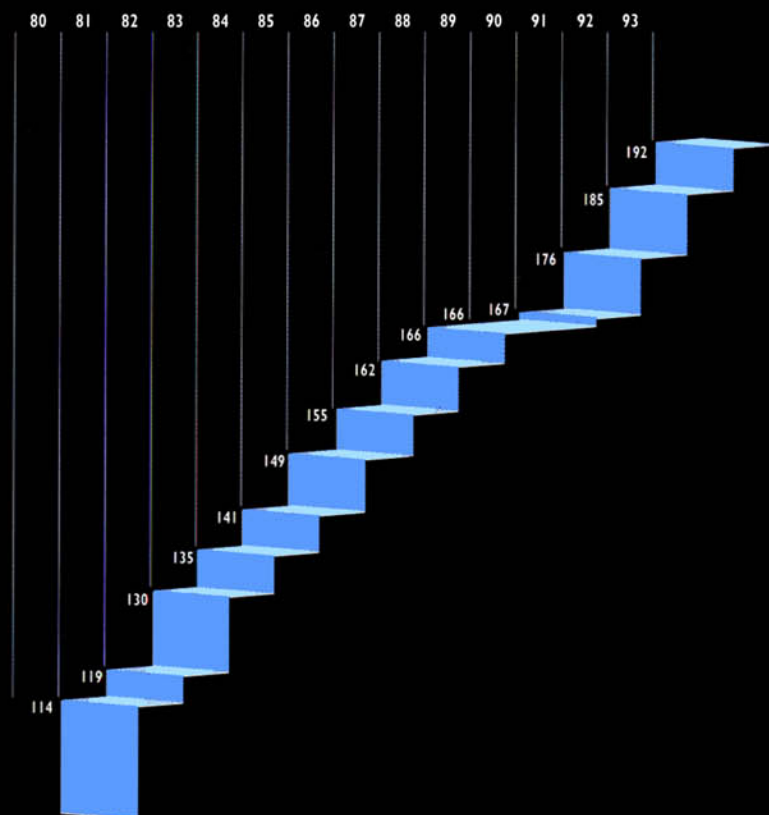


HIGHLIGHTS

	1989	1990	1991	1992	1993
Lines in service (thousands) Basic Telephony	11,797.2	12,602.6	13,264.4	13,792.2	14,253.5
IBERCOM	145.9	255.5	375.0	481.6	572.5
Automatic Mobile Telephony	29.8	54.7	108.5	180.3	257.3
Basic Telephone lines in service per 100 inhab.	30.4	32.4	34.1	35.3	36.4
% Average growth in line usage	5.1	2.3	4.1	4.1	(3.5)
Employees	71,155	75,350	75,499	74,437	74,340
Basic Telephone lines in service per employee	165.8	167.3	175.7	185.3	191.7



**BASIC TELEPHONE LINES
IN SERVICE PER EMPLOYEE**

HIGHLIGHTS

	1989	1990	1991	1992	1993
Demand for new basic Telephone and IBERCOM lines (thousands)	1,494.4	1,444.6	1,237.8	1,205.4	1,261.0
Operating revenue (ptas. millions)	714,839.0	852,542.0	1,008,031.0	1,154,696.0	1,220,084.0
Financial debt ratio (%)	45.2	51.9	55.1	58.4	57.1
Capital expenditure in fixed assets (ptas. millions) (*)	606,363.0	708,545.0	616,026.0	439,391.0	381,507.0
Cash-flow (ptas. millions)	302,461.0	344,906.0	402,149.0	466,365.0	491,440.0
Net income (ptas. millions)	68,898.0	75,788.0	80,847.0	83,899.0	84,837.0