

TELEFÓNICA
CONSOLIDATED INCOME STATEMENT
Unaudited figures (Euros in millions)

	January - September		% Chg		July - September		% Chg	
	2015	2014	Reported	Organic	2015	2014	Reported	Organic
Revenues	35.337	31.577	11,9	4,2	11.919	10.759	10,8	4,8
Internal exp. capitalized in fixed assets	550	452	21,5	11,8	190	161	18,4	5,0
Operating expenses	(25.043)	(21.872)	14,5	4,4	(8.434)	(7.395)	14,0	4,8
Supplies	(9.539)	(8.445)	13,0	1,9	(3.248)	(2.865)	13,4	1,3
Personnel expenses	(4.989)	(4.460)	11,9	3,6	(1.673)	(1.516)	10,3	2,3
Other operating expenses	(10.515)	(8.967)	17,3	7,2	(3.513)	(3.014)	16,5	9,3
Other net income (expense)	52	198	(73,6)	(51,9)	(11)	55	c.s.	(26,3)
Gain (loss) on sale of fixed assets	118	61	92,9	c.s.	29	12	134,6	n.m.
Impairment of goodwill and other assets	(1)	(1)	(18,7)	(25,3)	0	(3)	c.s.	(94,7)
Operating income before D&A (OIBDA)	11.013	10.415	5,7	3,5	3.693	3.590	2,9	4,8
OIBDA Margin	31,2%	33,0%	(1,8 p.p.)	(0,2 p.p.)	31,0%	33,4%	(2,4 p.p.)	(0,0 p.p.)
Depreciation and amortization	(6.356)	(5.262)	20,8	4,2	(2.104)	(1.771)	18,8	3,5
Operating income (OI)	4.657	5.153	(9,6)	2,6	1.589	1.819	(12,6)	6,3
Share of profit (loss) of investments accounted for by the equity method	(4)	(61)	(93,0)		(1)	(7)	(89,7)	
Net financial income (expense)	(1.897)	(1.930)	(1,7)		(767)	(696)	10,3	
Profit before taxes from continuing operations	2.756	3.163	(12,9)		821	1.116	(26,4)	
Corporate income tax	(326)	(520)	(37,2)		(255)	(290)	(11,9)	
Profit for the period from continuing operations	2.430	2.643	(8,1)		566	826	(31,6)	
Profit for the period from discontinued operations	2.188	334	n.m.		347	154	125,8	
Profit for the period	4.618	2.977	55,1		912	980	(6,9)	
Non-controlling interests	(41)	(279)	(85,4)		(29)	(80)	(63,8)	
Net Income	4.577	2.698	69,6		884	900	(1,9)	
Weighted average number of ordinary shares outstanding during the period (millions)	4.800	4.587	4,6		4.889	4.569	7,0	
Continuing operations earnings per share (euros)	0,46	0,49	(5,8)		0,10	0,15	(36,3)	
Discontinued operations earnings per share (euros)	0,46	0,07	n.m.		0,07	0,03	111,1	
Basic earnings per share (euros)	0,91	0,56	63,5		0,17	0,19	(9,6)	

Notes:

- For comparative purposes, the quarterly data for 2014 are reported adjusting the exchange rate in Venezuela from SICAD I to SICAD II 50 VEF/USD for the Telefónica Group, Hispanoamérica and Venezuela and Central America following the adoption of SICAD II 50 VEF/USD in the fourth quarter of 2014. The January-September 2015 consolidated financial statements use the exchange rate of the Venezuelan bolivar set at the denominated SIMADI (as of 30 September, this rate was set at 199 Venezuelan bolivars fuertes per dollar).

- From the first quarter of 2015 Telefónica's operations in the United Kingdom are reported as discontinued operations within the Telefónica Group and their assets and liabilities are classified as "held for sale", in compliance with the IFRS, as a result of the signing of the definitive sale agreement of the company in March 2015. For comparative purposes, 2014 results are reported using these same criteria.

- The weighted average number of ordinary shares outstanding during the period has been obtained applying the IAS rule 33 "Earnings per share". Thereby, the weighted average of shares held as treasury stock have not been taken into account as outstanding shares. On the other hand, the denominator is retrospectively adjusted for transactions that have changed the number of shares outstanding without a corresponding change in equity (as if such transactions had occurred at the beginning of the earliest period presented). For instance, the bonus share issue carried out to meet the scrip dividends paid in 2014, has been taken into account. Also, the ordinary shares that would be issued upon the conversion of the mandatorily convertible notes issued on 24 September 2014 are included in the calculation of earnings per share from that date.

- Continuing operations earnings per share ratio is calculated dividing profit for the period from continuing operations including non-controlling interests, adjusted for the net coupon corresponding to "Other equity instruments", by the weighted average number of ordinary shares outstanding during the period.

- Discontinued operations per share ratio is calculated dividing profit for the period from discontinued operations by the weighted average number of ordinary shares outstanding during the period.

- Basic earnings per share ratio is calculated dividing Net Income, adjusted for the net coupon corresponding to "Other equity instruments", by the weighted average number of ordinary shares outstanding during the period.

- 2014 and 2015 reported figures include hyperinflationary adjustments in Venezuela in both years.

- Group consolidated results consolidate GVT and DTS' results since 1 May 2015, consolidate E-Plus' results since the fourth quarter 2014 and deconsolidate Telefónica Ireland's results since the third quarter 2014.

TELEFÓNICA

ACCESSES

Unaudited figures (thousands)

	2014				2015			% Chg
	March	June	September	December	March	June	September	
Final Clients Accesses	283.012,7	285.331,4	285.237,0	309.800,5	312.635,8	323.021,6	320.924,3	12,5
Fixed telephony accesses (1)	37.382,1	37.326,1	37.103,9	36.602,0	36.219,8	40.164,5	39.976,9	7,7
Internet and data accesses	18.105,5	18.151,4	18.150,3	18.132,5	18.195,7	21.229,3	21.410,4	18,0
Broadband	17.569,1	17.625,9	17.640,2	17.649,3	17.704,7	20.754,8	20.946,3	18,7
Fibre	975,9	1.181,6	1.447,1	1.755,0	2.062,6	5.444,4	5.829,7	n.m.
Mobile accesses	223.958,0	225.662,0	225.332,8	249.978,9	252.753,8	253.597,5	251.382,7	11,6
Prepay	150.854,2	150.750,4	149.877,0	164.959,2	166.813,7	166.636,1	162.876,8	8,7
Contract	73.103,9	74.911,6	75.455,7	85.019,6	85.940,1	86.961,4	88.506,0	17,3
M2M	6.269,0	6.665,1	6.841,4	7.595,5	8.029,0	8.447,4	8.760,1	28,0
Pay TV	3.567,1	4.191,9	4.650,0	5.087,2	5.466,5	8.030,3	8.154,3	75,4
Wholesale Accesses	6.327,7	6.438,6	6.585,6	6.521,6	6.475,7	6.401,0	6.271,7	(4,8)
Total Accesses	289.340,3	291.770,0	291.822,5	316.322,1	319.111,5	329.422,6	327.196,0	12,1

Notes:

- T. Ireland accesses are excluded from the third quarter of 2014. E-Plus accesses are consolidated from the fourth quarter of 2014 and GVT and DTS accesses are consolidated from 1 May 2015.

- O2 UK accesses are excluded from the first quarter of 2014 as a result of the discontinuation of the operation.

(1) Includes fixed wireless and VoIP accesses.

TELEFÓNICA

MOBILE ACCESSES

Unaudited figures (thousands)

	2014				2015			% Chg
	March	June	September	December	March	June	September	
Prepay percentage (%)	67,4%	66,8%	66,5%	66,0%	66,0%	65,7%	64,8%	(1,7 p.p.)
Contract percentage (%)	32,6%	33,2%	33,5%	34,0%	34,0%	34,3%	35,2%	1,7 p.p.
Smartphones ('000)	58.340,2	63.670,7	71.447,1	79.027,7	91.431,1	99.184,0	108.801,2	52,3
Prepay	25.660,8	29.208,1	35.349,2	36.539,6	46.368,5	51.139,4	56.510,6	59,9
Contract	32.679,4	34.462,6	36.097,9	42.488,1	45.062,5	48.044,6	52.290,6	44,9
Smartphone penetration (%)	27,7%	30,0%	33,7%	33,6%	38,3%	41,4%	45,9%	12,2 p.p.
Prepay	17,2%	19,6%	23,8%	22,4%	28,0%	30,9%	35,0%	11,2 p.p.
Contract	53,2%	54,8%	56,8%	59,2%	61,4%	64,8%	69,3%	12,5 p.p.
LTE ('000)	2.758,5	3.982,1	5.505,8	9.830,7	14.059,4	18.571,7	23.577,9	n.m.
LTE penetration (%)	1,3%	1,8%	2,5%	4,1%	5,7%	7,6%	9,7%	7,2 p.p.

Notes:

- T. Ireland accesses are excluded from the third quarter of 2014. E-Plus accesses are consolidated from the fourth quarter of 2014 and GVT and DTS accesses are consolidated from 1 May 2015.

- O2 UK accesses are excluded from the first quarter of 2014 as a result of the discontinuation of the operation.

TELEFONICA ESPAÑA
CONSOLIDATED INCOME STATEMENT
Unaudited figures (Euros in millions)

	January - September		% Chg		July - September		% Chg	
	2015	2014	Reported	Organic	2015	2014	Reported	Organic
Revenues	8.842	8.985	(1,6)	(1,6)	2.998	2.993	0,2	0,2
Revenues ex-handset revenues	8.402	8.523	(1,4)	(1,4)	2.852	2.848	0,1	0,1
Mobile Business	3.220	3.418	(5,8)	(5,8)	1.089	1.118	(2,6)	(2,6)
Mobile service revenues	2.780	2.956	(6,0)	(6,0)	942	974	(3,2)	(3,2)
Data revenues	1.201	1.129	6,3	6,3	430	379	13,4	13,4
Handset revenues	440	462	(4,6)	(4,6)	146	144	1,5	1,5
Fixed Business	6.536	6.318	3,5	3,5	2.232	2.134	4,6	4,6
FBB and new services (1)	3.618	3.227	12,1	12,1	1.273	1.115	14,2	14,2
Voice & access revenues	2.307	2.694	(14,4)	(14,4)	754	876	(13,9)	(13,9)
Other	612	397	54,0	54,0	205	144	42,3	42,3
Internal expenditure capitalized in fixed assets	250	224	11,6	11,6	80	73	9,7	9,7
Operating expenses	(5.267)	(5.183)	1,6	1,6	(1.779)	(1.714)	3,8	3,8
Supplies	(1.936)	(1.880)	3,0	3,0	(690)	(644)	7,1	7,1
Personnel expenses	(1.664)	(1.601)	3,9	3,9	(554)	(544)	1,8	1,8
Other operating expenses	(1.668)	(1.702)	(2,0)	(2,0)	(535)	(525)	1,8	1,8
Other net income (expense)	(0)	29	c.s.	c.s.	(0)	15	c.s.	c.s.
Gain (loss) on sale of fixed assets	110	67	65,1	n.m.	38	11	n.m.	n.m.
Impairment of goodwill and other assets	(1)	(1)	33,1	33,1	(1)	(1)	(32,7)	(32,7)
Operating income before D&A (OIBDA)	3.933	4.121	(4,5)	(4,2)	1.335	1.376	(2,9)	(2,9)
OIBDA Margin	44,5%	45,9%	(1,4 p.p.)	(1,2 p.p.)	44,5%	46,0%	(1,4 p.p.)	(1,4 p.p.)
CapEx	1.310	1.186	10,4	10,2	423	484	(12,6)	(4,1)
Spectrum	49	-	n.m.	-	-	-	n.m.	-
OpCF (OIBDA-CapEx)	2.624	2.934	(10,6)	(9,9)	912	892	2,3	(2,4)

Note:

- OIBDA and OI before management and brand fees.

(1) Includes FBB connectivity services (retail and wholesale), including value added services, TV services, ICT revenues and other services over connectivity.

TELEFÓNICA ESPAÑA
ACCESSES

Unaudited figures (Thousands)

	2014				2015			% Chg
	March	June	September	December	March	June	September	
Final Clients Accesses	35.588,4	35.702,4	35.845,3	35.836,7	35.882,6	35.591,8	35.788,6	(0,2)
Fixed telephony accesses (1)	10.883,9	10.715,4	10.595,2	10.447,8	10.321,9	10.126,6	10.064,9	(5,0)
Internet and data accesses	5.909,5	5.913,8	5.920,9	5.928,7	5.972,7	5.905,1	5.947,8	0,5
Broadband	5.860,3	5.862,0	5.872,7	5.885,9	5.928,3	5.861,0	5.906,1	0,6
Fibre	701,3	861,0	1.068,9	1.316,8	1.560,3	1.720,7	1.950,5	82,5
Mobile accesses	18.064,7	17.863,6	17.749,7	17.575,4	17.448,6	17.330,7	17.272,0	(2,7)
Prepay	3.996,7	3.767,8	3.559,2	3.328,1	3.122,6	2.989,1	2.881,1	(19,1)
Contract	14.068,0	14.095,8	14.190,5	14.247,3	14.325,9	14.341,6	14.390,9	1,4
M2M	1.446,6	1.491,9	1.566,9	1.612,4	1.662,4	1.726,5	1.705,6	8,9
Pay TV (2)	730,3	1.209,5	1.579,4	1.884,7	2.139,5	2.229,3	2.503,9	58,5
Wholesale Accesses	5.150,3	5.238,0	5.309,0	5.366,0	5.333,6	5.286,7	5.200,4	(2,0)
Unbundled loops	3.910,8	3.979,1	4.034,1	4.087,3	4.007,1	3.908,6	3.811,9	(5,5)
Wholesale circuits and line rentals	1.239,5	1.258,9	1.274,9	1.278,7	1.326,5	1.378,1	1.388,5	8,9
Total Accesses	40.738,7	40.940,4	41.154,3	41.202,7	41.216,2	40.878,5	40.988,9	(0,4)

(1) Includes fixed wireless and VoIP accesses.

(2) From the second quarter of 2014, Pay TV accesses include 131 thousand "TV Mini" customers.

MOBILE ACCESSES

Unaudited figures (thousands)

	2014				2015			% Chg
	March	June	September	December	March	June	September	
Prepay percentage (%)	22,1%	21,1%	20,1%	18,9%	17,9%	17,2%	16,7%	(3,4 p.p.)
Contract percentage (%)	77,9%	78,9%	79,9%	81,1%	82,1%	82,8%	83,3%	3,4 p.p.
Smartphones ('000)	8.738,2	8.989,7	9.008,8	9.535,9	9.801,4	9.877,2	10.052,6	11,6
Prepay	567,2	590,4	442,5	404,2	365,7	351,4	348,8	(21,2)
Contract	8.171,0	8.399,3	8.566,3	9.131,7	9.435,7	9.525,8	9.703,8	13,3
Smartphone penetration (%)	53,6%	55,9%	56,5%	60,6%	62,8%	64,0%	65,2%	8,7 p.p.
Prepay	14,2%	15,7%	12,4%	12,2%	11,7%	11,8%	12,1%	(0,3 p.p.)
Contract	66,4%	68,1%	69,2%	73,5%	75,6%	76,5%	77,4%	8,2 p.p.
LTE ('000)	959,2	1.205,7	1.409,6	1.792,6	2.159,0	2.554,0	2.996,0	112,5
LTE penetration (%)	5,8%	7,4%	8,7%	11,2%	13,7%	16,4%	19,2%	10,5 p.p.

FUSIÓN ACCESSES

Unaudited figures (thousands)

	2014				2015			% Chg
	March	June	September	December	March	June	September	
Fusión Customers	3.221,3	3.389,3	3.557,5	3.716,9	3.905,9	3.921,8	4.048,2	13,8
Fibre 100 / 300	505,3	577,1	649,2	774,8	910,3	976,3	1.137,8	75,3
IPTV	538,7	922,0	1.320,7	1.660,2	1.935,9	2.046,5	2.331,0	76,5
Mobile add-ons	1.245,0	1.303,6	1.352,9	1.394,9	1.436,2	1.453,9	1.476,5	9,1

	2014				2015			% Chg
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	
Fusión ARPU (EUR)	70,2	68,8	69,7	69,3	69,6	71,8	75,5	8,4
Fusión churn	1,3%	1,1%	1,0%	1,1%	0,9%	1,4%	1,1%	0,1 p.p.

	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	% Chg
	Fusión ARPU (EUR)	70,2	69,4	69,5	69,5	6,962,4	70,7	
Fusión churn	1,3%	1,2%	1,1%	1,1%	0,9%	1,2%	1,2%	0,1 p.p.

SELECTED OPERATIONAL MOBILE BUSINESS DATA

Unaudited figures

	2014				2015			% Chg
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	
Voice Traffic (Million minutes)	8.588	8.988	8.992	9.033	8.869	9.180	9.080	1,0
Data traffic (TB)	14.058	15.197	18.295	22.278	24.874	29.826	38.582	110,9
ARPU (EUR)	16,1	16,0	16,0	15,5	15,0	15,3	15,7	(2,1)
Prepay	6,3	6,0	6,6	5,9	5,5	5,6	6,2	(6,6)
Contract (1)	21,0	20,8	20,6	20,0	19,2	19,6	19,9	(3,6)
Data ARPU (EUR)	6,9	6,9	7,1	7,1	7,2	7,6	8,3	17,0
% non-SMS over data revenues	94,8%	95,4%	94,5%	95,3%	95,5%	95,5%	95,1%	0,6 p.p.
Churn	3,5%	2,0%	1,8%	1,9%	1,8%	1,6%	1,6%	(0,2 p.p.)
Contract (1)	2,2%	1,7%	1,5%	1,5%	1,5%	1,4%	1,3%	(0,2 p.p.)

	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	% Chg
	Voice Traffic (Million minutes)	8.588	17.575	26.567	35.600	8.869	18.049	
Data traffic (TB)	14.058	29.255	47.549	69.827	24.874	54.700	93.282	96,2
ARPU (EUR)	16,1	16,0	16,0	15,9	15,0	15,2	15,3	(4,1)
Prepay	6,3	6,1	6,3	6,2	5,5	5,6	5,8	(8,5)
Contract (1)	21,0	20,9	20,8	20,6	19,2	19,4	19,6	(5,9)
Data ARPU (EUR)	6,9	6,9	7,0	7,0	7,2	7,4	7,7	10,3
% non-SMS over data revenues	94,8%	95,1%	94,9%	95,0%	95,5%	95,5%	95,4%	0,5 p.p.
Churn	3,5%	2,8%	2,5%	2,3%	1,8%	1,7%	1,7%	(0,8 p.p.)
Contract (1)	2,2%	1,9%	1,8%	1,7%	1,5%	1,4%	1,4%	(0,4 p.p.)

Notes:

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.

TELEFÓNICA DEUTSCHLAND
CONSOLIDATED INCOME STATEMENT
Unaudited figures (Euros in millions)

	January - September		% Chg		July - September		% Chg	
	2015	2014	Reported	Organic	2015	2014	Reported	Organic
Revenues	5.828	3.503	66,4	0,9	1.979	1.219	62,4	(1,1)
Mobile Business	5.041	2.633	91,5	2,8	1.720	934	84,2	0,2
Mobile service revenues	4.155	2.189	89,8	0,4	1.419	754	88,2	(0,3)
Data revenues	2.127	1.070	98,9	0,8	728	366	98,7	(0,6)
Handset revenues	887	444	99,5	15,5	301	180	67,1	2,7
Fixed Business	778	864	(10,0)	(10,0)	256	283	(9,5)	(9,5)
FBB and new services (1)	601	618	(2,7)	(2,7)	202	205	(1,1)	(1,1)
Voice & access revenues	174	234	(25,7)	(25,7)	53	75	(29,4)	(29,4)
Other	3	12	(76,0)	(76,0)	1	4	(68,4)	(68,4)
Internal expenditure capitalized in fixed assets	82	58	41,6	41,6	33	23	45,7	45,7
Operating expenses	(4.595)	(2.812)	63,5	(3,0)	(1.548)	(997)	55,2	(7,9)
Supplies	(1.965)	(1.382)	42,3	(3,9)	(660)	(499)	32,2	(12,7)
Personnel expenses	(500)	(329)	51,9	(7,3)	(155)	(116)	34,0	(14,5)
Other operating expenses	(2.130)	(1.101)	93,5	(1,1)	(733)	(383)	91,7	(1,5)
Other net income (expense)	(59)	21	c.s.	(86,9)	(58)	11	c.s.	(80,9)
Gain (loss) on sale of fixed assets	15	-	-	-	(2)	-	-	-
Impairment of goodwill and other assets	-	-	-	-	-	-	-	-
Operating income before D&A (OIBDA) (2)	1.272	770	65,1	16,2	403	255	58,1	27,8
OIBDA Margin	21,8%	22,0%	(0,2 p.p.)	3,0 p.p.	20,4%	20,9%	(0,5 p.p.)	5,3 p.p.
CapEx	1.900	411	n.m.	(2,8)	242	145	67,7	(15,6)
Spectrum	1.196	-	n.m.	-	1	-	n.m.	-
OpCF (OIBDA-CapEx)	(628)	360	c.s.	48,4	161	110	45,5	183,7

Note:

- The Consolidated Income Statement of Telefónica Deutschland includes E-Plus from the fourth quarter 2014.

- OIBDA and OI before management and brand fees.

(1) Includes FBB connectivity services (retail and wholesale), including value added services, TV services, ICT revenues and other services over connectivity.

(2) OIBDA includes 63 million euros of restructuring costs in the third quarter of 2015 (66 million euros in January-September 2015).

TELEFÓNICA DEUTSCHLAND

ACCESSSES

Unaudited figures (Thousands)

	2014				2015			% Chg
	March	June	September	December	March	June	September	
Final Clients Accesses	23.875,7	23.964,3	24.113,2	46.548,3	46.572,8	46.981,4	47.627,2	97,5
Fixed telephony accesses (1)	2.109,1	2.078,2	2.050,9	2.036,4	2.022,0	2.009,7	1.999,9	(2,5)
Internet and data accesses	2.491,7	2.450,2	2.413,4	2.387,0	2.371,6	2.354,7	2.338,7	(3,1)
Broadband	2.225,9	2.191,4	2.160,8	2.143,8	2.128,3	2.115,2	2.102,7	(2,7)
Mobile accesses	19.274,9	19.435,9	19.648,9	42.124,9	42.179,2	42.617,0	43.288,6	120,3
Prepay	8.910,9	8.919,7	8.989,3	23.350,7	23.264,2	23.500,9	24.003,7	167,0
Contract (2)	10.364,0	10.516,1	10.659,6	18.774,1	18.915,0	19.116,1	19.284,9	80,9
M2M	94,6	97,5	106,0	414,0	443,4	506,2	570,7	n.m.
Wholesale Accesses	1.128,0	1.151,8	1.137,6	1.113,3	1.085,3	1.059,3	1.017,5	(10,6)
Total Accesses	25.003,7	25.116,1	25.250,8	47.661,5	47.658,1	48.040,7	48.644,7	92,6

- E-Plus accesses are consolidated from the fourth quarter 2014.

(1) Includes fixed wireless and VoIP accesses.

(2) In the fourth quarter of 2014, 428 thousand accesses were excluded from customer base on adjustments in the former E-Plus driven by the harmonization of criteria and the disconnection of a partner.

MOBILE ACCESSSES

Unaudited figures (thousands)

	2014				2015			% Chg
	March	June	September	December	March	June	September	
Prepay percentage (%)	46,2%	45,9%	45,7%	55,4%	55,2%	55,1%	55,5%	9,7 p.p.
Contract percentage (%)	53,8%	54,1%	54,3%	44,6%	44,8%	44,9%	44,5%	(9,7 p.p.)
Smartphones ('000) (1)	5.957,2	6.057,2	6.230,7	11.422,2	20.364,1	21.153,4	22.145,5	n.m.
Prepay	792,1	773,1	791,0	1.450,6	9.086,7	9.538,8	10.097,5	n.m.
Contract	5.165,1	5.284,1	5.439,6	9.971,6	11.277,4	11.614,6	12.048,0	121,5
Smartphone penetration (%) (1)	32,8%	33,1%	33,8%	29,0%	49,8%	51,3%	52,9%	19,1 p.p.
Prepay	9,4%	9,1%	9,3%	6,4%	39,6%	41,1%	42,6%	33,3 p.p.
Contract	53,2%	53,9%	55,0%	59,2%	63,0%	64,4%	66,4%	11,3 p.p.
LTE ('000) (1)	464,0	667,2	963,3	3.098,0	5.146,0	6.093,0	7.002,2	n.m.
LTE penetration (%) (1)	2,4%	3,5%	4,9%	7,4%	12,3%	14,5%	16,4%	11,5 p.p.

- E-Plus accesses are consolidated from the fourth quarter 2014.

(1) Smartphones from partners are included from January 2015.

SELECTED OPERATIONAL MOBILE BUSINESS DATA

Unaudited figures

	2014				2015			% Chg
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	
Voice Traffic (Million minutes)	7.572	7.775	7.398	18.441	15.837	15.492	15.487	109,3
Data traffic (TB)	10.569	11.247	12.898	37.159	40.172	42.255	45.898	n.m.
ARPU (EUR)	12,1	12,5	12,7	10,9	10,6	10,8	10,9	(14,0)
Prepay	5,0	5,2	5,3	5,6	5,6	5,9	6,0	12,8
Contract (1)	18,5	18,8	19,1	17,7	17,2	17,2	17,4	(8,8)
Data ARPU (EUR)	6,0	6,1	6,2	5,7	5,5	5,6	5,6	(9,7)
% non-SMS over data revenues	72,0%	72,5%	73,8%	68,9%	70,5%	71,5%	71,9%	(1,9 p.p.)
Churn	2,4%	1,9%	1,9%	2,9%	2,4%	2,1%	2,1%	0,2 p.p.
Contract (1)	1,6%	1,3%	1,5%	2,7%	1,7%	1,7%	1,7%	0,2 p.p.
	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	% Chg
Voice Traffic (Million minutes)	7.572	15.347	22.745	41.186	15.837	31.329	46.816	105,8
Data traffic (TB)	10.569	21.815	34.714	71.873	40.172	82.427	128.325	n.m.
ARPU (EUR)	12,1	12,3	12,4	11,8	10,6	10,7	10,8	(13,2)
Prepay	5,0	5,1	5,2	5,4	5,6	5,8	5,8	12,8
Contract (1)	18,5	18,7	18,8	18,4	17,2	17,2	17,3	(8,1)
Data ARPU (EUR)	6,0	6,1	6,1	5,9	5,5	5,5	5,6	(9,3)
% non-SMS over data revenues	72,0%	72,3%	72,8%	71,2%	70,5%	71,0%	71,3%	(1,5 p.p.)
Churn	2,4%	2,1%	2,1%	2,4%	2,4%	2,3%	2,2%	0,2 p.p.
Contract (1)	1,6%	1,4%	1,5%	1,9%	1,7%	1,7%	1,7%	0,3 p.p.

Notes:

- The operational data include E-Plus from 1 October 2014.

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.

TELEFONICA BRASIL
CONSOLIDATED INCOME STATEMENT
Unaudited figures (Euros in millions)

	January - September		% Chg		July - September		% Chg	
	2015	2014	Reported	Organic	2015	2014	Reported	Organic
Revenues	8.473	8.380	1,1	4,9	2.736	2.896	(5,5)	5,2
Mobile Business	5.379	5.658	(4,9)	7,2	1.606	1.971	(18,5)	6,2
Mobile service revenues	5.051	5.362	(5,8)	6,2	1.496	1.868	(19,9)	4,5
Data revenues	2.148	1.813	18,5	33,4	694	654	6,1	36,0
Handset revenues	328	296	11,1	25,1	110	102	7,1	36,8
Fixed Business	3.094	2.723	13,6	1,3	1.130	926	22,0	3,9
FBB and new services (1)	1.391	1.098	26,7	8,6	521	383	36,1	9,4
Voice & access revenues	1.681	1.599	5,1	(4,0)	602	534	12,8	(0,3)
Others	22	26	(15,5)	(4,9)	6	9	(29,0)	(6,9)
Internal exp. capitalized in fixed assets	68	36	90,3	(5,1)	30	11	167,4	(3,4)
Operating expenses	(5.914)	(5.789)	2,1	6,2	(1.924)	(2.016)	(4,6)	6,6
Supplies	(1.975)	(2.016)	(2,0)	4,1	(639)	(696)	(8,1)	6,8
Personnel expenses	(780)	(684)	14,0	2,7	(280)	(238)	17,3	1,9
Other operating expenses	(3.158)	(3.089)	2,2	8,5	(1.005)	(1.082)	(7,1)	7,8
Other net income (expense)	(33)	(7)	n.m.	n.m.	(9)	(9)	1,2	23,7
Gain (loss) on sale of fixed assets	(5)	(7)	(21,5)	(52,6)	(1)	(1)	65,0	(71,4)
Impairment of goodwill and other assets	1	0	49,6	68,4	(2)	(1)	32,5	36,6
Operating income before D&A (OIBDA)	2.590	2.613	(0,9)	1,1	831	881	(5,7)	2,0
OIBDA Margin	30,6%	31,2%	(0,6 p.p.)	(1,2 p.p.)	30,4%	30,4%	(0,1 p.p.)	(1,0 p.p.)
CapEx	1.501	1.348	11,3	4,5	540	515	4,8	(1,4)
Spectrum	-	-	-	-	-	-	-	-
OpCF (OIBDA-CapEx)	1.089	1.265	(13,9)	(3,2)	291	366	(20,5)	8,6

Note:

- The Consolidated Income Statement of Telefónica Brasil includes GVT since 1 May 2015.

- OIBDA and OI before management and brand fees.

(1) Includes FBB connectivity services (retail and wholesale), including value added services, TV services, ICT revenues and other services over connectivity.

TELEFÓNICA BRASIL

ACCESSES

Unaudited figures (thousands)

	2014				2015			% Chg
	March	June	September	December	March	June	September	
Final Clients Accesses	94.028,1	95.071,1	95.601,5	95.528,6	97.339,9	106.528,1	103.432,6	8,2
Fixed telephony accesses (1)	10.828,1	10.929,1	10.942,1	10.743,4	10.609,4	14.869,6	14.876,8	36,0
Internet and data accesses	4.094,5	4.103,5	4.114,8	4.082,6	4.066,5	7.224,0	7.319,5	77,9
Broadband	3.933,0	3.944,9	3.961,6	3.939,8	3.926,5	7.092,4	7.191,5	81,5
Fibre	235,8	273,3	322,1	374,6	428,5	3.640,8	3.788,6	n.m.
Mobile accesses	78.460,8	79.350,7	79.817,0	79.932,1	81.873,2	82.648,6	79.407,1	(0,5)
Prepay	53.552,8	53.188,5	52.639,8	51.582,4	52.972,3	53.068,7	48.978,8	(7,0)
Contract	24.908,0	26.162,3	27.177,2	28.349,7	28.900,8	29.580,0	30.428,3	12,0
M2M	2.629,0	2.920,1	3.197,5	3.506,9	3.687,5	3.935,2	4.105,7	28,4
Pay TV	644,8	687,8	727,6	770,6	790,9	1.785,9	1.829,2	151,4
Wholesale Accesses	27,5	27,0	26,2	25,9	25,4	23,6	22,9	(12,9)
Total Accesses T. Brasil	94.055,6	95.098,1	95.627,7	95.554,5	97.365,2	106.551,7	103.455,5	8,2
Terra Accesses	379,3	361,8	329,9	300,3	269,0	172,1	159,9	(51,5)

- GVT accesses are consolidated from 1 May 2015.

(1) Includes fixed wireless and VoIP accesses.

MOBILE ACCESSES

Unaudited figures (thousands)

	2014				2015			% Chg
	March	June	September	December	March	June	September	
Prepay percentage (%)	68,3%	67,0%	66,0%	64,5%	64,7%	64,2%	61,7%	(4,3 p.p.)
Contract percentage (%)	31,7%	33,0%	34,0%	35,5%	35,3%	35,8%	38,3%	4,3 p.p.
Smartphones ('000)	20.227,6	23.190,9	28.950,0	30.076,8	30.216,9	32.732,7	39.117,1	35,1
Prepay	12.117,3	14.231,3	18.758,7	18.997,3	18.710,6	19.372,1	22.945,3	22,3
Contract	8.110,3	8.959,6	10.191,3	11.079,5	11.506,3	13.360,6	16.171,8	58,7
Smartphone penetration (%)	28,0%	31,8%	39,5%	41,1%	40,3%	43,3%	54,2%	14,7 p.p.
Prepay	22,7%	26,8%	35,8%	37,0%	35,5%	36,7%	47,1%	11,4 p.p.
Contract	43,0%	45,1%	49,1%	50,9%	51,8%	58,8%	68,9%	19,8 p.p.
LTE ('000)	858,0	1.281,2	1.768,0	2.629,8	3.943,1	5.691,1	7.542,2	n.m.
LTE penetration (%)	1,3%	1,9%	2,6%	3,9%	5,0%	7,2%	10,0%	7,4 p.p.

SELECTED OPERATIONAL MOBILE BUSINESS DATA

Unaudited figures

	2014				2015			% Chg Local Cur
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	
Voice Traffic (Million minutes)	31.500	30.503	31.536	33.872	31.398	32.493	32.787	4,0
Data traffic (TB)	43.342	48.337	56.879	64.154	65.043	68.799	68.276	20,0
ARPU (EUR)	7,0	7,3	7,5	7,4	7,2	6,5	5,7	0,3
Prepay	3,8	3,9	4,0	4,0	3,8	3,3	2,8	(6,9)
Contract (1)	15,3	15,8	16,0	15,6	15,3	14,2	12,3	(0,7)
Data ARPU (EUR)	2,3	2,6	2,7	2,8	3,0	3,0	2,8	32,7
% non-SMS over data revenues	75,1%	76,3%	78,0%	79,8%	81,6%	82,5%	83,0%	5,0 p.p.
Churn	3,4%	3,5%	3,7%	4,0%	2,9%	3,2%	4,7%	1,0 p.p.
Contract (1)	1,5%	1,5%	1,8%	1,7%	1,8%	1,9%	1,9%	0,1 p.p.
	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	% Chg Local Cur
Voice Traffic (Million minutes)	31.500	62.004	93.540	127.412	31.398	63.891	96.678	3,4
Data traffic (TB)	43.342	91.679	148.558	212.712	65.043	133.842	202.118	36,1
ARPU (EUR)	7,0	7,1	7,2	7,3	7,2	6,9	6,5	1,2
Prepay	3,8	3,9	3,9	3,9	3,8	3,5	3,3	(4,9)
Contract (1)	15,3	15,5	15,7	15,7	15,3	14,7	13,9	(0,5)
Data ARPU (EUR)	2,3	2,5	2,6	2,6	3,0	3,0	2,9	28,5
% non-SMS over data revenues	75,1%	75,7%	76,5%	77,4%	81,6%	82,1%	82,4%	5,9 p.p.
Churn	3,4%	3,5%	3,6%	3,7%	2,9%	3,0%	3,6%	0,0 p.p.
Contract (1)	1,5%	1,5%	1,6%	1,6%	1,8%	1,8%	1,8%	0,2 p.p.

Notes:

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.

TELEFÓNICA HISPANOAMÉRICA
CONSOLIDATED INCOME STATEMENT
Unaudited figures (Euros in millions)

	January - September		% Chg		July - September		% Chg	
	2015	2014	Reported	Organic	2015	2014	Reported	Organic
Revenues	10.765	9.538	12,9	10,9	3.634	3.337	8,9	12,6
Internal exp. capitalized in fixed assets	85	74	15,4	9,3	30	23	27,5	26,6
Operating expenses	(7.676)	(6.714)	14,3	11,7	(2.605)	(2.276)	14,5	17,3
Supplies	(3.116)	(2.775)	12,3	8,5	(1.075)	(927)	15,9	17,2
Personnel expenses	(1.241)	(1.044)	18,8	14,7	(415)	(363)	14,4	15,9
Other operating expenses	(3.319)	(2.895)	14,6	13,6	(1.115)	(985)	13,2	17,9
Other net income (expense)	49	60	(18,0)	(20,5)	17	15	8,0	12,5
Gain (loss) on sale of fixed assets	8	(0)	c.s.	c.s.	5	2	123,9	(7,1)
Impairment of goodwill and other assets	-	-	-	-	0	0	-	-
Operating income before D&A (OIBDA)	3.232	2.957	9,3	8,5	1.080	1.103	(2,1)	3,0
OIBDA Margin	30,0%	31,0%	(1,0 p.p.)	(0,7 p.p.)	29,7%	33,0%	(3,3 p.p.)	(2,8 p.p.)
CapEx	2.203	1.774	24,2	16,6	729	624	16,8	22,2
Spectrum	342	192	77,7		(3)	3	c.s.	
OpCF (OIBDA-CapEx)	1.029	1.183	(13,0)	(0,9)	351	479	(26,7)	(22,6)

Note:

- For comparative purposes, the quarterly data for 2014 are reported adjusting the exchange rate in Venezuela from SICAD I to SICAD II 50 VEF/USD for Hispanoamérica and Venezuela and Central America following the adoption of SICAD II 50 VEF/USD in the fourth quarter of 2014. The January-September 2015 consolidated financial statements use the exchange rate of the Venezuelan bolivar set at the denominated SIMADI (as of 30 September, this rate was set at 199 Venezuelan bolivars fuertes per dollar).

- OIBDA before management and brand fees.

- 2014 and 2015 reported figures include the hyperinflationary adjustments in Venezuela in both years.

ACCESSES

Unaudited figures (thousands)

	2014				2015			% Chg
	March	June	September	December	March	June	September	
Final Clients Accesses	127.595,0	128.691,4	129.347,1	131.586,6	132.461,8	132.247,2	132.672,7	2,6
Fixed telephony accesses (1) (2)	13.561,0	13.603,4	13.515,7	13.374,4	13.266,5	13.158,7	13.035,3	(3,6)
Internet and data accesses	5.194,5	5.285,0	5.371,3	5.433,8	5.516,0	5.573,4	5.644,5	5,1
Broadband	5.134,5	5.228,7	5.315,1	5.379,4	5.452,7	5.514,1	5.586,1	5,1
Mobile accesses	106.647,6	107.508,3	108.117,1	110.346,5	111.143,1	110.866,4	111.251,2	2,9
Prepay (3)	83.703,0	84.197,0	84.688,7	86.698,0	87.454,6	87.077,4	87.013,2	2,7
Contract	22.944,6	23.311,3	23.428,4	23.648,5	23.688,6	23.789,1	24.238,1	3,5
M2M	1.873,3	1.923,3	1.970,9	2.062,2	2.125,9	2.144,8	2.214,3	12,3
Pay TV	2.192,0	2.294,6	2.343,0	2.431,9	2.536,2	2.648,6	2.741,7	17,0
Wholesale Accesses	21,8	21,8	112,7	16,4	31,4	31,4	31,0	(72,5)
Total Accesses T. Hispanoamerica	127.616,8	128.713,1	129.459,8	131.603,0	132.493,2	132.278,6	132.703,7	2,5

(1) Includes fixed wireless and VoIP accesses.

(2) In the second quarter of 2014, fixed telephony accesses include 50 thousand fixed wireless additional customers in Peru.

(3) In the fourth quarter of 2014, 1.8 million inactive accesses were disconnected in Central America.

MOBILE ACCESSES

Unaudited figures (thousands)

	2014				2015			% Chg
	March	June	September	December	March	June	September	
Prepay percentage (%)	78,5%	78,3%	78,3%	78,6%	78,7%	78,5%	78,2%	(0,1 p.p.)
Contract percentage (%)	21,5%	21,7%	21,7%	21,4%	21,3%	21,5%	21,8%	0,1 p.p.
Smartphones ('000)	23.057,9	25.092,5	27.257,6	27.992,8	31.048,7	35.420,7	37.486,0	37,5
Prepay	12.002,8	13.445,2	15.356,9	15.687,5	18.205,6	21.877,1	23.118,9	50,5
Contract	11.055,1	11.647,3	11.900,7	12.305,3	12.843,1	13.543,6	14.367,1	20,7
Smartphone penetration (%)	22,4%	24,2%	26,1%	26,3%	28,9%	33,0%	34,8%	8,7 p.p.
Prepay	14,5%	16,1%	18,3%	18,3%	21,0%	25,3%	26,8%	8,5 p.p.
Contract	55,2%	57,1%	58,0%	59,4%	61,9%	64,9%	67,5%	9,5 p.p.
LTE ('000)	348,3	632,8	1.113,3	1.989,8	2.811,4	4.233,6	6.037,5	n.m.
LTE penetration (%)	0,3%	0,6%	1,1%	1,8%	2,6%	3,9%	5,5%	4,5 p.p.

TELEFÓNICA ARGENTINA
SELECTED FINANCIAL DATA

Unaudited figures (Euros in millions)	January - September				July - September			
	2015	2014	% Chg	% Chg Local Cur	2015	2014	% Chg	% Chg Local Cur
Revenues	2.932	2.207	32,9	22,9	1.016	773	31,5	22,8
Mobile Business	1.898	1.446	31,3	21,4	662	509	30,1	21,6
Mobile service revenues	1.651	1.218	35,5	25,3	565	422	33,7	24,9
Data revenues	755	595	26,8	17,3	267	199	33,9	24,8
Handset revenues	247	228	8,7	0,6	97	86	12,9	5,1
Fixed Business	1.034	761	35,8	25,6	354	264	34,0	25,2
FBB and new services (1)	584	400	46,0	35,0	198	141	40,6	31,5
Voice & access revenues	399	324	23,2	14,0	138	111	24,4	16,1
Others	51	38	36,6	26,4	18	13	44,9	35,1
OIBDA	782	554	41,1	30,5	242	199	22,0	14,6
OIBDA margin (2)	26,3%	24,7%	1,6 p.p.		23,4%	25,3%	(1,9 p.p.)	
CapEx	739	327	125,7	108,7	229	99	132,7	117,6
Spectrum	201	-	-	-	(3)	-	-	-
OpCF (OIBDA-CapEx)	43	227	(81,1)	(82,6)	13	100	(86,9)	(87,6)

Note:

- OIBDA is presented before management and brand fees.

(1) Includes FBB connectivity services (retail and wholesale), including value added services, TV services, ICT revenues and other services over connectivity.

(2) Margin over revenues includes fixed to mobile interconnection.

ACCESSES	2014				2015			% Chg
	March	June	September	December	March	June	September	
<i>Unaudited figures (Thousands)</i>								
Final Clients Accesses	26.300,0	26.159,9	25.910,5	26.629,1	26.318,5	26.236,0	26.375,5	1,8
Fixed telephony accesses (1)	4.812,7	4.779,6	4.750,4	4.726,8	4.693,2	4.669,3	4.662,2	(1,9)
Fixed wireless	342,8	323,0	304,5	296,0	285,9	286,4	295,1	(3,1)
Internet and data accesses	1.845,4	1.854,5	1.870,7	1.880,2	1.880,7	1.877,8	1.883,9	0,7
Broadband	1.834,2	1.842,3	1.859,0	1.870,5	1.871,8	1.869,9	1.877,5	1,0
Mobile accesses	19.641,9	19.525,8	19.289,4	20.022,1	19.744,6	19.688,9	19.829,4	2,8
Prepay	12.649,6	12.522,0	12.337,2	12.957,6	12.778,0	12.859,0	12.985,6	5,3
Contract	6.992,3	7.003,8	6.952,1	7.064,5	6.966,5	6.829,9	6.843,8	(1,6)
M2M	452,6	454,9	470,8	470,7	455,4	446,9	450,5	(4,3)
Wholesale Accesses	14,0	13,9	104,9	8,4	23,3	23,5	23,0	(78,0)
Total Accesses	26.314,0	26.173,9	26.015,4	26.637,6	26.341,7	26.259,5	26.398,6	1,5

(1) Includes fixed wireless and VoIP accesses.

SELECTED OPERATIONAL MOBILE BUSINESS DATA	2014				2015			% Chg Local Cur
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	
<i>Unaudited figures</i>								
Voice Traffic (Million minutes)	5.480	5.773	5.870	5.959	5.674	6.345	6.067	3,4
Data traffic (TB)	5.836	6.549	7.284	8.541	10.069	11.491	14.536	99,6
ARPU (EUR)	7,0	6,8	7,4	8,3	9,1	9,9	9,9	25,5
Prepay	2,1	2,2	2,3	2,7	2,7	2,9	2,9	17,9
Contract (1)	16,7	15,9	17,6	19,4	22,3	24,0	24,5	30,6
Data ARPU (EUR)	3,4	3,3	3,4	3,3	3,4	4,3	4,5	23,7
% non-SMS over data revenues	57,9%	59,1%	61,5%	57,3%	56,2%	78,1%	76,1%	14,6 p.p.
Churn	3,2%	3,2%	3,1%	2,6%	3,1%	2,9%	2,7%	(0,4 p.p.)
Contract (1)	1,1%	1,2%	1,2%	1,0%	1,1%	1,5%	1,7%	0,6 p.p.
	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	% Chg Local Cur
Voice Traffic (Million minutes)	5.480	11.253	17.123	23.081	5.674	12.020	18.087	5,6
Data traffic (TB)	5.836	12.385	19.669	28.210	10.069	21.560	36.096	83,5
ARPU (EUR)	7,0	6,9	7,1	7,4	9,1	9,5	9,6	26,2
Prepay	2,1	2,2	2,2	2,3	2,7	2,8	2,9	19,0
Contract (1)	16,7	16,3	16,7	17,4	22,3	23,1	23,6	30,5
Data ARPU (EUR)	3,4	3,4	3,4	3,4	3,4	4,1	4,2	16,2
% non-SMS over data revenues	57,9%	58,5%	59,5%	59,0%	56,2%	68,8%	71,4%	11,9 p.p.
Churn	3,2%	3,2%	3,2%	3,0%	3,1%	3,0%	2,9%	(0,3 p.p.)
Contract (1)	1,1%	1,1%	1,1%	1,1%	1,1%	1,3%	1,4%	0,3 p.p.

Notes:

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.

TELEFÓNICA CHILE

SELECTED FINANCIAL DATA

Unaudited figures (Euros in millions)	January - September				July - September			
	2015	2014	% Chg	% Chg Local Cur	2015	2014	% Chg	% Chg Local Cur
Revenues	1.684	1.538	9,5	2,5	528	507	4,3	2,6
Mobile Business	991	921	7,6	0,8	305	302	1,2	(0,3)
Mobile service revenues	899	829	8,5	1,6	282	273	3,6	1,9
Data revenues	315	233	34,8	26,2	108	86	25,8	23,1
Handset revenues	92	92	(0,3)	(6,7)	23	29	(21,4)	(21,1)
Fixed Business	693	617	12,2	5,0	223	205	8,9	6,9
FBB and new services (1)	477	385	23,9	16,0	156	132	18,2	16,0
Voice & access revenues	203	219	(7,3)	(13,2)	64	69	(7,7)	(9,2)
Others	12	13	(7,9)	(13,8)	4	4	(12,1)	(13,5)
OIBDA	566	515	9,8	2,7	187	179	4,3	2,2
OIBDA margin	33,6%	33,5%	0,1 p.p.		35,4%	35,4%	0,0 p.p.	
CapEx	343	318	8,0	1,1	105	111	(5,6)	(6,9)
Spectrum	6	-	-	-	-	-	-	-
OpCF (OIBDA-CapEx)	222	198	12,6	5,3	82	68	20,5	17,2

Note:

- OIBDA is presented before management and brand fees.

(1) Includes FBB connectivity services (retail and wholesale), including value added services, TV services, ICT revenues and other services over connectivity.

ACCESSES	2014				2015			% Chg
	March	June	September	December	March	June	September	
<i>Unaudited figures (Thousands)</i>								
Final Clients Accesses	13.566,9	13.576,0	13.586,1	13.888,1	13.861,3	13.610,4	13.387,4	(1,5)
Fixed telephony accesses (1)	1.631,0	1.616,8	1.593,9	1.579,0	1.557,7	1.537,4	1.510,3	(5,2)
Internet and data accesses	984,5	1.005,3	1.030,5	1.047,7	1.067,9	1.093,6	1.106,4	7,4
Broadband	977,0	998,7	1.023,4	1.040,7	1.056,7	1.082,5	1.095,4	7,0
Fibre	38,8	47,3	55,9	63,7	73,8	82,8	90,5	61,8
Mobile accesses	10.424,3	10.394,0	10.381,4	10.660,2	10.619,5	10.345,1	10.129,6	(2,4)
Prepay	7.693,6	7.595,2	7.563,7	7.856,6	7.817,5	7.503,0	7.268,0	(3,9)
Contract	2.730,7	2.798,7	2.817,7	2.803,6	2.802,0	2.842,1	2.861,7	1,6
M2M	306,5	322,0	319,9	307,3	293,0	291,0	294,3	(8,0)
Pay TV	527,1	559,9	580,3	601,3	616,2	634,3	641,0	10,5
Wholesale Accesses	5,4	5,4	5,4	5,6	5,9	5,9	5,8	7,4
Total Accesses	13.572,3	13.581,4	13.591,5	13.893,8	13.867,2	13.616,3	13.393,2	(1,5)

(1) Includes fixed wireless and VoIP accesses.

SELECTED OPERATIONAL MOBILE BUSINESS DATA	2014				2015			% Chg Local Cur
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	
<i>Unaudited figures</i>								
Voice Traffic (Million minutes)	3.151	3.107	3.095	3.239	3.148	3.043	3.159	2,1
Data traffic (TB)	11.510	13.550	14.686	15.895	14.616	19.302	21.607	47,1
ARPU (EUR)	8,9	8,4	8,6	9,0	9,4	9,7	9,0	2,2
Prepay	3,9	3,6	3,6	3,7	3,8	3,8	3,3	(11,5)
Contract (1)	25,8	24,4	24,7	26,1	27,8	28,7	26,3	4,6
Data ARPU (EUR)	2,3	2,4	2,7	2,7	3,1	3,4	3,4	23,0
% non-SMS over data revenues	89,2%	91,6%	93,3%	93,4%	94,0%	93,5%	93,5%	0,2 p.p.
Churn	3,3%	3,1%	3,2%	3,3%	3,2%	3,7%	3,2%	(0,0 p.p.)
Contract (1)	1,7%	1,7%	2,0%	2,1%	1,9%	1,9%	2,3%	0,3 p.p.
	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	% Chg Local Cur
Voice Traffic (Million minutes)	3.151	6.259	9.354	12.593	3.148	6.191	9.350	(0,0)
Data traffic (TB)	11.510	25.059	39.745	55.640	14.616	33.918	55.525	39,7
ARPU (EUR)	8,9	8,7	8,6	8,7	9,4	9,5	9,4	1,3
Prepay	3,9	3,7	3,7	3,7	3,8	3,8	3,6	(8,7)
Contract (1)	25,8	25,1	24,9	25,2	27,8	28,2	27,6	3,4
Data ARPU (EUR)	2,3	2,4	2,5	2,5	3,1	3,3	3,3	24,9
% non-SMS over data revenues	89,2%	90,4%	91,5%	91,9%	94,0%	93,7%	93,7%	2,2 p.p.
Churn	3,3%	3,2%	3,2%	3,2%	3,2%	3,4%	3,4%	0,1 p.p.
Contract (1)	1,7%	1,7%	1,8%	1,9%	1,9%	1,9%	2,0%	0,2 p.p.

Notes:

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOs, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOs, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.

TELEFÓNICA PERU

SELECTED FINANCIAL DATA

Unaudited figures (Euros in millions)	January - September				July - September			
	2015	2014	% Chg	% Chg Local Cur	2015	2014	% Chg	% Chg Local Cur
Revenues	2,071	1,838	12,7	3,5	695	646	7,5	2,6
Mobile Business	1,175	1,040	13,0	3,8	396	373	6,1	1,2
Mobile service revenues (1)	1,046	908	15,2	5,8	350	322	8,5	3,5
Data revenues	332	235	41,6	30,1	108	87	23,8	18,1
Handset revenues	130	132	(2,0)	(10,0)	47	51	(9,0)	(13,5)
Fixed Business	896	797	12,3	3,2	299	273	9,5	4,5
FBB and new services (2)	637	523	21,8	11,9	216	180	19,8	14,3
Voice & access revenues	246	259	(5,1)	(12,8)	80	88	(9,4)	(13,4)
Others	13	16	(16,5)	(23,3)	4	5	(26,9)	(30,1)
OIBDA	690	682	1,2	(7,1)	240	257	(6,5)	(11,0)
OIBDA margin	33,3%	37,1%	(3,8 p.p.)		34,6%	39,7%	(5,2 p.p.)	
CapEx	291	263	10,6	1,6	110	114	(3,6)	(8,8)
Spectrum	-	-	-	-	-	-	-	-
OpCF (OIBDA-CapEx)	399	419	(4,8)	(12,5)	130	143	(8,7)	(12,8)

Note:

- OIBDA is presented before management and brand fees.

(1) Includes fixed wireless revenues.

(2) Includes FBB connectivity services (retail and wholesale), including value added services, TV services, ICT revenues and other services over connectivity.

ACCESSES	2014				2015			% Chg
	March	June	September	December	March	June	September	
<i>Unaudited figures (Thousands)</i>								
Final Clients Accesses	21.081,6	21.287,9	21.632,6	21.976,4	22.083,4	22.104,2	22.184,3	2,6
Fixed telephony accesses (1)	2.725,7	2.776,9	2.749,3	2.714,7	2.641,4	2.605,8	2.634,9	(4,2)
Fixed wireless (2)	251,4	292,8	280,2	262,7	191,2	229,8	208,5	(25,6)
Internet and data accesses	1.457,2	1.490,7	1.505,2	1.523,4	1.557,4	1.589,2	1.628,0	8,2
Broadband	1.431,8	1.468,8	1.483,2	1.501,3	1.529,7	1.564,4	1.602,5	8,0
Mobile accesses	16.012,9	16.133,1	16.489,0	16.790,2	16.870,2	16.819,1	16.773,8	1,7
Prepay	11.377,8	11.288,6	11.450,9	11.676,3	11.645,3	11.450,4	11.255,3	(1,7)
Contract	4.635,2	4.844,5	5.038,1	5.113,9	5.224,8	5.368,7	5.518,5	9,5
M2M	82,8	85,6	87,8	86,2	118,0	98,4	99,8	13,6
Pay TV	885,7	887,3	889,1	948,0	1.014,5	1.090,1	1.147,7	29,1
Wholesale Accesses	0,4	0,4	0,4	0,4	0,3	0,2	0,2	(64,4)
Total Accesses	21.082,1	21.288,4	21.633,0	21.976,8	22.083,7	22.104,3	22.184,5	2,5

(1) Includes fixed wireless and VoIP accesses.

(2) In the second quarter of 2014, fixed telephony accesses included 50 thousand additional customers.

SELECTED OPERATIONAL MOBILE BUSINESS DATA	2014				2015			% Chg Local Cur
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	
<i>Unaudited figures</i>								
Voice Traffic (Million minutes)	7.886	6.762	7.177	7.607	8.001	8.083	8.775	22,3
Data traffic (TB)	2.901	3.078	3.599	4.206	5.040	6.389	8.232	128,7
ARPU (EUR)	6,1	6,2	6,7	6,9	7,0	6,8	6,7	(4,2)
Prepay	3,9	3,8	4,1	4,2	4,2	3,9	3,7	(12,6)
Contract (1)	12,0	11,9	12,6	13,4	13,5	13,2	13,1	(0,8)
Data ARPU (EUR)	1,5	1,6	1,8	2,0	2,2	2,3	2,1	15,3
% non-SMS over data revenues	85,5%	88,4%	88,6%	85,9%	92,1%	94,0%	94,5%	5,9 p.p.
Churn	3,8%	4,0%	3,8%	3,7%	4,0%	4,3%	4,4%	0,7 p.p.
Contract (1)	2,1%	1,5%	1,4%	1,9%	2,2%	2,0%	2,2%	0,8 p.p.
	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	% Chg Local Cur
Voice Traffic (Million minutes)	7.886	14.648	21.825	29.432	8.001	16.084	24.860	13,9
Data traffic (TB)	2.901	5.979	9.578	13.784	5.040	11.429	19.662	105,3
ARPU (EUR)	6,1	6,1	6,3	6,5	7,0	6,9	6,8	(1,0)
Prepay	3,9	3,8	3,9	4,0	4,2	4,0	3,9	(7,3)
Contract (1)	12,0	11,9	12,1	12,4	13,5	13,3	13,3	0,6
Data ARPU (EUR)	1,5	1,5	1,6	1,7	2,2	2,2	2,2	24,6
% non-SMS over data revenues	85,5%	86,9%	87,5%	87,1%	92,1%	93,1%	93,6%	6,0 p.p.
Churn	3,8%	3,9%	3,9%	3,8%	4,0%	4,1%	4,2%	0,4 p.p.
Contract (1)	2,1%	1,5%	1,5%	1,6%	2,2%	2,1%	2,2%	0,7 p.p.

Notes:

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOs, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOs, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.

TELEFÓNICA COLOMBIA
SELECTED FINANCIAL DATA

Unaudited figures (Euros in millions)	January - September				July - September			
	2015	2014	% Chg	% Chg Local Cur	2015	2014	% Chg	% Chg Local Cur
Revenues	1.151	1.281	(10,2)	(0,3)	352	451	(21,8)	0,5
Mobile Business	718	808	(11,1)	(1,3)	219	286	(23,4)	(1,4)
Mobile service revenues	637	735	(13,4)	(3,8)	192	260	(26,2)	(5,0)
Data revenues	195	191	1,9	13,1	61	68	(10,4)	14,7
Handset revenues	82	73	11,5	23,8	27	25	5,7	34,9
Fixed Business	432	473	(8,6)	1,5	134	165	(19,1)	4,0
FBB and new services (1)	253	266	(5,0)	5,5	81	95	(14,3)	9,4
Voice & access revenues	178	206	(13,3)	(3,7)	52	70	(25,5)	(3,3)
Others	1	1	(26,0)	(17,8)	0	0	(31,1)	(9,3)
OIBDA	417	457	(8,7)	1,3	121	174	(30,5)	(10,4)
OIBDA margin	36,2%	35,6%	0,6 p.p.		34,3%	38,6%	(4,3 p.p.)	
CapEx	254	390	(34,9)	(27,8)	95	90	5,7	36,6
Spectrum	-	112	n.m.	n.m.	-	2	n.m.	n.m.
OpCF (OIBDA-CapEx)	163	66	145,7	n.m.	26	84	(68,9)	(56,6)

Note:

- OIBDA is presented before management and brand fees.

(1) Includes FBB connectivity services (retail and wholesale), including value added services, TV services, ICT revenues and other services over connectivity.

ACCESSES	2014				2015			% Chg
	March	June	September	December	March	June	September	
<i>Unaudited figures (Thousands)</i>								
Final Clients Accesses	15.128,7	15.052,5	15.403,9	15.689,7	15.777,5	15.308,1	15.587,6	1,2
Fixed telephony accesses (1)	1.459,9	1.464,0	1.468,6	1.461,0	1.465,8	1.450,8	1.448,2	(1,4)
Internet and data accesses	895,1	922,4	952,9	970,2	997,3	999,8	1.012,8	6,3
Broadband	886,7	913,9	944,5	961,7	988,9	991,3	1.004,4	6,3
Mobile accesses	12.409,8	12.281,9	12.581,6	12.842,5	12.884,9	12.413,3	12.655,6	0,6
Prepay	9.105,9	8.982,4	9.313,3	9.582,6	9.633,2	9.158,6	9.341,8	0,3
Contract	3.303,9	3.299,5	3.268,3	3.259,9	3.251,7	3.254,7	3.313,7	1,4
M2M	404,7	416,2	421,5	427,8	438,7	444,4	456,4	8,3
Pay TV	363,8	384,1	400,8	416,0	429,4	444,2	471,0	17,5
Wholesale Accesses	1,9	1,9	1,9	1,9	1,9	1,9	1,9	0,0
Total Accesses	15.130,6	15.054,4	15.405,9	15.691,6	15.779,4	15.310,1	15.589,5	1,2

(1) Includes fixed wireless and VoIP accesses.

SELECTED OPERATIONAL MOBILE BUSINESS DATA	2014				2015			% Chg Local Cur
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	
<i>Unaudited figures</i>								
Voice Traffic (Million minutes)	5.603	5.525	5.607	5.781	5.591	5.713	6.076	8,4
Data traffic (TB)	6.670	7.454	8.708	9.410	10.516	11.387	12.232	40,5
ARPU (EUR)	6,1	6,4	6,6	6,2	5,5	5,5	4,7	(7,1)
Prepay	1,7	1,7	1,8	1,8	1,4	1,4	1,3	(8,3)
Contract (1)	20,4	21,4	22,6	21,5	19,9	19,6	16,4	(6,3)
Data ARPU (EUR)	1,6	1,7	1,8	1,7	1,7	1,8	1,6	17,1
% non-SMS over data revenues	93,7%	94,7%	95,4%	97,5%	96,9%	97,3%	97,7%	2,3 p.p.
Churn	3,0%	3,8%	2,7%	3,0%	3,0%	4,5%	3,4%	0,6 p.p.
Contract (1)	2,3%	2,1%	2,2%	2,1%	2,2%	2,3%	2,0%	(0,2 p.p.)
	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	% Chg Local Cur
Voice Traffic (Million minutes)	5.603	11.128	16.735	22.516	5.591	11.304	17.379	3,8
Data traffic (TB)	6.670	14.124	22.832	32.242	10.516	21.902	34.134	49,5
ARPU (EUR)	6,1	6,2	6,3	6,3	5,5	5,5	5,2	(8,5)
Prepay	1,7	1,7	1,8	1,8	1,4	1,4	1,4	(12,7)
Contract (1)	20,4	20,9	21,5	21,5	19,9	19,8	18,7	(3,6)
Data ARPU (EUR)	1,6	1,7	1,7	1,7	1,7	1,7	1,7	11,2
% non-SMS over data revenues	93,7%	94,2%	94,6%	95,3%	96,9%	97,1%	97,3%	2,7 p.p.
Churn	3,0%	3,4%	3,2%	3,1%	3,0%	3,8%	3,6%	0,5 p.p.
Contract (1)	2,3%	2,2%	2,2%	2,2%	2,2%	2,2%	2,1%	(0,1 p.p.)

Notes:

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.

TELEFÓNICA MÉXICO

SELECTED FINANCIAL DATA

Unaudited figures (Euros in millions)	January - September				July - September			
	2015	2014	% Chg	% Chg Local Cur	2015	2014	% Chg	% Chg Local Cur
Revenues	1.356	1.196	13,3	10,5	453	403	12,5	17,9
Mobile service revenues	1.165	1.033	12,8	10,0	399	357	11,8	16,8
Data revenues	276	249	10,6	7,8	95	84	13,1	18,2
Handset revenues	191	164	16,7	13,7	55	46	18,4	26,4
OIBDA	348	228	52,3	48,5	134	99	34,9	38,9
OIBDA margin	25,6%	19,1%	6,6 p.p.		29,5%	24,6%	4,9 p.p.	
CapEx	164	144	14,3	11,4	55	53	3,5	8,0
Spectrum	-	-	-	-	-	-	-	-
OpCF (OIBDA-CapEx)	183	85	116,8	111,3	79	46	71,1	74,0

Note:

- OIBDA is presented before management and brand fees.

ACCESSES	2014				2015			% Chg
	March	June	September	December	March	June	September	
<i>Unaudited figures (Thousands)</i>								
Mobile accesses	19.324,8	20.244,2	20.561,0	21.673,4	22.536,6	23.048,8	23.405,0	13,8
Prepay	17.862,0	18.777,4	19.127,6	20.207,5	21.056,6	21.553,9	21.779,8	13,9
Contract	1.462,8	1.466,8	1.433,4	1.465,8	1.480,0	1.494,9	1.625,2	13,4
M2M	351,0	354,1	362,1	433,7	455,8	485,9	521,2	43,9
Fixed Wireless	1.504,8	1.530,6	1.540,4	1.551,3	1.545,6	1.553,8	1.468,9	(4,6)
Total Accesses	20.829,6	21.774,8	22.101,5	23.224,7	24.082,2	24.602,6	24.873,9	12,5

SELECTED OPERATIONAL MOBILE BUSINESS DATA	2014				2015			% Chg Local Cur
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	
<i>Unaudited figures</i>								
Voice Traffic (Million minutes)	6.626	7.723	7.454	8.807	8.485	8.559	8.587	15,2
Data traffic (TB)	4.460	4.590	6.497	6.832	7.891	7.967	8.991	38,4
ARPU (EUR)	4,6	5,0	5,0	5,2	4,9	4,9	4,7	(2,0)
Prepay	3,9	4,3	4,4	4,6	4,3	4,3	4,3	1,1
Contract (1)	20,0	19,1	19,2	19,3	19,0	19,2	17,1	(6,4)
Data ARPU (EUR)	1,3	1,4	1,4	1,4	1,3	1,3	1,4	4,2
% non-SMS over data revenues	65,4%	68,2%	70,2%	73,4%	80,2%	82,0%	76,2%	6,0 p.p.
Churn	5,7%	2,9%	3,5%	3,4%	2,8%	3,4%	3,6%	0,1 p.p.
Contract (1)	1,1%	1,4%	1,4%	1,6%	1,7%	2,2%	1,6%	0,2 p.p.
	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	% Chg Local Cur
Voice Traffic (Million minutes)	6.626	14.349	21.804	30.611	8.485	17.044	25.630	17,6
Data traffic (TB)	4.460	9.050	15.547	22.379	7.891	15.858	24.849	59,8
ARPU (EUR)	4,6	4,8	4,9	5,0	4,9	4,9	4,8	(3,9)
Prepay	3,9	4,1	4,2	4,3	4,3	4,3	4,3	(0,6)
Contract (1)	20,0	19,5	19,4	19,4	19,0	19,1	18,4	(7,7)
Data ARPU (EUR)	1,3	1,4	1,4	1,4	1,3	1,3	1,3	(4,2)
% non-SMS over data revenues	65,4%	66,8%	67,9%	69,3%	80,2%	81,1%	79,3%	11,4 p.p.
Churn	5,7%	4,3%	4,0%	3,9%	2,8%	3,1%	3,3%	(0,7 p.p.)
Contract (1)	1,1%	1,3%	1,4%	1,4%	1,7%	1,9%	1,8%	0,5 p.p.

Notes:

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOs, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOs, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.

TELEFÓNICA VENEZUELA AND CENTRAL AMERICA (1) (2)

SELECTED FINANCIAL DATA

Unaudited figures (Euros in millions)	January - September				July - September			
	2015	2014	% Chg	% Chg Local Cur	2015	2014	% Chg	% Chg Local Cur
Revenues	965	958	0,7	34,7	388	379	2,5	43,0
Mobile service revenues	881	896	(1,8)	29,5	351	353	(0,5)	38,8
Data revenues (3)	295	276	6,9	54,8	113	107	5,4	70,6
Handset revenues	85	61	38,4	114,8	38	26	46,6	109,8
OIBDA	222	313	(29,1)	8,0	86	125	(31,4)	15,3
OIBDA margin	23,0%	32,6%	(9,7 p.p.)		22,1%	33,1%	(10,9 p.p.)	
CapEx	179	247	(27,5)	(4,4)	91	112	(18,8)	7,8
Spectrum (4)	-	80	-	-	-	1	-	-
OpCF (OIBDA-CapEx)	42	65	(35,2)	85,5	(5)	13	c.s.	c.s.

Note:

- For comparative purposes, the quarterly data for 2014 are reported adjusting the exchange rate in Venezuela from SICAD I to SICAD II 50 VEF/USD following the adoption of SICAD II 50 VEF/USD in the fourth quarter of 2014. The January-September 2015 consolidated financial statements use the exchange rate of the Venezuelan bolivar set at the denominated SIMADI, (as of 30 September, this rate was set at 199 Venezuelan bolivars fuertes per dollar).

- OIBDA is presented before management and brand fees.

(1) Reported figures include the hyperinflationary adjustments in Venezuela in both years. For comparison purposes and to facilitate the interpretation of the year-on-year changes vs. 2014, variations in local currency of the headings affected by the hyperinflation adjustments are reported excluding the impact of this adjustment.

(2) Central America includes Guatemala, Panama, El Salvador, Nicaragua and Costa Rica.

(3) Data revenues do not include hyperinflationary adjustments.

(4) Corresponds to Panama.

ACCESSES (1)

Unaudited figures (Thousands)	2014				2015			% Chg
	March	June	September	December	March	June	September	
Fixed telephony accesses (2)	1.377,3	1.386,0	1.361,8	1.288,4	1.314,7	1.297,8	1.274,1	(6,4)
Fixed Wireless	1.127,4	1.138,2	1.128,7	1.065,0	1.093,5	1.078,1	1.056,0	(6,4)
Internet and data accesses	12,2	12,1	11,9	12,3	12,6	13,0	13,4	12,2
Broadband	4,8	4,9	5,1	5,3	5,6	6,0	6,4	25,6
Mobile accesses	21.813,8	21.919,5	21.947,2	21.471,9	21.899,6	22.161,8	22.316,2	1,7
Prepay (3) (4)	19.602,9	19.676,2	19.721,3	19.242,6	19.672,9	19.943,2	20.098,1	1,9
Contract	2.210,9	2.243,3	2.225,9	2.229,2	2.226,7	2.218,6	2.218,1	(0,4)
M2M	123,8	129,8	134,9	141,7	147,9	147,7	148,3	9,9
Pay TV	415,3	463,2	472,8	466,6	476,1	480,0	482,1	2,0
Total Accesses	23.618,6	23.780,9	23.793,7	23.239,2	23.703,0	23.952,6	24.085,8	1,2

(1) Central America includes Guatemala, Panama, El Salvador, Nicaragua and Costa Rica.

(2) Includes fixed wireless and VoIP accesses.

(3) Includes prepay M2M accesses.

(4) In the fourth quarter of 2014, 1.8 million inactive accesses were disconnected in Central America.

SELECTED OPERATIONAL MOBILE BUSINESS DATA (1)

Unaudited figures	2014				2015			% Chg Local Cur
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	
Voice Traffic (Million minutes)	9.173	9.262	9.413	9.627	10.125	10.215	10.695	13,6
Data traffic (TB)	9.993	10.434	11.848	13.400	14.300	16.472	17.848	50,6
ARPU (EUR) (2)	3,6	3,7	4,1	4,6	5,2	2,9	4,0	31,2
Prepay (3)	3,0	2,9	3,3	3,8	4,4	2,3	3,2	34,5
Contract (4)	10,2	10,8	11,7	12,9	13,4	8,7	12,0	21,8
Data ARPU (EUR) (3) (5)	1,3	1,3	1,5	1,7	2,1	1,1	1,7	64,7
% non-SMS over data revenues	66,7%	70,3%	74,2%	75,4%	79,9%	81,5%	83,6%	9,4 p.p.
Churn (3)	2,6%	2,8%	3,1%	4,8%	2,6%	2,9%	2,9%	(0,2 p.p.)
Contract (4)	1,1%	1,2%	1,3%	1,2%	1,1%	1,2%	1,1%	(0,2 p.p.)
	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	% Chg Local Cur
Voice Traffic (Million minutes)	9.173	18.435	27.848	37.475	10.125	20.340	31.034	11,4
Data traffic (TB)	9.993	20.427	32.274	45.675	14.300	30.772	48.619	50,6
ARPU (EUR) (2)	3,6	3,7	3,8	4,0	5,2	4,0	4,0	27,0
Prepay (3)	3,0	3,0	3,1	3,3	4,4	3,3	3,3	31,0
Contract (4)	10,2	10,5	10,9	11,4	13,4	11,0	11,3	14,3
Data ARPU (EUR) (3) (5)	1,3	1,3	1,3	1,4	2,1	1,6	1,6	53,7
% non-SMS over data revenues	66,7%	68,5%	70,6%	72,0%	79,9%	80,7%	81,9%	11,3 p.p.
Churn (3)	2,6%	2,7%	2,9%	3,3%	2,6%	2,7%	2,8%	(0,1 p.p.)
Contract (4)	1,1%	1,1%	1,2%	1,2%	1,1%	1,1%	1,1%	(0,1 p.p.)

Notes:

- For comparative purposes, the quarterly data for 2014 are reported adjusting the exchange rate in Venezuela from SICAD I to SICAD II 50 VZ/\$ for the Telefónica Group, Hispanoamérica and Venezuela and Central America following the adoption of SICAD II 50 VZ/\$ in the fourth quarter of 2014.

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOs, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOs, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Central America includes Guatemala, Panama, El Salvador, Nicaragua and Costa Rica.

(2) For comparative purposes and in order to facilitate the interpretation of the year-on-year change versus 2014 results, the variation in local currency of the ARPU in Venezuela is reported excluding the impact of the hyperinflation adjustment.

(3) Impacted by the disconnection of 1.8 million inactive accesses in Central America in the fourth quarter of 2014.

(4) Excludes M2M.

(5) Does not include hyperinflation adjustment.

TELEFÓNICA ECUADOR

SELECTED FINANCIAL DATA

Unaudited figures (Euros in millions)	January - September				July - September			
	2015	2014	% Chg	% Chg Local Cur	2015	2014	% Chg	% Chg Local Cur
Revenues	448	369	21,3	(0,3)	150	128	17,2	(1,7)
Mobile service revenues	403	345	16,7	(4,1)	136	119	15,1	(3,4)
Data revenues	147	111	32,9	9,2	52	37	41,2	18,7
Handset revenues	45	24	87,6	54,2	14	10	42,9	19,2
OIBDA	145	134	8,1	(11,1)	47	47	1,7	(14,7)
OIBDA margin	32,3%	36,2%	(3,9 p.p.)		31,5%	36,3%	(4,8 p.p.)	
CapEx	211	65	n.m.	n.m.	38	43	(11,4)	(27,1)
Spectrum	135	-	-	-	-	-	-	-
OpCF (OIBDA-CapEx)	(67)	69	c.s.	c.s.	10	4	138,8	143,1

- OIBDA is presented before management and brand fees.

TELEFÓNICA URUGUAY

SELECTED FINANCIAL DATA

Unaudited figures (Euros in millions)	January - September				July - September			
	2015	2014	% Chg	% Chg Local Cur	2015	2014	% Chg	% Chg Local Cur
Revenues	182	170	7,1	1,9	56	56	0,3	1,2
Mobile service revenues	171	160	6,6	1,4	53	53	0,0	0,8
Data revenues	75	64	16,2	10,6	23	22	6,9	7,7
Handset revenues	11	10	15,9	10,3	3	3	5,4	7,2
OIBDA	63	67	(6,2)	(10,6)	19	23	(19,4)	(18,4)
OIBDA margin	34,6%	39,5%	(4,9 p.p.)		33,5%	41,7%	(8,2 p.p.)	
CapEx	21	19	11,3	5,9	7	3	115,7	113,4
Spectrum	-	-	-	-	-	-	-	-
OpCF (OIBDA-CapEx)	42	49	(12,9)	(16,8)	12	20	(40,3)	(39,2)

- OIBDA is presented before management and brand fees.

TELEFÓNICA ECUADOR
ACCESSES

Unaudited figures (Thousands)	2014				2015			% Chg
	March	June	September	December	March	June	September	
Mobile accesses	5.174,5	5.155,4	4.995,9	5.002,5	4.675,3	4.545,3	4.355,5	(12,8)
Prepay	4.165,4	4.111,9	3.915,1	3.897,8	3.545,6	3.380,8	3.135,8	(19,9)
Contract	1.009,1	1.043,5	1.080,9	1.104,7	1.129,7	1.164,6	1.219,7	12,8
M2M	116,4	124,2	136,9	154,2	173,3	182,7	191,5	39,8
Fixed Wireless	49,5	49,5	51,3	53,1	48,1	43,8	36,7	(28,6)
Total Accesses	5.224,0	5.204,9	5.047,3	5.055,6	4.723,4	4.589,1	4.392,1	(13,0)

SELECTED OPERATIONAL MOBILE BUSINESS DATA

Unaudited figures	2014				2015			% Chg Local Cur
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	
Voice Traffic (Million minutes)	1.175	1.203	1.212	1.201	1.172	1.253	1.273	5,0
Data traffic (TB)	1.142	1.223	1.315	1.485	1.786	2.213	2.950	124,4
ARPU (EUR)	6,8	7,0	7,3	7,8	8,3	8,9	9,3	7,0
Prepay	4,0	3,9	4,1	4,4	4,6	4,8	5,2	6,7
Contract (1)	21,1	22,1	21,8	22,3	24,5	24,6	23,8	(8,0)
Data ARPU (EUR)	2,3	2,4	2,4	2,6	3,0	3,6	3,8	32,8
% non-SMS over data revenues	76,8%	78,6%	78,5%	80,6%	82,5%	85,1%	85,8%	7,3 p.p.
Churn	2,5%	2,8%	3,7%	3,2%	5,7%	4,6%	5,3%	1,6 p.p.
Contract (1)	1,3%	1,3%	1,3%	1,7%	1,6%	1,5%	1,5%	0,1 p.p.

Unaudited figures	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	% Chg Local Cur
	Voice Traffic (Million minutes)	1.175	2.378	3.589	4.790	1.172	2.426	
Data traffic (TB)	1.142	2.366	3.680	5.165	1.786	3.999	6.949	88,8
ARPU (EUR)	6,8	6,9	7,0	7,2	8,3	8,6	8,8	2,7
Prepay	4,0	3,9	4,0	4,1	4,6	4,7	4,9	0,6
Contract (1)	21,1	21,7	21,7	21,9	24,5	24,6	24,3	(7,9)
Data ARPU (EUR)	2,3	2,3	2,3	2,4	3,0	3,3	3,4	20,4
% non-SMS over data revenues	76,8%	77,7%	78,0%	78,6%	82,5%	83,9%	84,5%	6,6 p.p.
Churn	2,5%	2,6%	3,0%	3,0%	5,7%	5,2%	5,2%	2,2 p.p.
Contract (1)	1,3%	1,3%	1,3%	1,4%	1,6%	1,6%	1,5%	0,3 p.p.

Notes:

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.

TELEFÓNICA URUGUAY
ACCESSES

Unaudited figures (Thousands)	2014				2015			% Chg
	March	June	September	December	March	June	September	
Mobile accesses	1.845,7	1.854,4	1.871,6	1.883,8	1.912,5	1.844,1	1.786,1	(4,6)
Prepay	1.245,8	1.243,2	1.259,6	1.276,9	1.305,3	1.228,4	1.148,7	(8,8)
Contract	599,9	611,2	612,0	606,9	607,1	615,7	637,4	4,2
M2M	35,5	36,6	37,0	40,6	43,7	47,8	52,3	41,3
Total Accesses	1.845,7	1.854,4	1.871,6	1.883,8	1.912,5	1.844,1	1.786,1	(4,6)

SELECTED OPERATIONAL MOBILE BUSINESS DATA

Unaudited figures	2014				2015			% Chg Local Cur
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	
Voice Traffic (Million minutes)	850	845	862	864	840	783	801	(7,1)
Data traffic (TB)	1.045	1.118	1.318	1.499	1.704	1.937	2.345	77,8
ARPU (EUR)	9,5	9,1	9,2	9,8	10,0	9,8	9,5	3,9
Prepay	4,6	4,3	4,2	4,6	4,5	4,6	4,4	5,0
Contract (1)	20,8	20,1	20,6	21,8	23,2	22,2	20,8	1,7
Data ARPU (EUR)	3,9	3,8	3,9	4,2	4,5	4,5	4,4	12,6
% non-SMS over data revenues	51,5%	54,0%	56,7%	60,8%	67,3%	67,5%	70,0%	13,3 p.p.
Churn	1,9%	1,6%	1,4%	1,5%	1,4%	3,0%	3,0%	1,6 p.p.
Contract (1)	0,6%	0,6%	0,7%	0,7%	0,7%	0,7%	0,9%	0,2 p.p.

Unaudited figures	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	% Chg Local Cur
	Voice Traffic (Million minutes)	850	1.695	2.557	3.421	840	1.623	
Data traffic (TB)	1.045	2.163	3.482	4.981	1.704	3.641	5.986	71,9
ARPU (EUR)	9,5	9,3	9,2	9,4	10,0	9,9	9,8	0,5
Prepay	4,6	4,4	4,4	4,4	4,5	4,6	4,5	(1,8)
Contract (1)	20,8	20,4	20,5	20,8	23,2	22,7	22,1	2,5
Data ARPU (EUR)	3,9	3,8	3,9	4,0	4,5	4,5	4,5	9,9
% non-SMS over data revenues	51,5%	52,7%	54,0%	55,7%	67,3%	67,4%	68,3%	14,3 p.p.
Churn	1,9%	1,7%	1,6%	1,6%	1,4%	2,2%	2,5%	0,8 p.p.
Contract (1)	0,6%	0,6%	0,7%	0,7%	0,7%	0,7%	0,8%	0,1 p.p.

Notes:

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.