

NOTA DE PRENSA PRESS RELEASE

Telefonica positioned for third consecutive year as a Leader in Gartner's Magic Quadrant for Managed M2M Services, Worldwide

Telefonica has continued to improve its position in this magic quadrant year on year

Madrid, 26th **of October 2016 –** Telefonica, who stands as a renowned IoT solutions global provider to all sectors of industries, is positioned for the third year running in the "Leaders" quadrant of independent analyst firm Gartner Inc.'s report "Magic Quadrant for Managed Machine-to-Machine Services, Worldwide", published October 17, 2016. This year's Magic Quadrant evaluates 17 providers.

"We feel this recognition is a result of our commitment to offer our customers the best and most innovative IoT solutions. We are supporting our customers in their digital transformation and thanks to IoT we enable them to develop new business models and carry out their activities in more efficient ways. Our continued investment in our own core assets along with our strong partner ecosystem has further bolstered our positioning as an IoT leader." states Vicente Muñoz, Telefonica Chief IoT Officer.

The report comes as Telefonica IoT has reached the record number of 2,500 enterprises that rely on Smart m2m solution worldwide, has extended its leading IoT Global Partner Programme to Latin America and is now successfully licensing its platform to other Telcos.

According to the report, "leaders invest in the future of IoT that includes a continuum of value from IoT edge devices to IoT platforms and related analytics. Leaders perform skillfully and often exceed expectations. Leaders have a clear vision of the market's direction and develop competencies to maintain their leadership. Leaders engage customers and provide value across multiple geographies. They shape the market, rather than follow it, and they often set the benchmark for market growth."

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About Telefonica IoT:

<u>Telefonica IoT</u>, is the IoT global business area within Telefonica, dedicated to the development and implementation of IoT solutions across all industry verticals. It offers end-to-end global solutions to its customers around the world relying on its best-in-class connectivity that extends beyond their footprint enabled by Roaming agreements and partnerships. The main areas of Telefonica IoT include Smart Mobility, Smart Cities, Smart Retail and Smart Energy.

For more information about Telefonica's IoT business, visit <u>iot.telefonica.com</u> or follow us on twitter at <u>@telefonicaloT</u> and <u>LinkedIn</u>.