

" Telefónica has more than met all financial targets in 2022. We have grown in all the markets in which we operate, with net income in excess of 2,000 million euros. Resilience, execution and results."

José María Álvarez-Pallete Chairman & CEO - Telefónica S.A.



## Steady execution of our strategy whilst delivering sustainable growth

## Spain: Improved commercial momentum; 7 straight quarters of top-line growth.

Strengthened position in core markets

Brazil: Reinforced market leadership, record net adds, double digit reported growth in revenue & OIBDA.

**Germany:** Record commercial traction on state-of-the-art network, healthy revenue & OIBDA growth.

**UK:** Operational progress; strong OIBDA growth on synergy delivery.

## T. Infra

Closed its fibre vehicles in Spain and UK and increased stake in Telxius.

T. Tech

Grew again ahead of the market in revenue and continued to broaden its portfolio.

### T. Hispam Growth captured, increased optionality.

# Highlights

+4.0% y-o-y organic

Revenue FY 22

**OIBDA FY 22** 

FCF FY 22

+3.0% y-o-y organic

€4,566m; +72.5% y-o-y

**Net Income FY 22** 

€2,011m; EPS €0.31

**Guidance delivered** 

Upgraded in H1 22

€26,687m

**Net Debt Dec 22** 

168.1m; +5% y-o-y

Fibre Footprint Dec 22

90% LTE Coverage

99% Europe & 87% Latam

83% Processes Digitalised +3 p.p. y-o-y

T. Tech Revenue FY 22

+57.1% y-o-y

breakdown by regions Germany 180/6

Our revenue

Spain 706 13%



remuneration

Brazil 19%

2023

Dividend

Dividend

**€0.30**/share

0.4% treasury stock (6/30/22) to be cancelled

**€0.30**/share

€0.15/share in cash

December 2023

€0.15/share in cash

€0.15/share in cash

June 2024

June 2023

December 2023 €0.15/share in cash

payable in the year 2023

Ambitious sustainability goals

## Environmental Net-zero by 2040.

Social >90% MBB rural coverage in core markets by 2024.

Governance

Parity in top governing bodies by 2030.

For more information on our results, please visit www.telefonica.com





