

Leading Change
Inspiring Progress



Satellite connectivity

Critical infrastructures, emergencies and the global IoT

Leading Change
Inspiring Progress



Enrique Macho

Head of Satellite Business
Development & Sales
Telefónica Global Solutions



Juan Cambeiro

5G Customer Innovation
Telefónica España



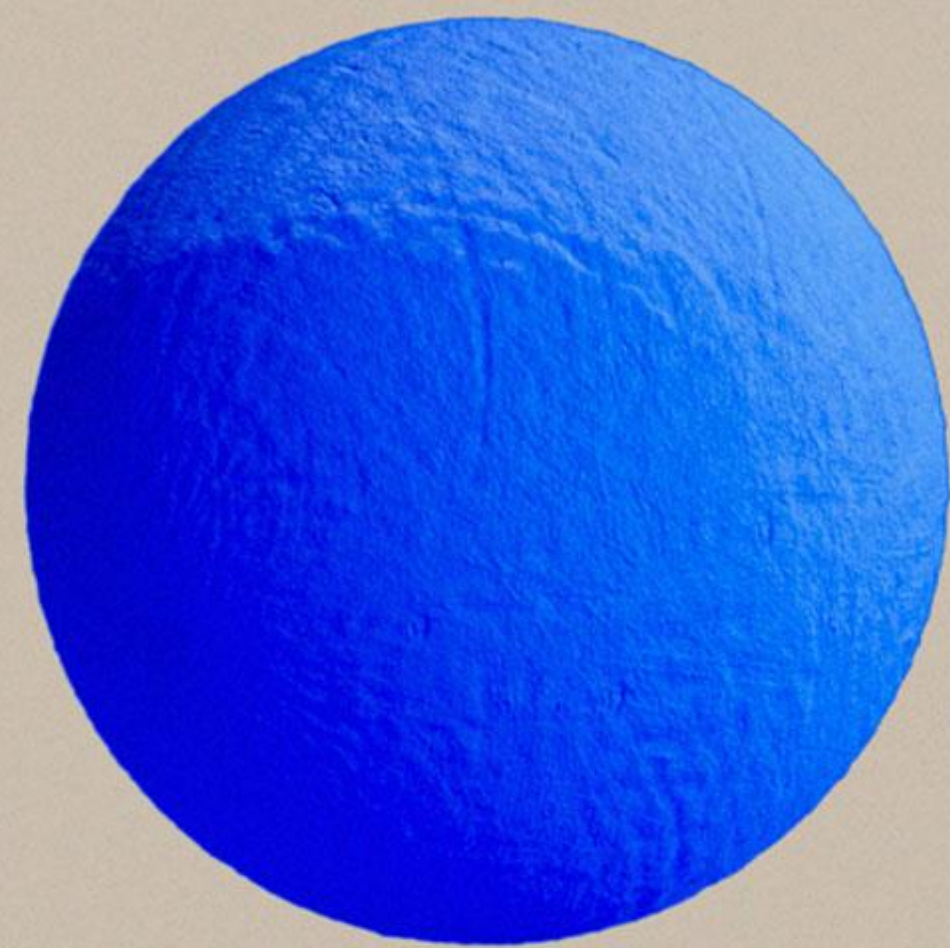
Juan José González

IOT Connectivity Head
Telefónica Tech



Satellite connectivity: Critical infrastructures, emergencies and the global IoT

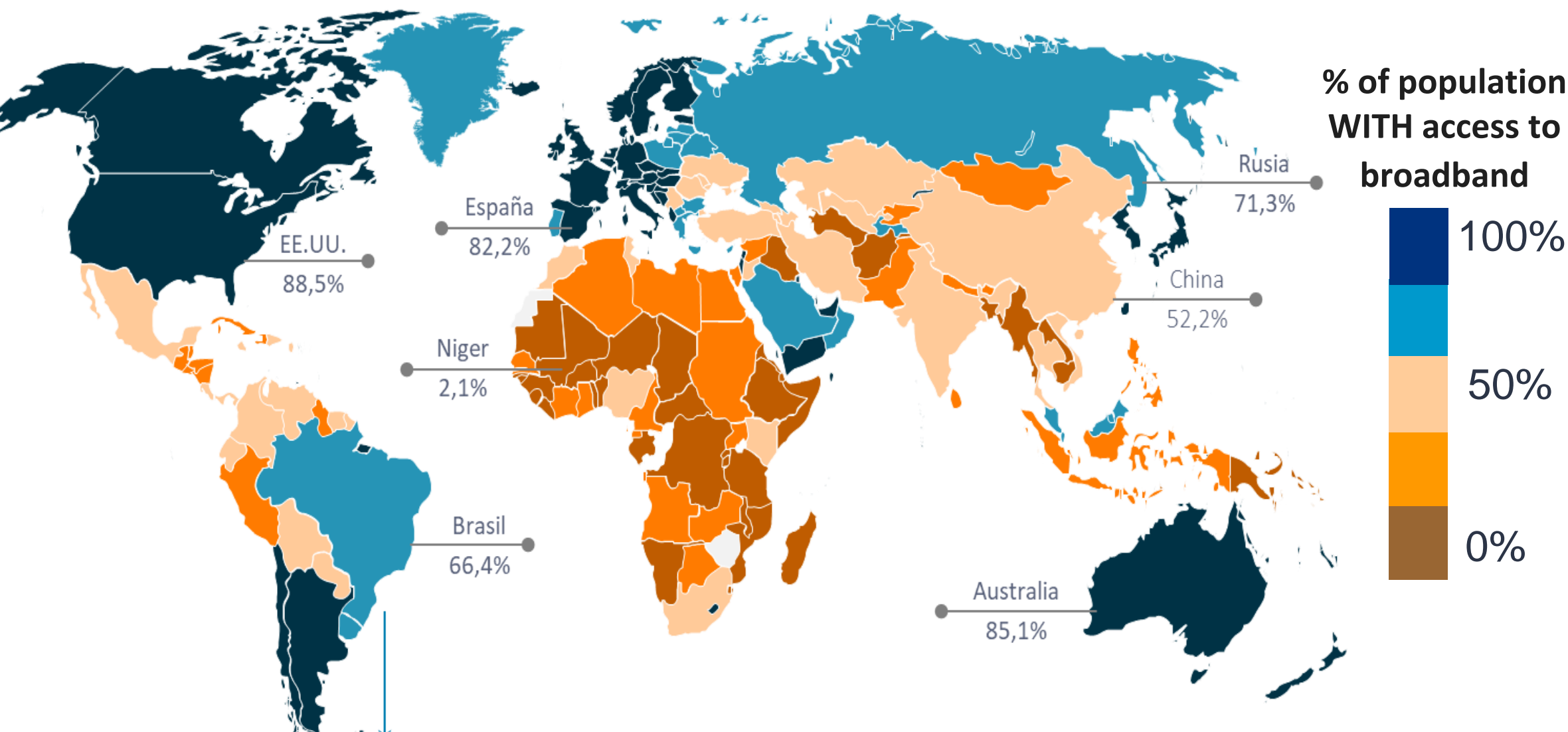
Satellite services



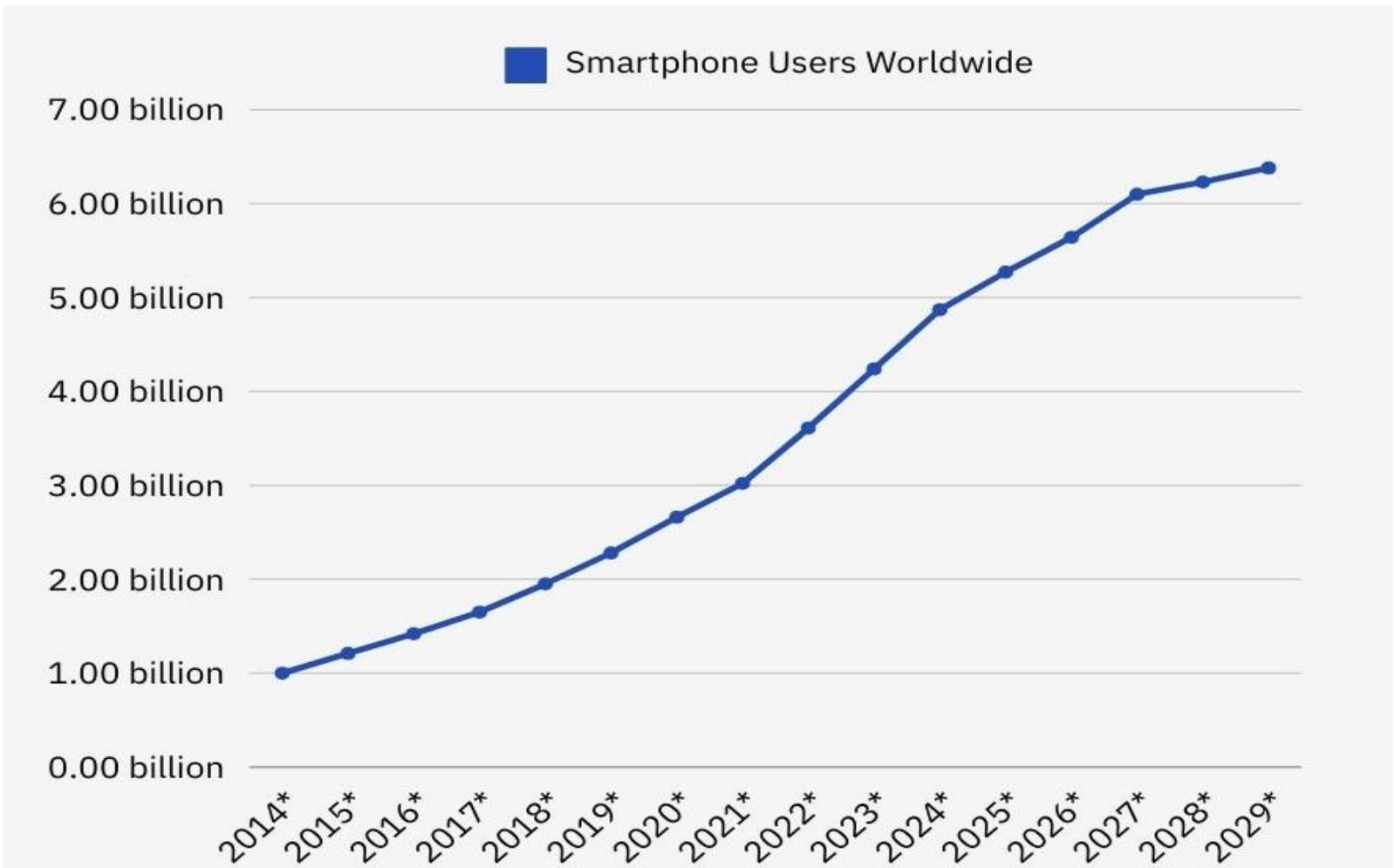
Global connectivity anytime, anywhere

Satellite connectivity is a driving force of global digitalization contributing to connect to the unconnected

≈30% Population has no access to broadband



5,1 BN Smartphone users worldwide



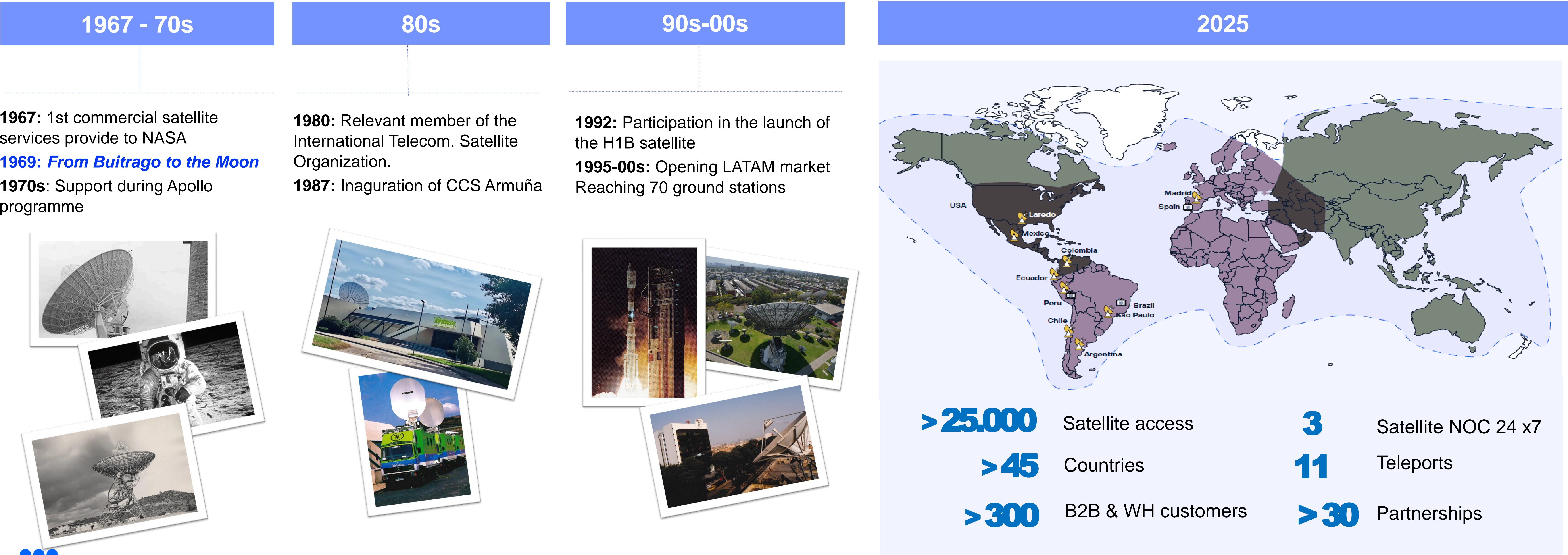
Mobile-user Growth (2025-2029)
20%

Data Consumption per user (2025-2029)
x3

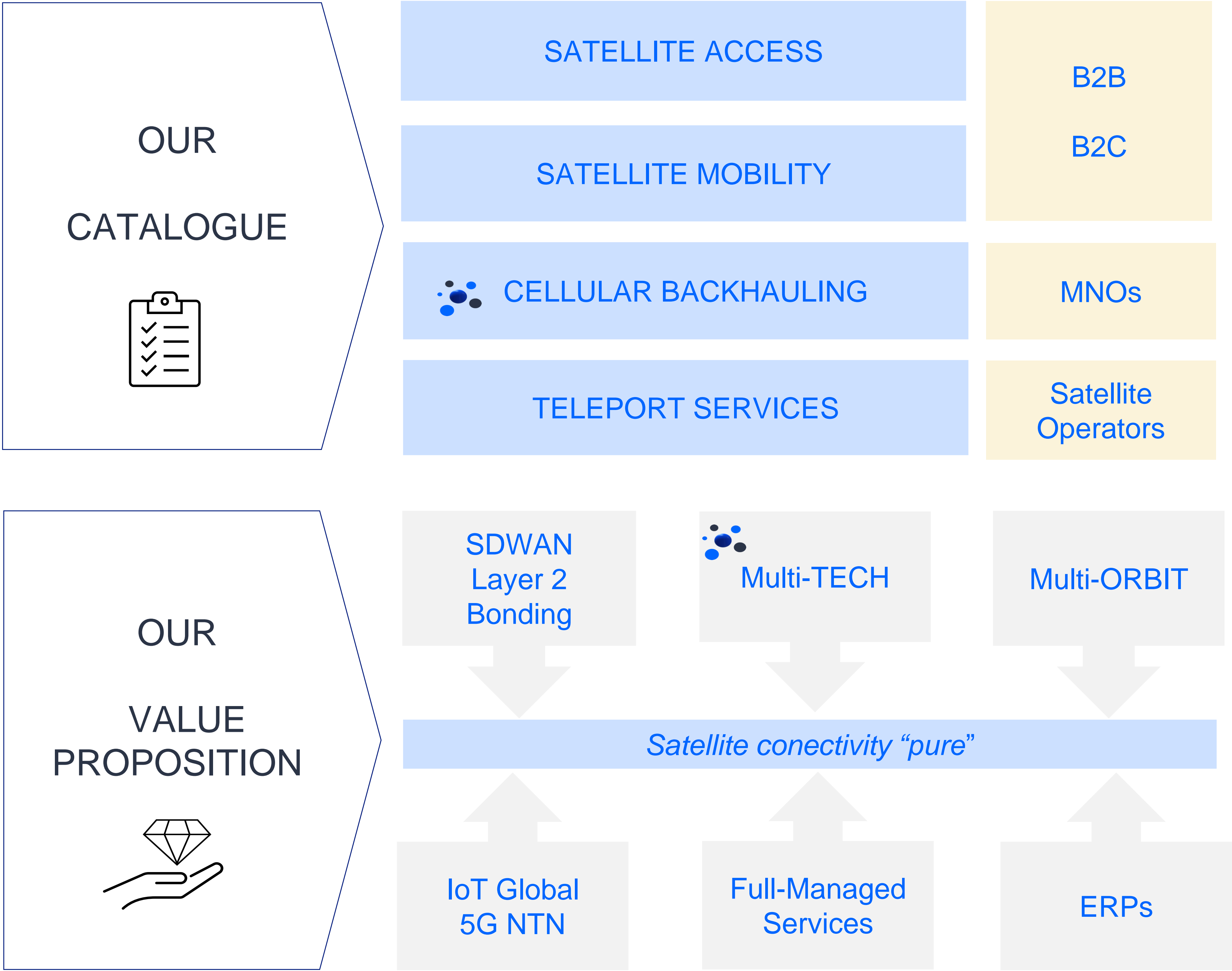
Millions of IoT devices spread across rural areas need to be connected



Telefonica has played from the beginning an essential role in the satellite industry. Today is a referenced global satellite services integrator thanks to our assets, capabilities and strategic partnerships



Telefonica Global Solutions transforms satellite connectivity into solutions that connect people and enhance business, enriching with a unique value proposition



Satellite services as Network Extension in areas with lack of other infrastructure

• SOLUTIONS:

- Multiorbit LEO & GEO

• BENEFITS:

- Reliable connectivity
- Global coverage
- Crew welfare
- Secure & Resilience performance



Warrington

RURAL communities are in line for a coverage boost after Virgin Media O2 (VMO2) struck a deal to use Eircom's Starlink satellite deal to offer Eircom Musk's Starlink's low earth orbit (LEO) satellite technology to deliver mobile communications to remote locations, such as the Scottish Highlands.

Mr Musk's company operates a network of about 5,000 satellites, with a projected 350 million above Earth and beam down signals. The technology will be used to carry calls, texts and data to mobile users in areas where fibre cables, which usually underpin networks, are too difficult or costly to install.

VMO2 said the deal, reached through its parent company Telecelia, will help

Satellite Connectivity for Emergency Cell Coverage







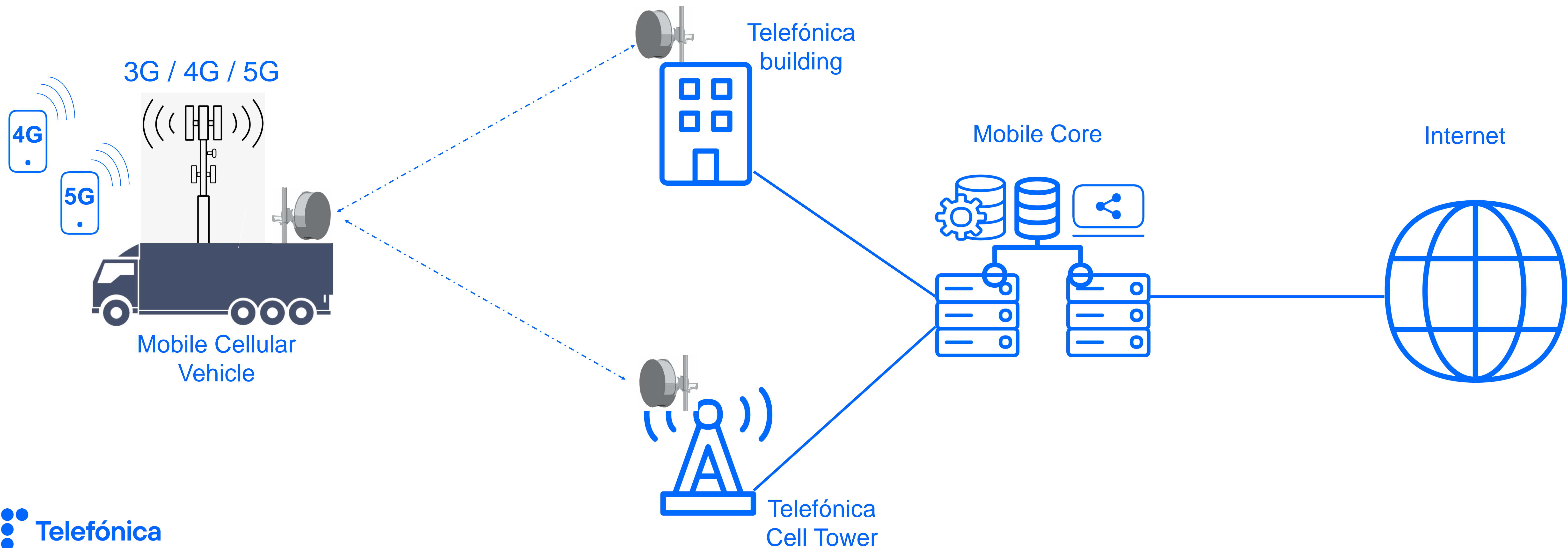
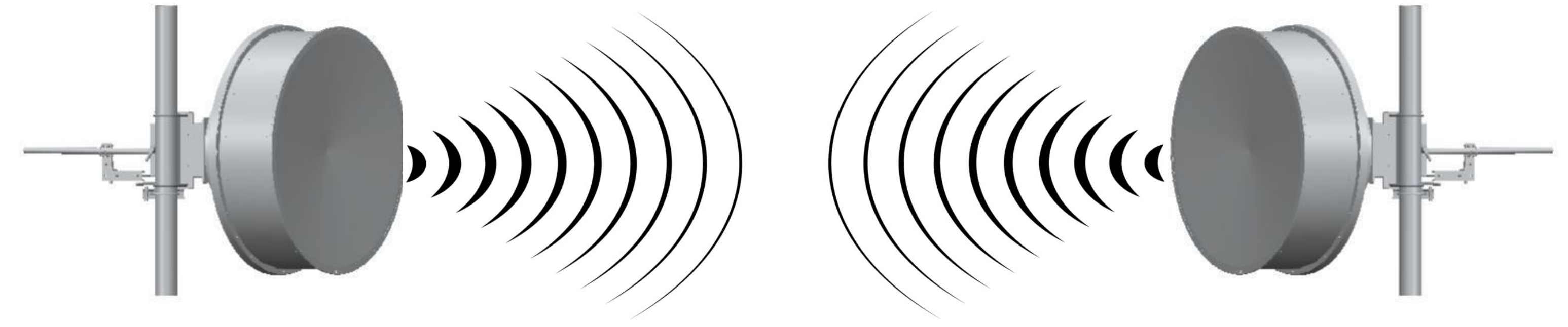
MWC 2025

But ...

**How do I connect these
Mobile Cellular Vehicles?**



Connecting Mobile Cellular Vehicles: Radiolinks





But let's not forget ...

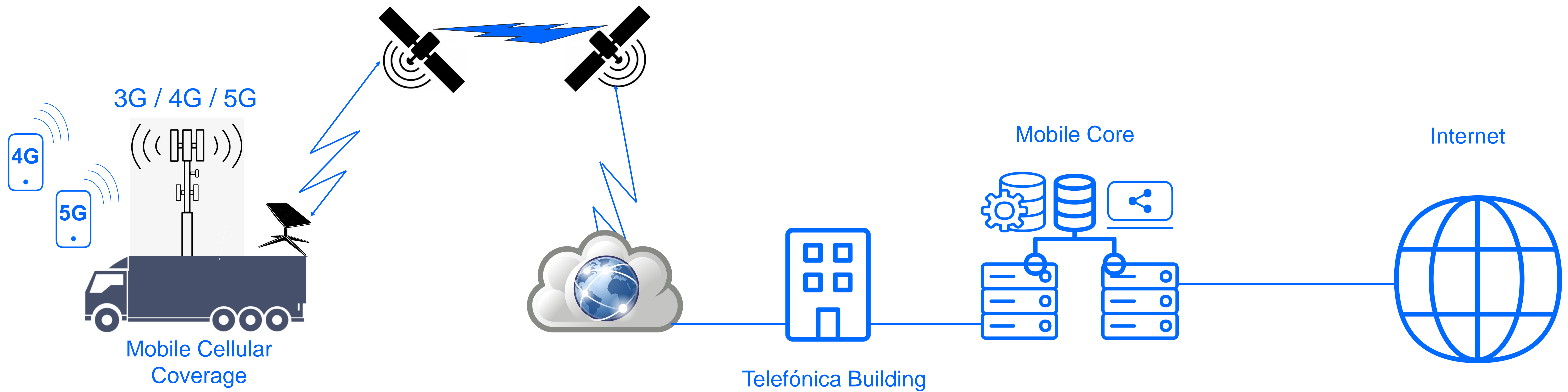
The origin of these Mobile Coverage Vehicles is to provide comms in emergencies







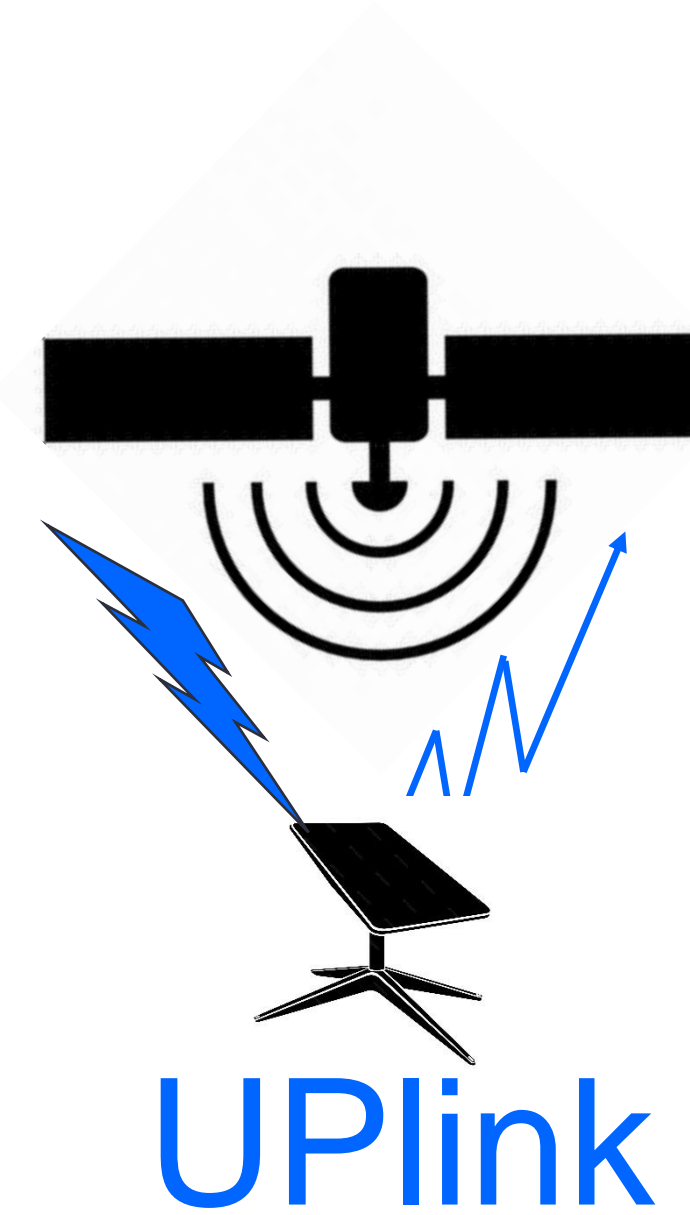
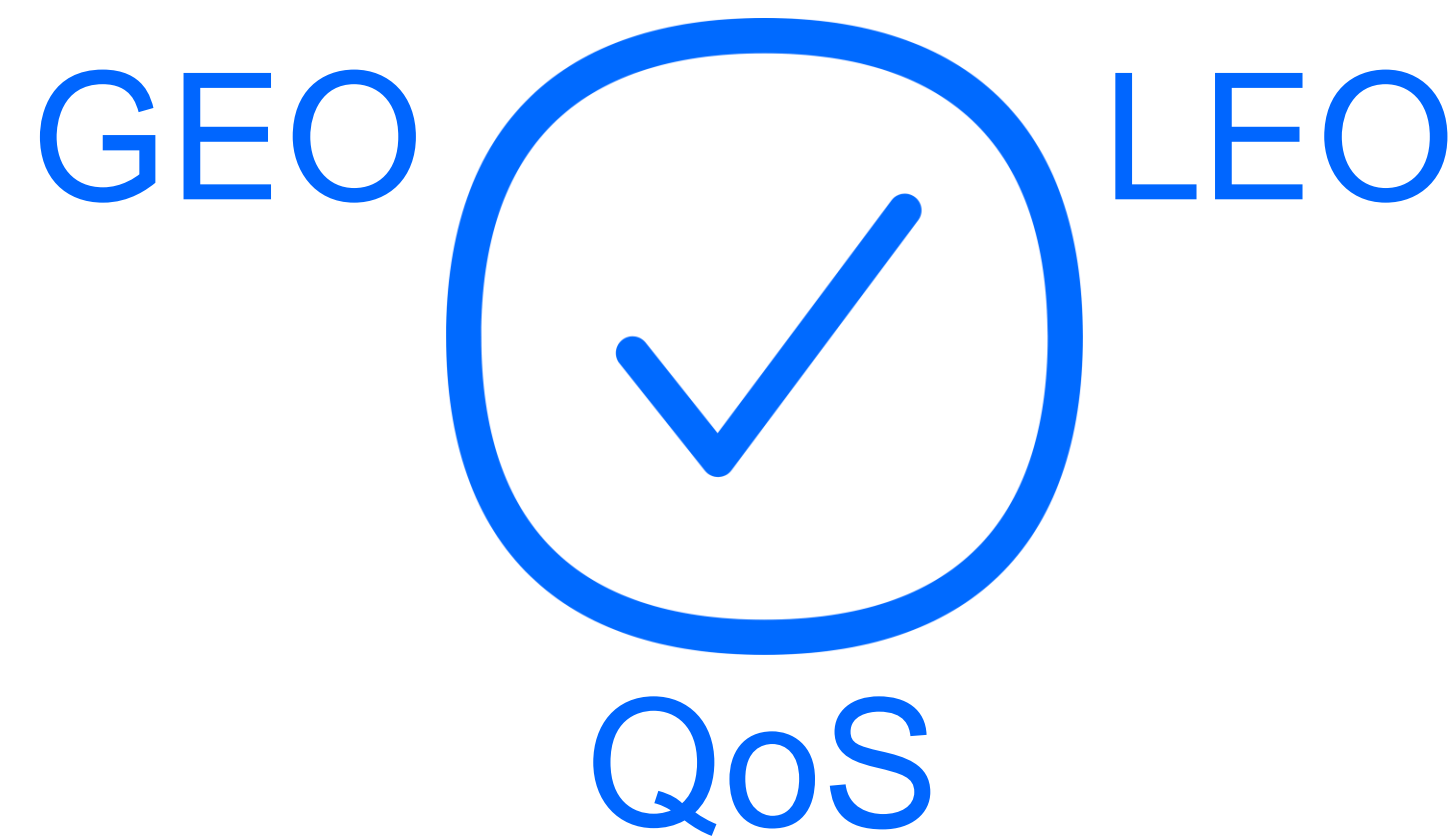
Connecting Mobile Cellular Vehicles : LEO constellations





Connecting Mobile Cellular Vehicles : LEO constellations

CHALLENGES AND HOW TO MAKE IT WORK



No QoS is guaranteed in current LEO constellations. What we can do in specific situations, is to combine GEO for critical data, and LEO for extra bandwidth.

Uplink: It is difficult for satellite networks to get a good signal from small devices. WE are testing bonding of different devices/links/networks to get more uplink. WE have as well plans for local breakout, so that local traffic stays local.

Traffic in current LEO constellations is delivered through the internet. Encrypting further constraints bandwidth. To sort both problems, more efficient and quantum-safe cypher mechanisms Will be used.

Satellite Connectivity

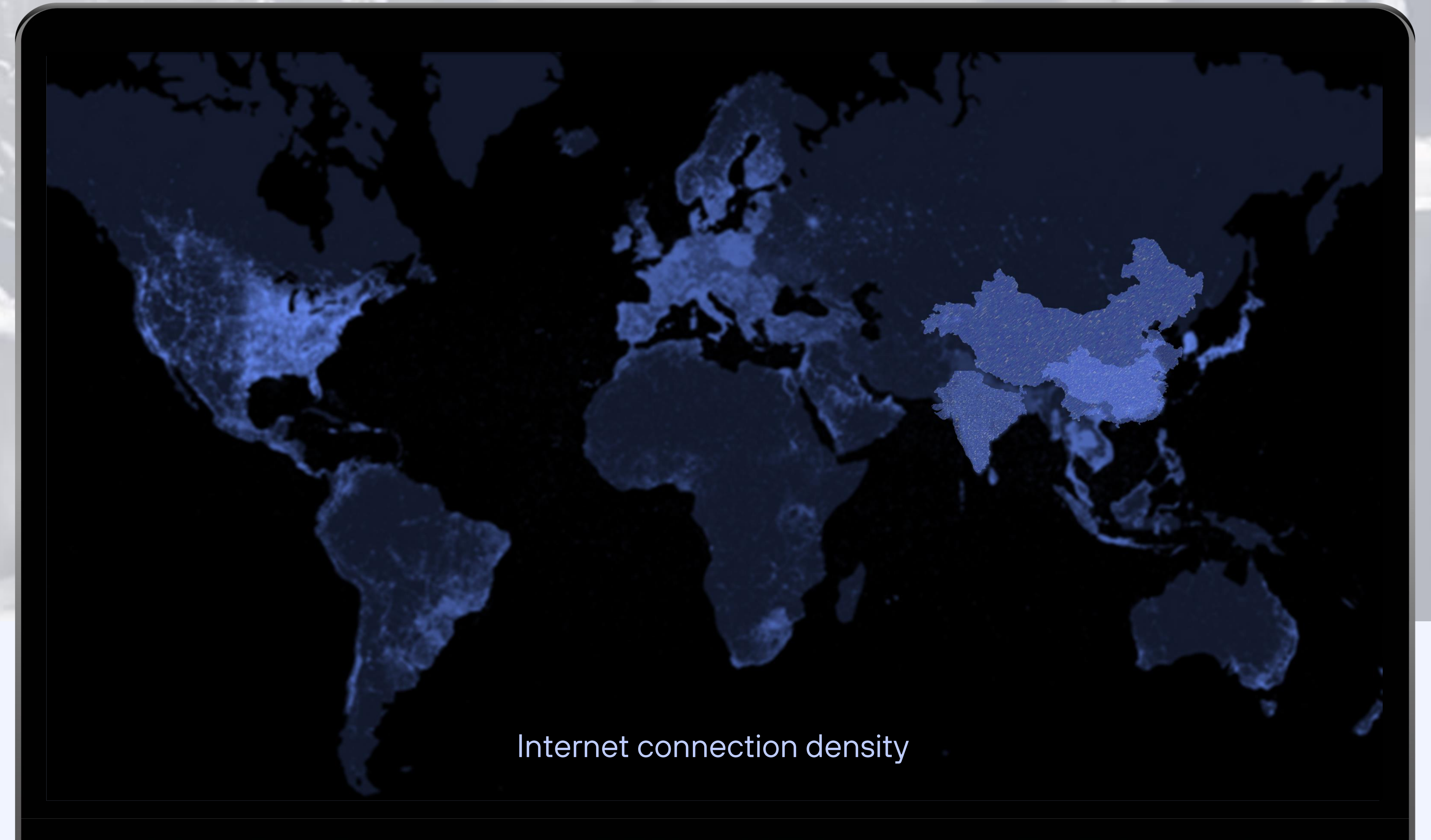
IoT Global



Terrestrial networks were originally created to connect people

96%

Of the world's population lives
within mobil coverage, According
to GSMA



The machines could be far from populated areas, in remote places, where there is no terrestrial coverage..

And our vision is to connect all machines, everywhere and at all times

Satellite connectivity

A great opportunity to expand our networks,
but also, a great challenges for customers..



Hardware

Connecting to terrestrial and satellite networks with the same devices



Software

Integration with existing platforms to manage new connectivity



Network

Compatibility with existing Network Infrastructures

Telefónica Tech's satellite solution makes life easier for our customers and is highly scalable



Hardware

Same SIM and NB-IoT / LTE-M devices for terrestrial & satellite networks



Software

KITE as unique interface to manage all SIM base



Network

Seamless coverage working simultaneously with terrestrial and satellite coverage



Leveraging different solutions for different regions and use cases



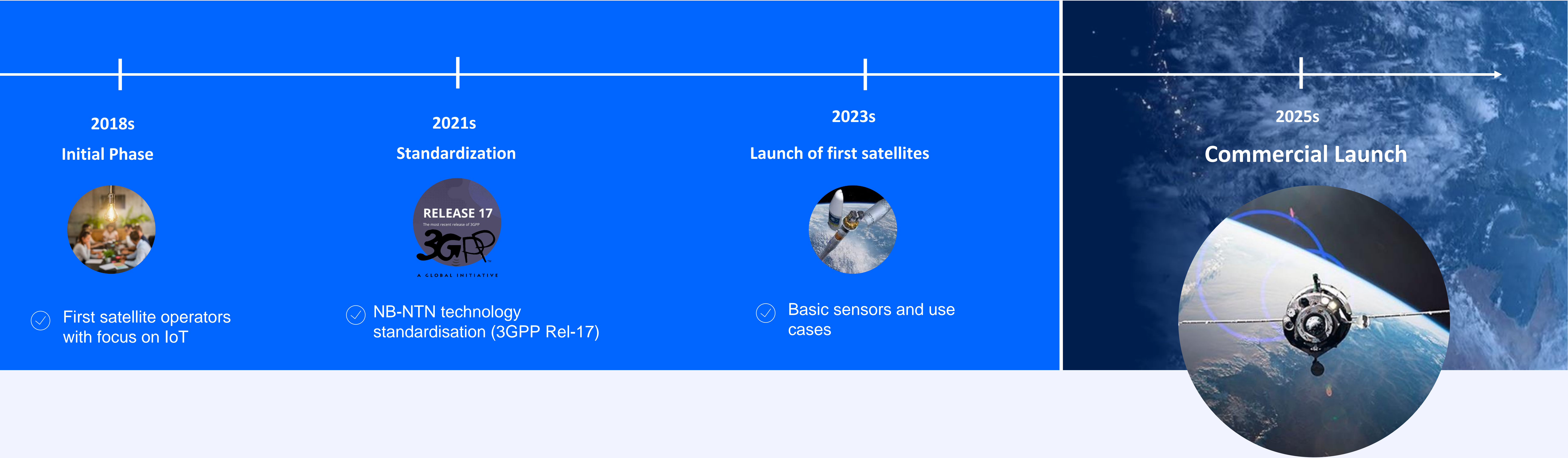
Expanding our networks by working with different partners



Possibility of incorporating new suppliers if necessary

Integrated with satellite providers in the same way as if they were roaming partners, allowing us to guarantee an excellent customer experience

A long way to the point where we are today



Satellite IoT is a reality

Total connectivity has arrived to connect devices
without limits, everywhere and all the time

