

Press Release

## Telefónica Tech UK&I launches a managed service based on Netskope's Security Service Edge technology

- A managed AI-driven Security Service Edge solutions reduce risk, cost and complexity for digital companies.

**London, 27 January 2026.-** [Telefónica Tech UK&I](#) has today announced the UK and Ireland launch of Telefónica Tech Security Edge service powered by Netskope technology. This service encompasses a fully managed suite of Netskope's AI-driven security that enable enterprise employees to securely access to applications and data from anywhere, reducing risk, cost and complexity for cloud native and hybrid architectures.

Through this agreement, Telefónica Tech UK&I will offer customers a cyber security service based on Netskope One platform technologies and complemented by its professional and managed services to support companies in their implementation.

The Netskope One platform converges critical security, network, and analytics services to deliver advanced security with reliable network performance and a superior user experience. Netskope One applies zero trust principles and AI innovations to optimise access, protect data wherever it moves, prevent threats, and enable secure, work-from-anywhere connectivity.

Telefónica Tech's Secure Edge service, based on Netskope technology, provided from Telefónica Tech's Security Operation Centers (SOCs), where security experts with the highest Netskope certifications providing advice, support, administration and security incident response. The service contributes in securing clients' business processes strengthening security posture covering modern security needs in their digital business transformation.

Ed Tucker, Cyber Security Practice Director from Telefónica Tech UK&I, commented: "Telefónica Tech partners with Netskope around the world, and this latest managed service launch for UK and Ireland customers is testament to the appeal of the service in other markets, and the demand from local organisations. The Security Edge services enables us to assist customers by optimising their IT performance through frictionless collaboration; unlock the power of data; and ensure they put in place world-class cyber security solutions. By offering Netskope One as a managed service we are even better placed to help in all these goals."

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Colette Kitterhing, Netskope Vice President UKI, commented: “Organisations across the UK and Ireland look to implement modern data security, advance their AI roadmaps and preserve the speed and performance essential to modern business operations. Working with Telefónica Tech UK&I to offer the Netskope One platform as a managed service, we are able to support British and Irish businesses to avoid the traditional trade-offs between security and performance.”

Widely recognized for its strengths in cloud, data, and AI security, Netskope in 2025 was again named a Leader in the Gartner Magic Quadrant for SASE platforms, and Gartner Magic Quadrant for Secure Service Edge.

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### About Telefónica Tech

Telefónica Tech is the leading company in digital transformation. The company offers a wide range of services and integrated technological solutions for Cyber Security, Cloud, Data & AI, and Business Applications. For more information, please visit: <https://telefonicatech.uk>

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### About Netskope

Netskope, a leader in modern security and networking, addresses the needs of both security and networking teams by providing optimised access and real-time, context-based security for people, devices, and data anywhere they go. Thousands of customers, including more than 30 of the Fortune 100, trust the Netskope One platform, its Zero Trust Engine, and its powerful NewEdge network to reduce risk and gain full visibility and control over cloud, AI, SaaS, web, and private applications—providing security and accelerating performance without trade-offs. Learn more at [netskope.com](https://netskope.com), on LinkedIn, and Instagram.

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