

**SHAREHOLDERS'  
INFORMATION**



## SHARE CAPITAL

	1990	1991	1992	1993	1994
Share capital (Million pts)	463,479.04	463,479.04	463,479.58	469,735.41	469,735.41
Earnings per share (pts)	81.8	87.2	90.5	90.8	97.6
Price/earnings ratio	10.27	14.10	12.60	20.54	15.93
Pay-out (%)	67.27	67.65	67.40	68.30	67.60
Price/Cash-flow per share	2.26	2.84	2.27	3.55	2.62

At December 31, 1994 Telefónica's share capital totalled 469,735,410,000 pesetas, divided into 939,470,820 bearer shares with a nominal value of 500 pesetas each fully paid in.

Since 1990 the following capital increases have been made, all of which through the conversion of bonds.

	Number of shares issued (thousands)	Issue Price (Pts)	Amount issued (Million Pts)	
			Nominal	Effective
1990	1,994.6	858.435	997.3	1,712.3
1992	1.1	924.75	0.5	1.0
1993	12,511.7	1,267.23(*)	6,255.8	15,855.2

(\*) Average issue price

### QUOTATION OF SHARES

Telefónica shares are quoted on the continuous markets of all the Spanish Stock exchanges (Madrid, Barcelona, Bilbao and Valencia) and on the following foreign exchanges: London, Paris, Frankfurt, Tokyo, New York (\*) and the London Stock Exchange's SEAQ International.

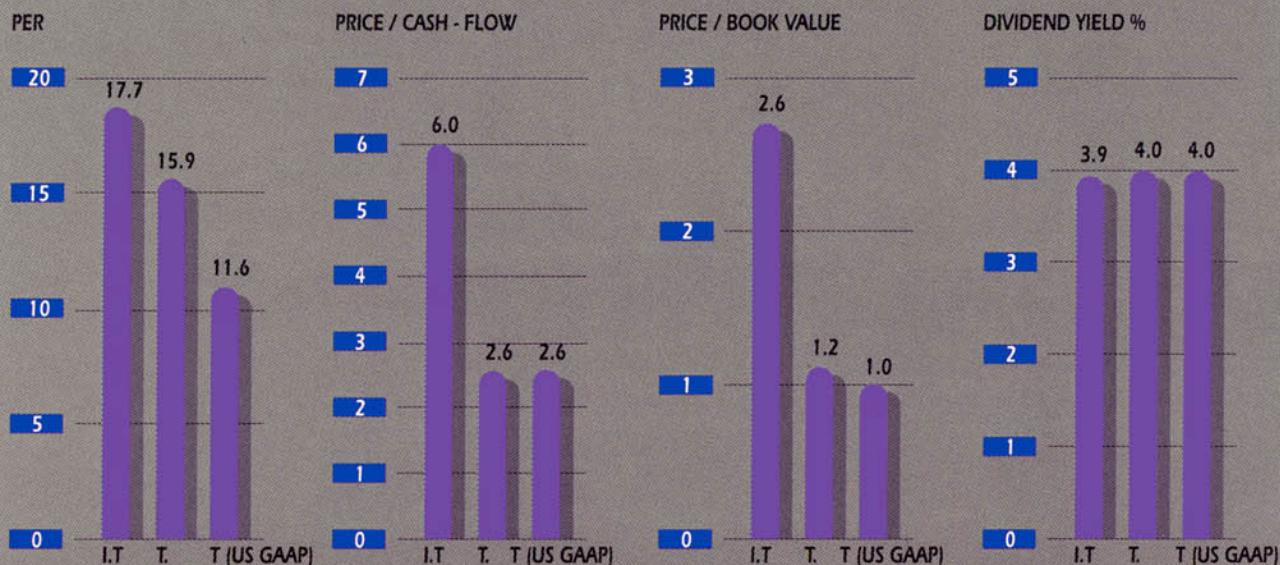
Option contracts on Telefónica shares are carried out on the Spanish Financial Futures Market (MEFF-RV) and on the American Stock Exchange (AMEX) (\*).

(\*) Quotes American Depositary Receipts (ADR). 1 ADR = 3 shares.

## QUOTATION OF TELEFONICA SHARES.

The table below reflects maximum, minimum and closing prices, in pesetas on the continuous Spanish market.

	Maximum	Minimum	Closing
1990	984	763	840
1991	1,290	832	1,230
1992	1,300	862	1,140
1993	1,880	1,135	1,865
1994 1st. Quarter	2,185	1,665	1,665
1994 2nd. Quarter	1,960	1,595	1,770
1994 3rd. Quarter	1,900	1,675	1,735
1994 4th Quarter	1,795	1,450	1,555



**I.T.:** International Telecommunications Index (Source: "Capital International Perspective")

**T.:** Information in accordance with Spanish accounting principles

**T (U.S. GAAP):** Information in accordance with US accounting principles

## DIVIDEND POLICY

Telefónica normally pays an interim dividend at year-end and a final dividend once the total dividend for the year has been approved by the Annual General Shareholders' Meeting, following the proposal made by the Board of Directors.

### RECENT DIVIDENDS HAVE BEEN:

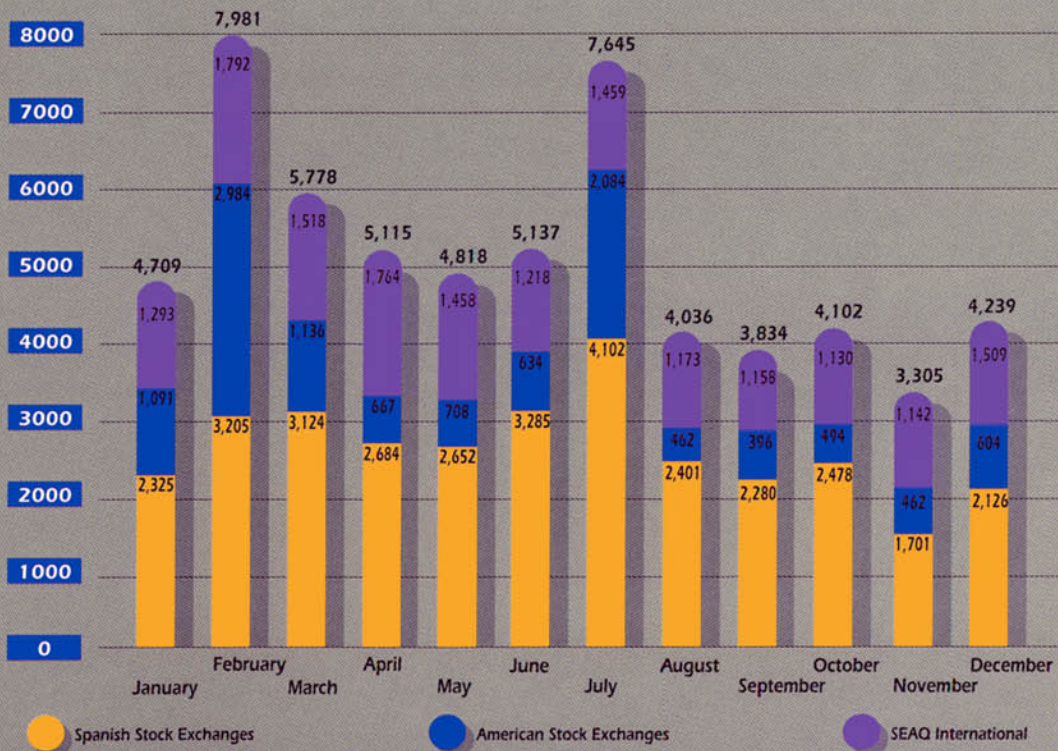
	1992	1993	1994
Interim	25 pts.	25 pts.	27 pts.
Final	36 pts.	37 pts.	39 pts. (*)
Total	61 pts.	62 pts.	66 pts.

\* Pending approval by the Annual General Shareholders' Meeting in accordance with the proposed distribution of net income.

### STATE PARTICIPATION IN TELEFÓNICA DE ESPAÑA, S.A

As Telefónica shares are bearer shares, there is no official register of shareholders. However, on payment of the interim dividend for 1994, on February 17, 1995, the State participation was seen to be the following

**Spanish State: 31.86 participation in share capital as a percentage.**



Average daily trading of Telefónica shares  
Spanish Stock Exchanges, American  
Stock Exchanges and SEAQ International

Thousand shares

## STOCK MARKET CAPITALIZATION

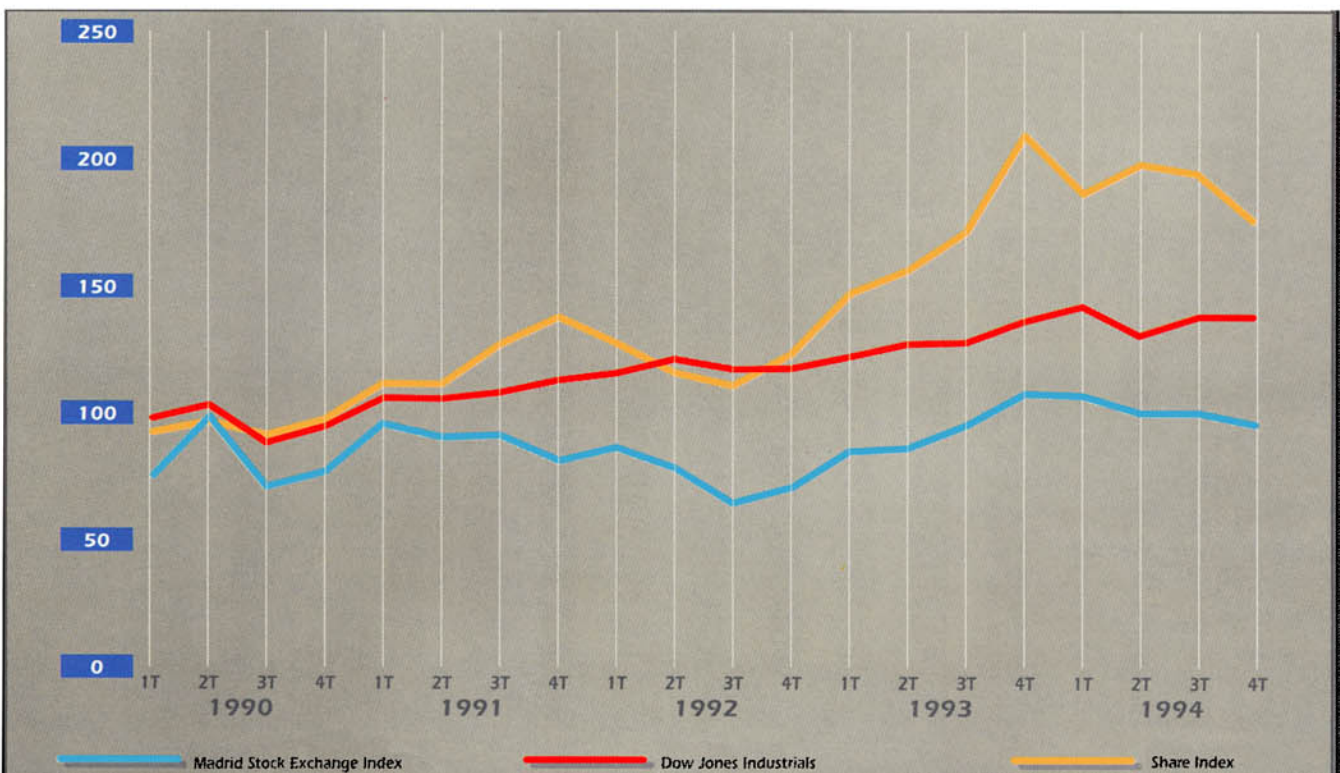
	1990	1991	1992	1993	1994	Average increase 90/94
Telefónica	778.6	1,140.2	1,056.7	1,729.8	1,460.9	17.0
Total Madrid Stock Exchange	11,744	14,303	13,332	18,286	18,038	11.3
Telefónica's weighting on the Madrid Stock Exchange Index (%)	6.53	7.80	9.25	9.43	10.44	—

Figures in billion pesetas, unless otherwise stated.

## TELEFÓNICA GROUP SHARES

	CTC Chile		CPT Perú (*)		Telefónica Argentina	
	1993	1994	1993	1994	1993	1994
Stock market capitalization (million \$ US)	5,110	4,008	1,043	3,426	8,590	6,071
Closing price (\$ US)	5.95	4.67	4.52	1.47	7.29	5.15
Price/earnings ratio	21.6	16.1	88.1	116.5	23.3	14.0
Price/Cash-flow	14.2	11.4	8.1	30.3	11.1	6.5
Dividend yield	2.1%	3.3%	N.A.	N.A.	1.3%	4.9%

(\*) The 1993 information corresponds to CPT, while that of 1994 corresponds to Telefonía del Perú, as a result of the merger between CPT and ENTEL Perú.



Share prices of Telefónica shares,  
Spanish stock exchanges,  
American stock exchanges