

MWC 2025

Leading Change  
Inspiring Progress



# Telefónica Open Gateway: Driving revenue growth

David del Val



**“With Open Gateway, we are shaping the future of the telco industry, unlocking new revenue streams and leveraging our capabilities.”**





# Brazil's mobile industry launches three anti-fraud network services.



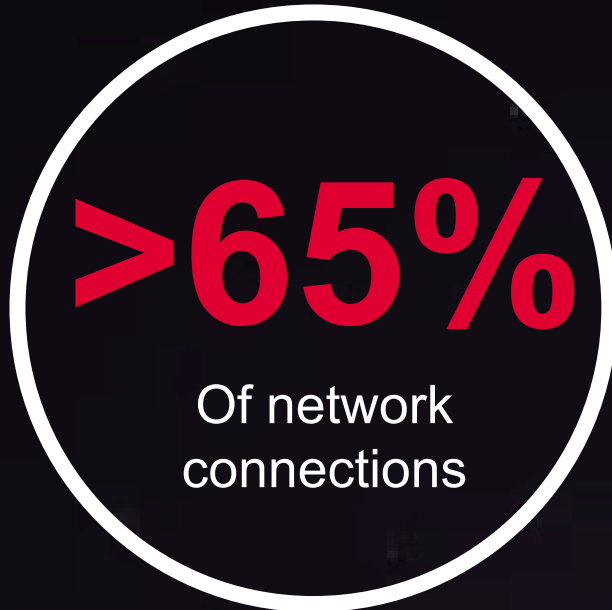
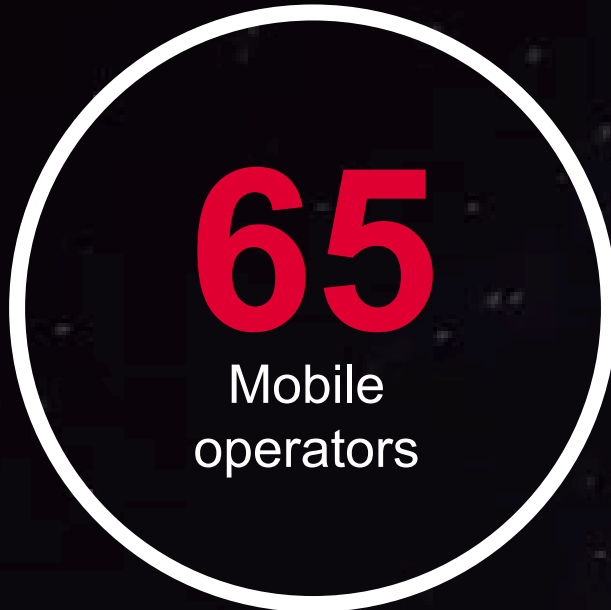
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FEBRUARY 2024

MARCH 2024

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# Spanish telcos launch anti-fraud and identity protection services.



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GSMA  
Open Gateway

25

Markets

65

Mobile  
operators

239

Mobile  
networks

>65%

Of network  
connections

# Germany debuts Network APIs, enabling new business models.



MARCH 2024

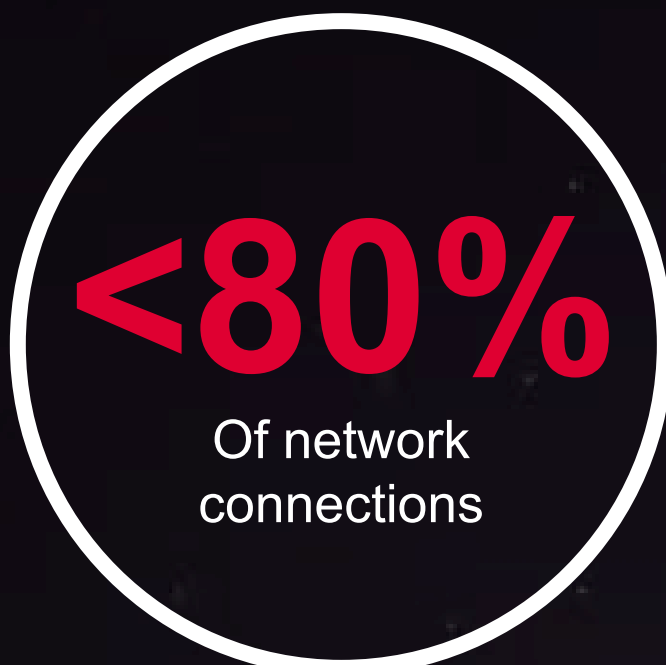
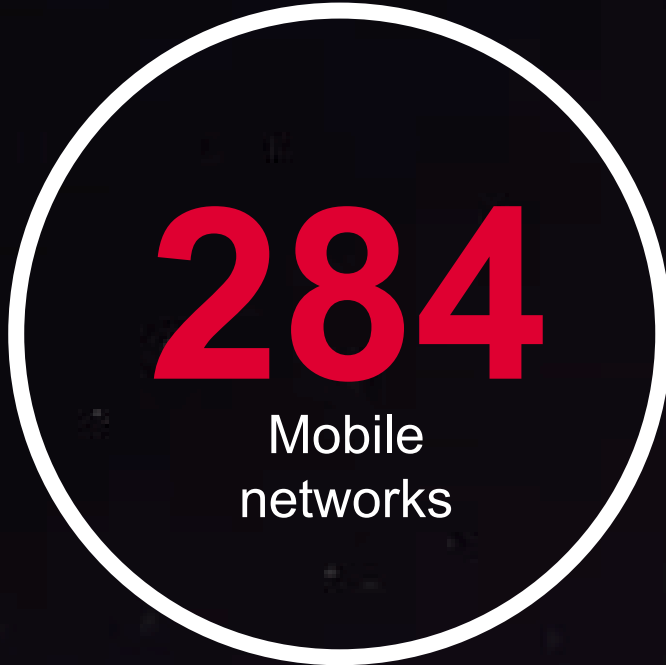
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# Open Gateway arrives in the UK and the industry-wide Journey moves forward



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# Peter Arbitter

Chief Commercial Officer - Aduna







# Uniting Telecom giants to revolutionize Network APIs





# We're partnering with Google to enable the evolution of authentication for millions of developers



**Google Firebase:** Platform with a suite of services for developers, including an authentication module.



Platform used by 1P Google services and open to 3P developers.



Used by 3.5 million active developers.



94% of the apps in the Android Store.



Billing and operation integrated into Google Cloud

**Number Verification API**



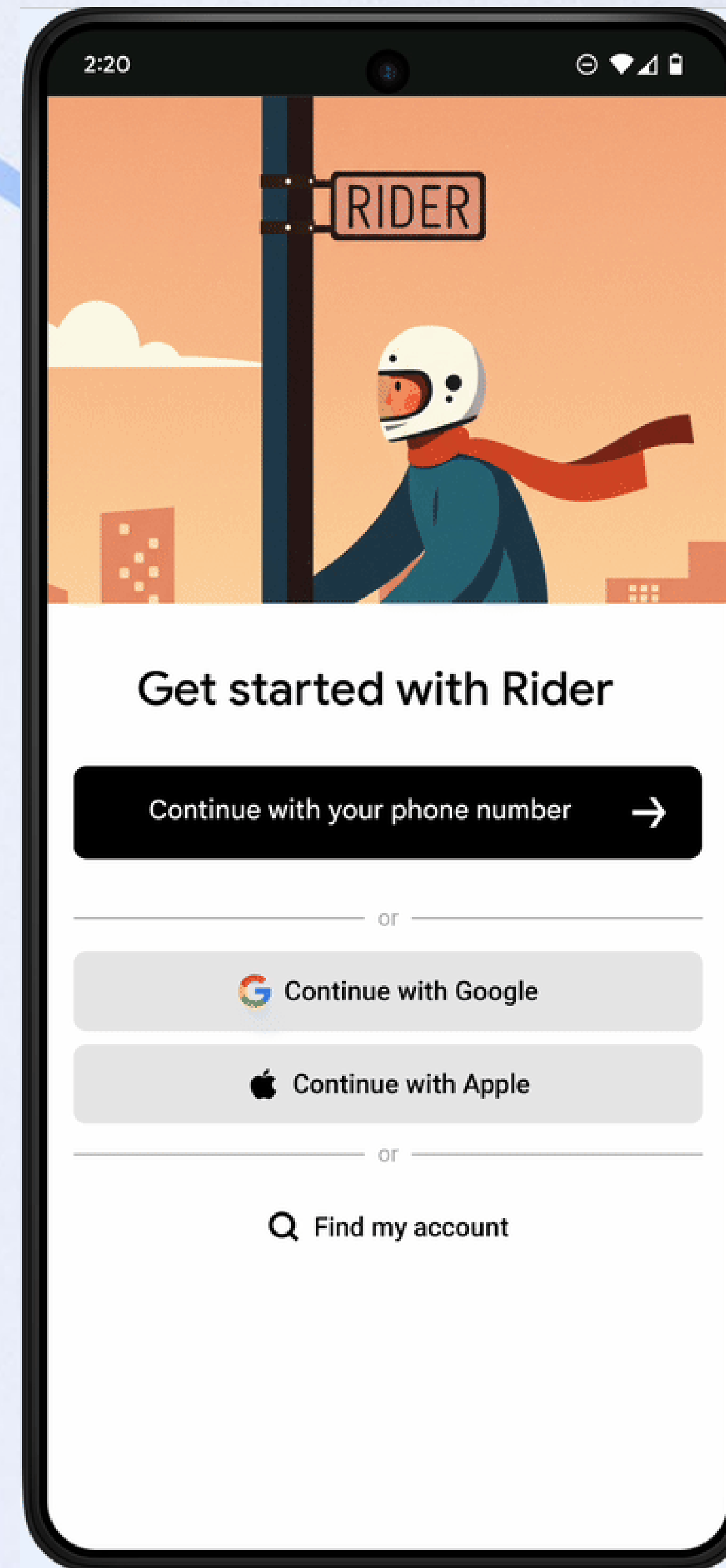


# Telco seamless phone number verification enabled in Google Firebase

Identity verified instantly and securely, even on Wi-Fi or in aeroplane mode.

Google Cloud

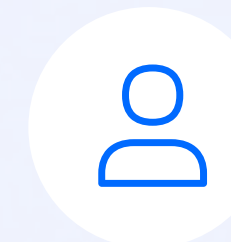
Firebase



Secure SIM-based authentication



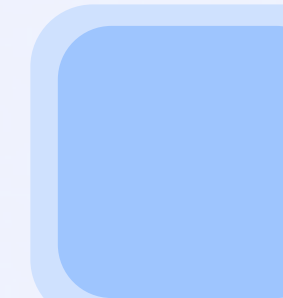
Works on mobile network, Wi-Fi, VPN or roaming.



Improved user experience for user: no OTP or need to introduce phone number



Increased user registration conversion for apps



Number Verification API





# Enhancing onboarding with Number Verification for fraud prevention

cobify



Number Verification API





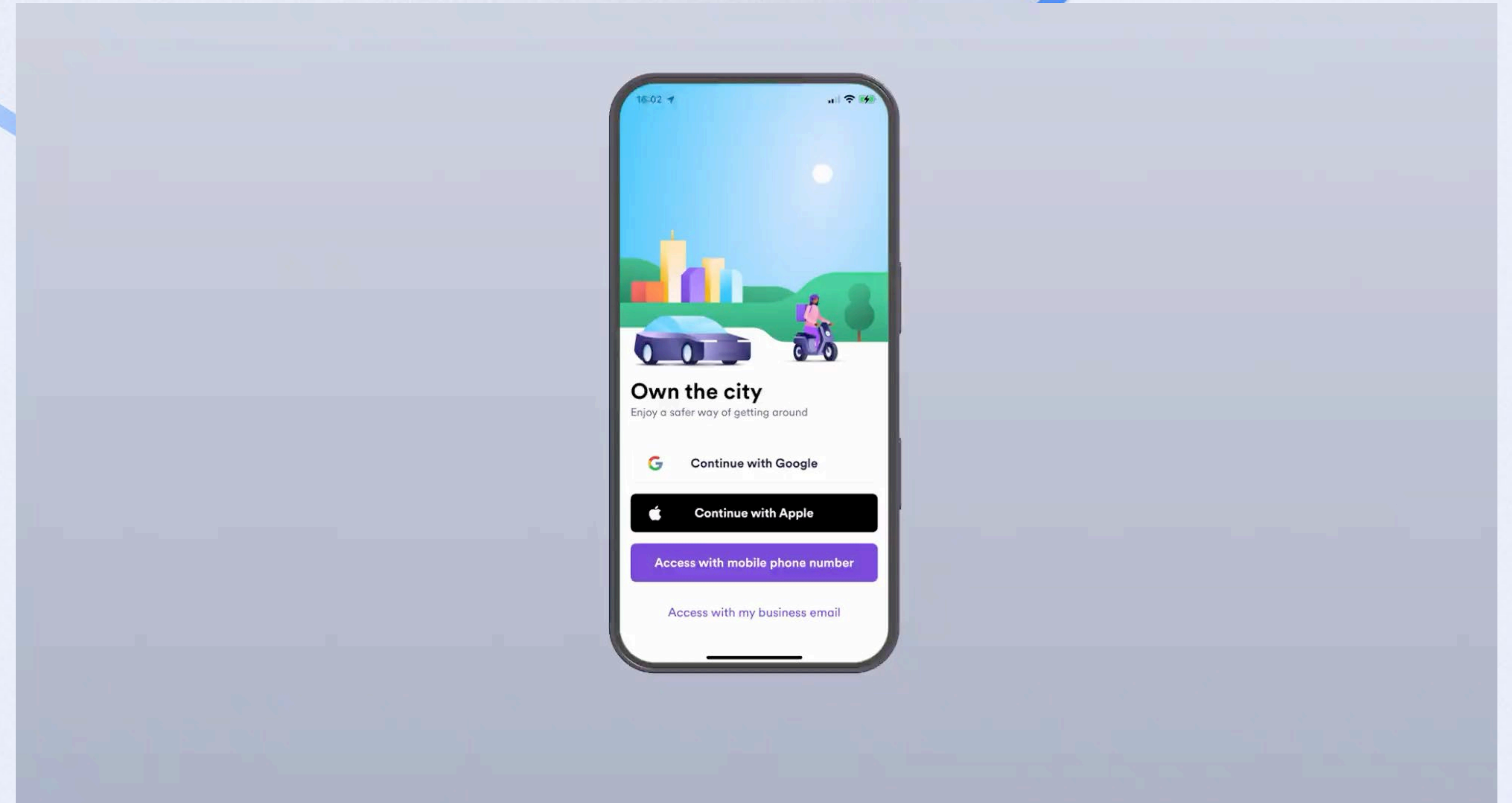
# Abel Muiño

VP Engineering - Cabify





# 10 seconds can make the difference



Number Verification API





# With Number Verification expected signup completion increase: 7.67%



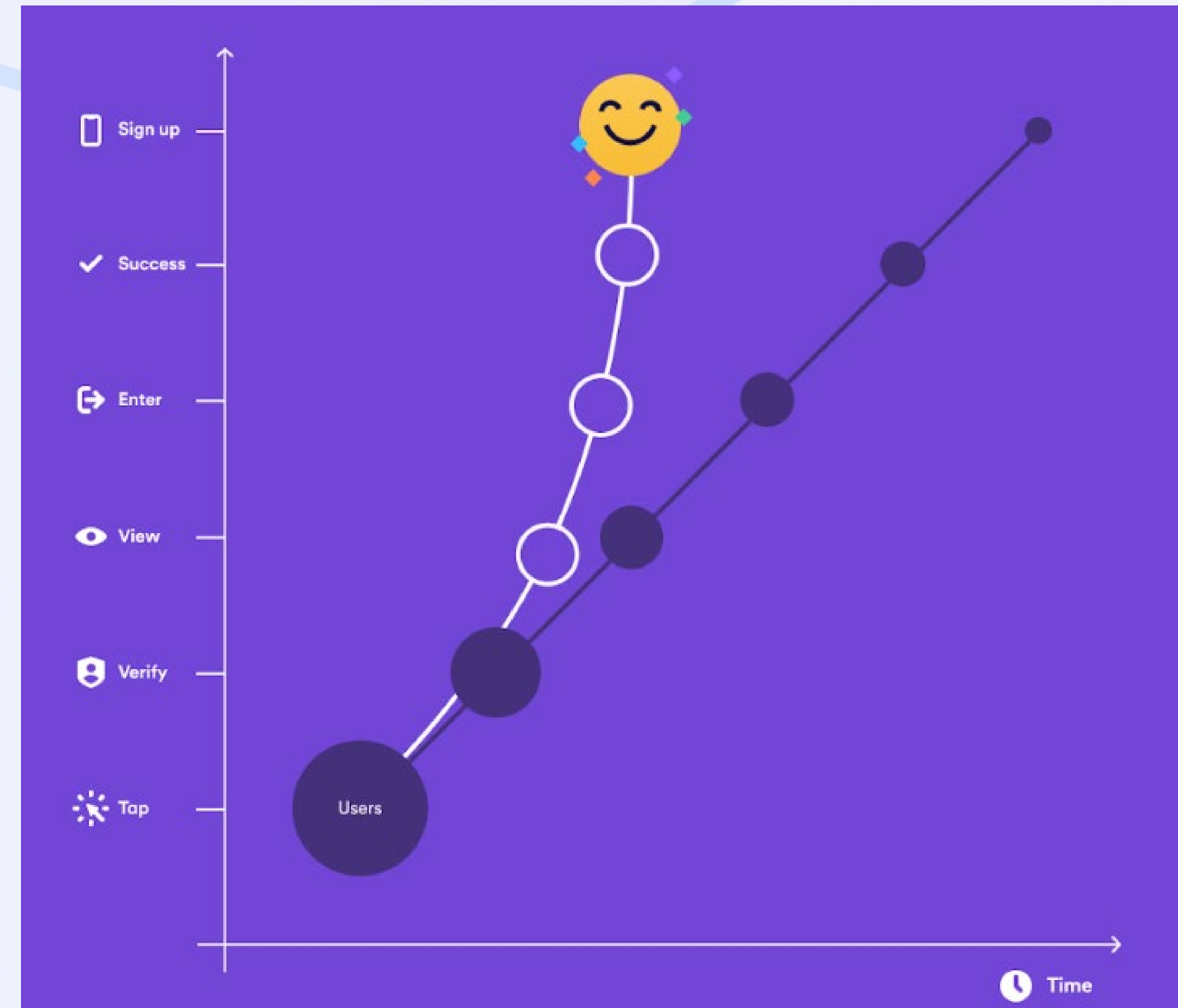
**Stronger Security:** Prevents data forgery and is more robust than OTPs.



**Better UX:** Reduces manual steps in login, signup, and phone number changes.

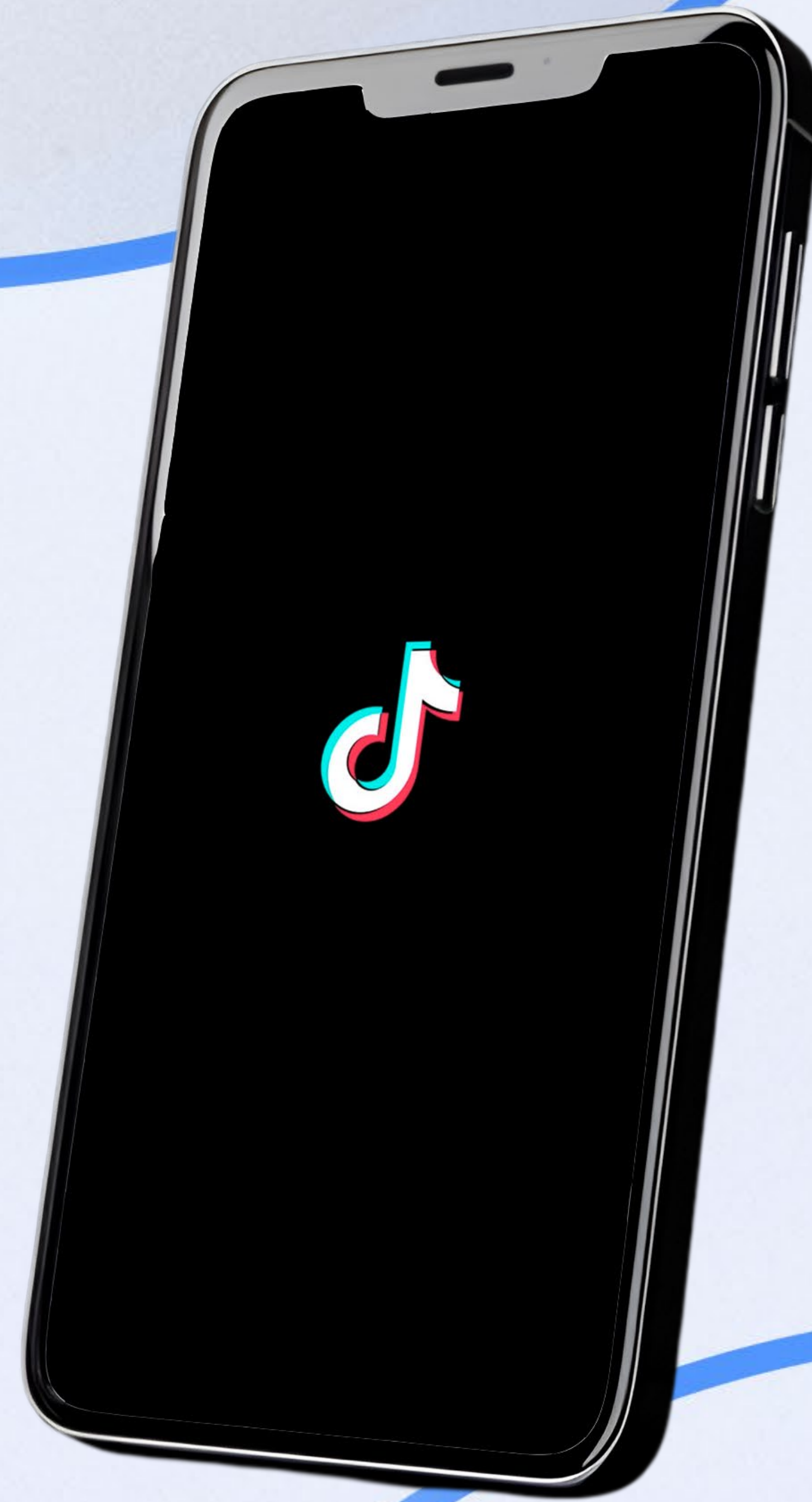


**Higher Conversion:** Simplifies flows, increasing completion rates.





# Telefónica and TikTok expand their collaboration in Open Gateway





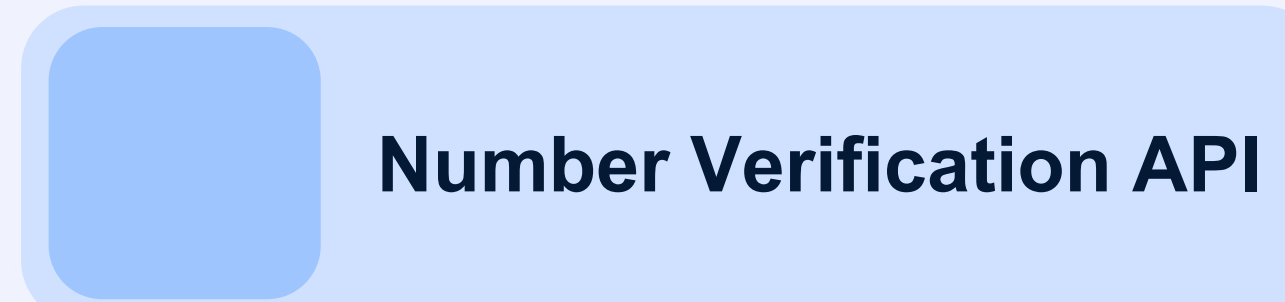
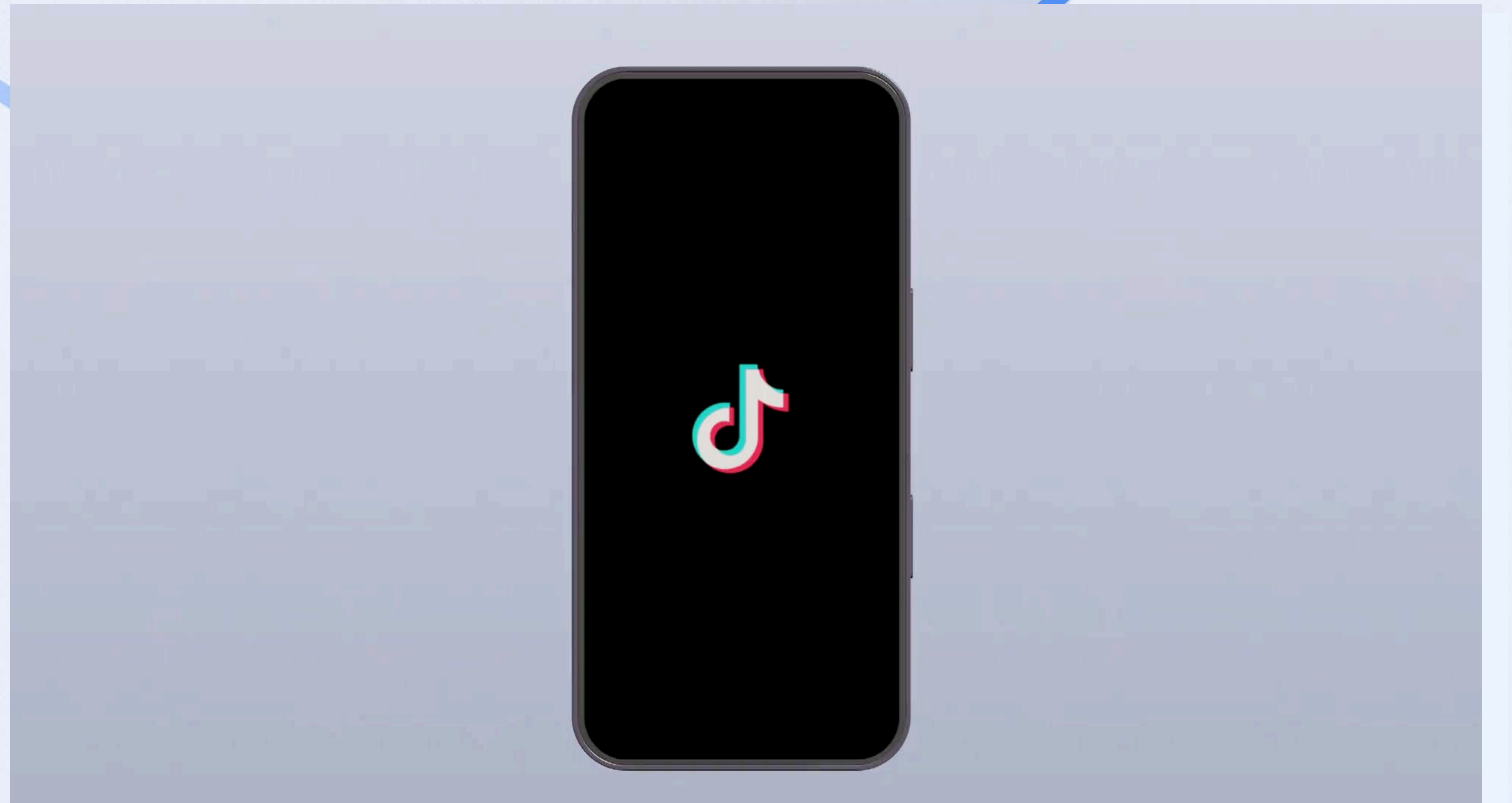
# David Saidden

Global Head of Mobile - TikTok





# Telefónica and TikTok expand their collaboration in Open Gateway





# GSMA Open Gateway global portfolio



**GSMA**  
Open Gateway



# BBVA integrates Open Gateway to stop SIM Swap fraud



SIM Swap API





# Taking a step forward to enhance fintech solutions





# Albert Lang

Head of Telecom - Itaú Unibanco





# With 100 years of history, we are the largest bank in Latin America\*

We are committed to delighting our clients through exceptional physical and digital services.

We are the only Latin America bank making up the  
**Dow Jones Sustainability Index** since it was launched





First bank  
in the world  
to adopt Open  
Gateway APIs



(1) Market value on January 31, 2025; (2) On December 31, 2024; (3) In the 4th quarter of 2024; (4) Brand Finance - Latin America 500 2025 (5) Last 12 months ending in December/24; Note: Loan Portfolio considers financial guarantees provided and private securities \*In total assests on dec/24.



# Open Gateway as a lever in a new era of experience for our clients.



Reduces the risk of fraud related to SIM card swaps.



The implementation of this API has strengthened Itaú's security measures.



**SIM Swap  
API**



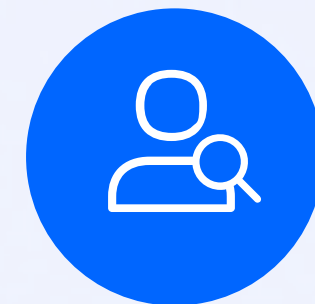
## Number Verification

Automatically verifies that a user's phone number matches the SIM connected to the network.



## Quality on Demand

By activating connectivity resources, we can enhance real-time application needs.



## Know Your Customer (match)

Verifies if the provided registration data belongs to the actual phone line owner.



## Number Verification

Verifies if a phone number is within a specified radius based on latitude and longitude.



# Detection of risk of fraud when a new customer opens an account to use a PoS terminal.

**Getnet**   
By  Santander



SIM Swap API





# Trusted identity verification prior to contacting customers for debt renegotiation



Know Your  
Customer Match API





# Movistar Intranet Premium: Guaranteed connectivity with Network Slicing 5G SA and QoD Mobile API





# Pioneers in Network Slicing and QoD, to ensure critical and secure communications

**B Sabadell**



**Movistar Intranet  
Premium**

**Quality on  
Demand API**





# Optimal 5G Backup: Powering Continuous Care in Healthcare Facilities



VPN-IP 5G

Quality on  
Demand API





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GSMA  
Open Gateway  
**DevCon**

New Stand

**Open Gateway Zone**







 Telefónica Open Gateway

# Partner Program & Developer Hub

