



Press Release

## OneWeb and Telefónica collaborate to extend connectivity across Europe and Latin America

- OneWeb's efficient, high-performance satellite service will complement Telefónica's existing offerings in Europe and Latin America, allowing Telefónica to reach remote regions it previously could not serve.

**London, UK. 13 May 2022** — OneWeb, the low Earth orbit satellite communications company, and Telefonica through, [Telefónica Global Solutions](#) (TGS), the subsidiary of global telecommunications company Telefónica that manages the international Wholesale, Global Roaming, Multinationals and USA businesses, signed a Memorandum of Understanding (MoU) to improve connectivity services across Europe and Latin America. The collaboration arrangement between OneWeb and TGS comes as the need to expand modern, digital infrastructure has become a priority for governments, businesses and communities across Europe and Latin America.

OneWeb's efficient, high-performance Low Earth Orbit (LEO) satellite service will complement Telefónica's existing offering in Europe and Latin America, enabling Telefónica to reach remote regions that they have not previously been able to serve. TGS will offer its expertise to promote and supply OneWeb's low latency cellular backhaul services that can be deployed to help improve existing backhaul and support network upgrades to 4G/5G, while also providing backhaul backup for critical sites and infill capacity for special events. Where backhaul does not currently exist, OneWeb's service will help expand Telefónica's mobile coverage and extend enterprise connectivity.

The combination of TGS and OneWeb services will ultimately increase user satisfaction and enable new applications and OTT services, in addition to supporting the expansion of mobile connectivity to users globally. SMEs will be able to use the OneWeb/TGS LEO satellite solution to support and extend their enterprise networks, while large organisations - including governments, telcos and ISPs - in rural and remote parts of Europe and Latin America will also benefit from the combination of Telefónica's fibre network and OneWeb's low-latency broadband service.

OneWeb's Chief Executive Officer, Neil Masterson, said "This arrangement is fantastic news for communities across Europe and Latin America, who will benefit from better and enhanced network coverage. OneWeb believes that our unique network has a

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crucial role to play in providing connectivity for the hardest-to-reach areas globally, so we look forward to working with Telefónica to deliver enhanced internet performance and availability to customers.”

Julio Beamonte, Chief Executive Officer at Telefónica Global Solutions commented “Our goal is to empower our customers’ businesses by connecting them to the world through innovative broadband solutions. By partnering with OneWeb, we can augment our portfolio by offering solutions that require low latency. Our experience will be essential when adapting the OneWeb solution to provide corporate, B2B and cellular backhaul services and help fuel adoption of critical business applications in the hardest-to-connect areas. We are focused on helping our B2B and Wholesale customers to drive transformational change in their business, and we believe our partnership with OneWeb will help us do that.”

Telefónica Global Solutions offers an ecosystem of comprehensive satellite solutions for different applications and industries, adapting to connectivity needs with the highest quality guarantees to bring communications to the most challenging environments (with connectivity deficits or rural areas) and to address specific and/or temporary situations such as events and emergencies.

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#### **About OneWeb**

OneWeb is a global communications network powered from space, headquartered in London, enabling connectivity for governments, businesses, and communities. It is implementing a constellation of Low Earth Orbit satellites with a network of global gateway stations and a range of user terminals to provide an affordable, fast, high-bandwidth and low-latency communications service, connected to the IoT future and a pathway to 5G for everyone, everywhere. Find out more at <http://www.oneweb.net>

#### **About Telefónica Global Solutions**

Telefónica Global Solutions (TGS) manages the international Wholesale, Global Roaming, Multinationals and USA businesses within the Telefónica Group. It delivers world-class global services and platforms to multinational companies, wholesale, fixed and mobile carriers, OTTs, service providers and aggregators. Offering a global footprint. TGS provides its customers with high quality connectivity, digital platforms and a wide range of innovative solutions with an integrated service portfolio which includes Voice & UCC, Networking, Roaming, Messaging, Satellite, Cloud, Security and IoT & Big Data. Find out more at <https://www.globalsolutions.telefonica.com/en/>

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