

TELEFÓNICA
CONSOLIDATED INCOME STATEMENT
Unaudited figures (Euros in millions)

	January - December		% Chg		October - December		% Chg	
	2015	2014	Reported	Organic	2015	2014	Reported	Organic
Revenues	47,219	43,458	8,7	4,0	11,881	11,881	(0,0)	3,3
Internal exp. capitalized in fixed assets	784	651	20,4	10,3	234	199	17,9	7,0
Operating expenses	(37,132)	(30,783)	20,6	4,6	(12,089)	(8,912)	35,7	5,0
Supplies	(12,910)	(11,750)	9,9	1,6	(3,371)	(3,306)	2,0	1,0
Personnel expenses	(9,800)	(6,621)	48,0	4,1	(4,811)	(2,161)	122,6	5,4
Other operating expenses	(14,422)	(12,412)	16,2	7,6	(3,907)	(3,445)	13,4	8,8
Other net income (expense)	284	189	50,3	(5,4)	232	(9)	c.s.	114,3
Gain (loss) on sale of fixed assets	275	269	2,5	n.m.	158	208	(24,0)	130,8
Impairment of goodwill and other assets	(16)	(3)	n.m.	n.m.	(15)	(2)	n.m.	n.m.
Operating income before D&A (OIBDA)	11,414	13,781	(17,2)	3,6	401	3,365	(88,1)	3,8
OIBDA Margin	24,2%	31,7%	(7,5 p.p.)	(0,1 p.p.)	3,4%	28,3%	(24,9 p.p.)	0,2 p.p.
Depreciation and amortization	(8,517)	(7,430)	14,6	3,5	(2,161)	(2,168)	(0,3)	1,6
Operating income (OI)	2,897	6,350	(54,4)	3,7	(1,760)	1,197	c.s.	6,5
Share of profit (loss) of investments accounted for by the equity method	(5)	(498)	(99,0)		(1)	(437)	(99,8)	
Net financial income (expense)	(2,581)	(2,779)	(7,1)		(684)	(849)	(19,5)	
Profit before taxes from continuing operations	311	3,074	(89,9)		(2,445)	(89)	n.m.	
Corporate income tax	(13)	(260)	c.s.		313	260	20,5	
Profit for the period from continuing operations	298	2,814	(89,4)		(2,132)	171	c.s.	
Profit for the period from discontinued operations	2,582	439	n.m.		394	104	n.m.	
Profit for the period	2,880	3,252	(11,4)		(1,738)	275	c.s.	
Non-controlling interests	(135)	(251)	(46,2)		(95)	28	c.s.	
Net Income	2,745	3,001	(8,5)		(1,832)	303	c.s.	
Weighted average number of ordinary shares outstanding during the period (millions)	4,928	4,714	4,5		4,974	4,667	6,6	
Continuing operations earnings per share (euros)	(0,02)	0,50	c.s.		(0,46)	0,03	c.s.	
Discontinued operations earnings per share (euros)	0,52	0,09	n.m.		0,08	0,02	n.m.	
Basic earnings per share (euros)	0,51	0,60	(15,2)		(0,38)	0,05	c.s.	

Notes:

- The comparative figures for October-December 2014 have been modified with respect to those presented at the close of December 2014, solely for comparative purposes, due to the conversion to SICAD II 50 VEF/USD of those operations referenced to the Venezuelan bolivar in the first, second and third quarters of 2014. In the January-December 2015 period the consolidated financial statements use the exchange rate of the Venezuelan bolivar set at the denominated SIMADI (as of 31 December this rate was set at 199 Venezuelan bolivars fuertes per dollar).

- From the first quarter of 2015 Telefónica UK's operations are reported as discontinued operations within the Telefónica Group and their assets and liabilities are classified as "held for sale", in compliance with the IFRS, as a result of the signing of the definitive sale agreement of the company in March 2015. For comparative purposes, 2014 results are reported using these same criteria.

- The weighted average number of ordinary shares outstanding during the period has been obtained applying the IAS rule 33 "Earnings per share". Thereby, the weighted average of shares held as treasury stock have not been taken into account as outstanding shares. On the other hand, the denominator is retrospectively adjusted for transactions that have changed the number of shares outstanding without a corresponding change in equity (as if such transactions had occurred at the beginning of the earliest period presented). For instance, the bonus share issue carried out to meet the scrip dividends paid in 2014 and in 2015, has been taken into account. Also, the ordinary shares that would be issued upon the conversion of the mandatorily convertible notes issued on 24 September 2014 are included in the calculation of earnings per share from that date.

- Continuing operations earnings per share is calculated dividing profit for the period from continuing operations including non-controlling interests, adjusted for the net coupon corresponding to "Other equity instruments", by the weighted average number of ordinary shares outstanding during the period.

- Discontinued operations per share is calculated dividing profit for the period from discontinued operations by the weighted average number of ordinary shares outstanding during the period.

- Basic earnings per share ratio is calculated dividing Net Income, adjusted for the net coupon corresponding to "Other equity instruments", by the weighted average number of ordinary shares outstanding during the period.

- 2014 and 2015 reported figures include hyperinflationary adjustments in Venezuela in both years.

- Group consolidated results consolidate GVT and DTS' results since 1 May 2015, consolidate E-Plus' results since the fourth quarter 2014 and deconsolidate Telefónica Ireland's results since the third quarter 2014.

TELEFÓNICA

ACCESSES

Unaudited figures (thousands)

	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
Final Clients Accesses	283.012,7	285.331,4	285.237,0	309.800,5	312.635,8	323.021,6	320.924,3	316.188,7	2,1
Fixed telephony accesses (1)	37.382,1	37.326,1	37.103,9	36.602,0	36.219,8	40.164,5	39.976,9	39.487,7	7,9
Internet and data accesses	18.105,5	18.151,4	18.150,3	18.132,5	18.195,7	21.229,3	21.410,4	21.344,3	17,7
Broadband	17.569,1	17.625,9	17.640,2	17.649,3	17.704,7	20.754,8	20.946,3	20.950,3	18,7
Fibre	975,9	1.181,6	1.447,1	1.755,0	2.062,6	5.444,4	5.829,7	6.100,3	n.m.
Mobile accesses	223.958,0	225.662,0	225.332,8	249.978,9	252.753,8	253.597,5	251.382,7	247.085,1	(1,2)
Prepay	150.854,2	150.750,4	149.877,0	164.959,2	166.813,7	166.636,1	162.876,8	157.283,7	(4,7)
Contract	73.103,9	74.911,6	75.455,7	85.019,6	85.940,1	86.961,4	88.506,0	89.801,4	5,6
M2M	6.269,0	6.665,1	6.841,4	7.595,5	8.029,0	8.447,4	8.760,1	9.142,4	20,4
Pay TV	3.567,1	4.191,9	4.650,0	5.087,2	5.466,5	8.030,3	8.154,3	8.271,6	62,6
Wholesale Accesses	6.327,7	6.438,6	6.585,6	6.521,6	6.475,7	6.401,0	6.271,7	6.062,8	(7,0)
Total Accesses	289.340,3	291.770,0	291.822,5	316.322,1	319.111,5	329.422,6	327.196,0	322.251,5	1,9

Notes:

- T. Ireland accesses are excluded from the third quarter of 2014. E-Plus accesses are consolidated from the fourth quarter of 2014 and GVT and DTS accesses are consolidated from 1 May 2015.

- O2 UK accesses are excluded from the first quarter of 2014 as a result of the discontinuation of the operation.

(1) Includes fixed wireless and VoIP accesses.

TELEFÓNICA

MOBILE ACCESSES

Unaudited figures (thousands)

	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
Prepay percentage (%)	67,4%	66,8%	66,5%	66,0%	66,0%	65,7%	64,8%	63,7%	(2,3 p.p.)
Contract percentage (%)	32,6%	33,2%	33,5%	34,0%	34,0%	34,3%	35,2%	36,3%	2,3 p.p.
Smartphones ('000)	58.340,2	63.670,7	71.447,1	79.027,7	91.431,1	99.184,0	108.801,2	112.904,5	42,9
Prepay	25.660,8	29.208,1	35.349,2	36.539,6	46.368,5	51.139,4	56.510,6	58.547,6	60,2
Contract	32.679,4	34.462,6	36.097,9	42.488,1	45.062,5	48.044,6	52.290,6	54.356,9	27,9
Smartphone penetration (%)	27,7%	30,0%	33,7%	33,6%	38,3%	41,4%	45,9%	48,5%	14,8 p.p.
Prepay	17,2%	19,6%	23,8%	22,4%	28,0%	30,9%	35,0%	37,5%	15,1 p.p.
Contract	53,2%	54,8%	56,8%	59,2%	61,4%	64,8%	69,3%	71,0%	11,8 p.p.
LTE ('000)	2.758,5	3.982,1	5.505,8	9.830,7	14.059,4	18.571,7	23.577,9	29.708,2	n.m.
LTE penetration (%)	1,3%	1,8%	2,5%	4,1%	5,7%	7,6%	9,7%	12,5%	8,4 p.p.

Notes:

- T. Ireland accesses are excluded from the third quarter of 2014. E-Plus accesses are consolidated from the fourth quarter of 2014 and GVT and DTS accesses are consolidated from 1 May 2015.

- O2 UK accesses are excluded from the first quarter of 2014 as a result of the discontinuation of the operation.

TELEFÓNICA ESPAÑA
Including DTS from 1 May 2015
CONSOLIDATED INCOME STATEMENT
Unaudited figures (Euros in millions)

	January - December		% Chg		October - December		% Chg	
	2015	2014	Reported	Organic	2015	2014	Reported	Organic
Revenues	12.402	12.023	3,2	(2,1)	3.220	3.038	6,0	(2,0)
Revenues ex-handset revenues	11.742	11.355	3,4	(2,2)	3.000	2.832	5,9	(2,6)
Mobile Business	4.337	4.556	(4,8)	(4,8)	1.117	1.138	(1,9)	(1,9)
Mobile service revenues	3.677	3.888	(5,4)	(5,4)	897	932	(3,7)	(3,7)
Data revenues	1.619	1.508	7,4	7,4	418	379	10,5	10,5
Handset revenues	661	668	(1,2)	(1,2)	220	207	6,6	6,6
Fixed Business	9.359	8.543	9,6	1,9	2.483	2.225	11,6	0,5
FBB and new services (1)	5.436	4.368	24,5	8,4	1.478	1.141	29,6	6,5
Voice & access revenues	3.077	3.547	(13,3)	(13,3)	770	854	(9,8)	(9,8)
Other	846	627	34,9	34,9	234	230	1,9	1,9
Internal expenditure capitalized in fixed assets	350	316	10,8	10,8	100	92	8,7	8,7
Operating expenses	(10.526)	(6.965)	51,1	(0,1)	(4.952)	(1.783)	177,8	0,4
Supplies	(2.996)	(2.592)	15,6	(2,7)	(867)	(712)	21,7	(2,6)
Personnel expenses	(5.173)	(2.139)	141,8	4,0	(3.477)	(538)	n.m.	4,4
Other operating expenses	(2.356)	(2.234)	5,5	(0,5)	(608)	(533)	14,2	1,2
Other net income (expense)	(29)	32	c.s.	(96,8)	(29)	3	c.s.	(95,6)
Gain (loss) on sale of fixed assets	136	268	(49,4)	30,7	27	202	(86,5)	(56,4)
Impairment of goodwill and other assets	2	(3)	c.s.	c.s.	4	(2)	c.s.	c.s.
Operating income before D&A (OIBDA)	2.336	5.671	(58,8)	(4,3)	(1.631)	1.551	c.s.	(0,0)
OIBDA Margin	18,8%	47,2%	(28,3 p.p.)	(1,0 p.p.)	n.m.	51,0%	c.s.	(2,4 p.p.)
CapEx	1.827	1.732	5,5	4,5	505	546	(7,4)	(7,6)
Spectrum	49	-	-	-	-	-	-	-
OpCF (OIBDA-CapEx)	509	3.939	(87,1)	(8,3)	(2.136)	1.005	c.s.	(7,5)

Note:

- The reported figures have been adjusted including DTS in Telefónica España's consolidation perimeter from 1 May 2015. The reported figures up to September included DTS in Other Companies and Eliminations (Telefónica Group).

- OIBDA and OI before management and brand fees.

(1) Includes FBB connectivity services (retail and wholesale), including value added services, TV services, ICT revenues and other services over connectivity.

TELEFÓNICA ESPAÑA
Without including DTS
CONSOLIDATED INCOME STATEMENT
Unaudited figures (Euros in millions)

	January - December		% Chg		October - December		% Chg	
	2015	2014	Reported	Organic	2015	2014	Reported	Organic
Revenues	11.905	12.023	(1,0)	(1,0)	3.063	3.038	0,8	0,8
Revenues ex-handset revenues	11.244	11.355	(1,0)	(1,0)	2.842	2.832	0,4	0,4
Mobile Business	4.337	4.556	(4,8)	(4,8)	1.117	1.138	(1,9)	(1,9)
Mobile service revenues	3.677	3.888	(5,4)	(5,4)	897	932	(3,7)	(3,7)
Data revenues	1.619	1.508	7,4	7,4	418	379	10,5	10,5
Handset revenues	661	668	(1,2)	(1,2)	220	207	6,6	6,6
Fixed Business	8.861	8.543	3,7	3,7	2.325	2.225	4,5	4,5
FBB and new services (1)	4.939	4.368	13,1	13,1	1.321	1.141	15,8	15,8
Voice & access revenues	3.077	3.547	(13,3)	(13,3)	770	854	(9,8)	(9,8)
Other	846	627	34,9	34,9	234	230	1,9	1,9
Internal expenditure capitalized in fixed assets	350	316	10,7	10,7	100	92	8,6	8,6
Operating expenses	(10.064)	(6.965)	44,5	2,9	(4.797)	(1.783)	n.m.	6,7
Supplies	(2.728)	(2.592)	5,2	5,2	(792)	(712)	11,2	11,2
Personnel expenses	(5.120)	(2.139)	139,3	4,0	(3.456)	(538)	n.m.	4,2
Other operating expenses	(2.217)	(2.234)	(0,8)	(0,8)	(549)	(533)	3,1	3,1
Other net income (expense)	(30)	32	c.s.	c.s.	(30)	3	n.m.	(94,5)
Gain (loss) on sale of fixed assets	138	268	(48,5)	33,8	28	202	(86,1)	(55,2)
Impairment of goodwill and other assets	2	(3)	c.s.	c.s.	4	(2)	c.s.	c.s.
Operating income before D&A (OIBDA)	2.301	5.671	(59,4)	(5,3)	(1.633)	1.551	c.s.	(8,6)
OIBDA Margin	19,3%	47,2%	(27,8 p.p.)	(2,0 p.p.)	n.m.	51,0%	c.s.	(4,3 p.p.)
CapEx	1.805	1.732	4,2	4,3	495	546	(9,3)	(8,2)
Spectrum	49	-	-	-	-	-	-	-
OpCF (OIBDA-CapEx)	496	3.939	(87,4)	(9,6)	(2.128)	1.005	c.s.	(8,8)

Note:

- The reported figures do not include DTS.

- OIBDA and OI before management and brand fees.

(1) Includes FBB connectivity services (retail and wholesale), including value added services, TV services, ICT revenues and other services over connectivity.

TELEFÓNICA ESPAÑA
ACCESSES

Unaudited figures (Thousands)

	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
Final Clients Accesses	35.588,4	35.702,4	35.845,3	35.836,7	35.882,6	36.958,2	36.868,1	36.935,6	3,1
Fixed telephony accesses (1)	10.883,9	10.715,4	10.595,2	10.447,8	10.321,9	10.126,6	10.064,9	10.005,6	(4,2)
Internet and data accesses	5.909,5	5.913,8	5.920,9	5.928,7	5.972,7	5.905,1	5.947,8	6.000,0	1,2
Broadband	5.860,3	5.862,0	5.872,7	5.885,9	5.928,3	5.861,0	5.906,1	5.962,0	1,3
Fibre	701,3	861,0	1.068,9	1.316,8	1.560,3	1.720,7	1.950,5	2.223,0	68,8
Mobile accesses	18.064,7	17.863,6	17.749,7	17.575,4	17.448,6	17.330,7	17.272,0	17.258,5	(1,8)
Prepay	3.996,7	3.767,8	3.559,2	3.328,1	3.122,6	2.989,1	2.881,1	2.777,1	(16,6)
Contract	14.068,0	14.095,8	14.190,5	14.247,3	14.325,9	14.341,6	14.390,9	14.481,4	1,6
M2M	1.446,6	1.491,9	1.566,9	1.612,4	1.662,4	1.726,5	1.705,6	1.778,8	10,3
Pay TV (2)	730,3	1.209,5	1.579,4	1.884,7	2.139,5	3.595,7	3.583,4	3.671,5	94,8
Wholesale Accesses	5.150,3	5.238,0	5.309,0	5.366,0	5.333,6	5.286,7	5.200,4	5.037,7	(6,1)
Unbundled loops	3.910,8	3.979,1	4.034,1	4.087,3	4.007,1	3.908,6	3.811,9	3.647,3	(10,8)
Wholesale circuits and line rentals	1.239,5	1.258,9	1.274,9	1.278,7	1.326,5	1.378,1	1.388,5	1.390,4	8,7
Total Accesses	40.738,7	40.940,4	41.154,3	41.202,7	41.216,2	42.244,9	42.068,4	41.973,3	1,9

(1) Includes fixed wireless and VoIP accesses.

(2) From the second quarter of 2015, Pay TV accesses include DTS.

MOBILE ACCESSES

Unaudited figures (thousands)

	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
Prepay percentage (%)	22,1%	21,1%	20,1%	18,9%	17,9%	17,2%	16,7%	16,1%	(2,8 p.p.)
Contract percentage (%)	77,9%	78,9%	79,9%	81,1%	82,1%	82,8%	83,3%	83,9%	2,8 p.p.
Smartphones ('000)	8.738,2	8.989,7	9.008,8	9.535,9	9.801,4	9.877,2	10.052,6	10.169,0	6,6
Prepay	567,2	590,4	442,5	404,2	365,7	351,4	348,8	383,5	(5,1)
Contract	8.171,0	8.399,3	8.566,3	9.131,7	9.435,7	9.525,8	9.703,8	9.785,5	7,2
Smartphone penetration (%)	53,6%	55,9%	56,5%	60,6%	62,8%	64,0%	65,2%	66,3%	5,7 p.p.
Prepay	14,2%	15,7%	12,4%	12,2%	11,7%	11,8%	12,1%	13,8%	1,7 p.p.
Contract	66,4%	68,1%	69,2%	73,5%	75,6%	76,5%	77,4%	77,9%	4,4 p.p.
LTE ('000)	959,2	1.205,7	1.409,6	1.792,6	2.159,0	2.554,0	2.996,0	3.293,0	83,7
LTE penetration (%)	5,8%	7,4%	8,7%	11,2%	13,7%	16,4%	19,2%	21,3%	10,0 p.p.

FUSIÓN ACCESSES

Unaudited figures (thousands)

	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
Fusión Customers	3.221,3	3.389,3	3.557,5	3.716,9	3.905,9	3.921,8	4.048,2	4.193,2	12,8
Fibre 100 / 300	505,3	577,1	649,2	774,8	910,3	976,3	1.137,8	1.333,2	72,1
IPTV / Satellite	538,7	922,0	1.320,7	1.660,2	1.935,9	2.046,5	2.331,0	2.617,0	57,6
Mobile add-ons	1.245,0	1.303,6	1.352,9	1.394,9	1.436,2	1.453,9	1.476,5	1.500,6	7,6

	2014				2015				% Chg
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Fusión ARPU (EUR)	70,2	68,8	69,7	69,3	69,6	71,8	75,5	74,4	7,3
Fusión churn	1,3%	1,1%	1,0%	1,1%	0,9%	1,4%	1,1%	1,2%	0,1 p.p.

	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	% Chg
	Fusión ARPU (EUR)	70,2	69,4	69,5	69,5	69,6	70,7	72,4	
Fusión churn	1,3%	1,2%	1,1%	1,1%	0,9%	1,2%	1,2%	1,2%	0,1 p.p.

SELECTED OPERATIONAL MOBILE BUSINESS DATA

Unaudited figures

	2014				2015				% Chg
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Voice Traffic (Million minutes)	8.588	8.988	8.992	9.033	8.869	9.180	9.080	9.239	2,3
Data traffic (TB)	14.058	15.197	18.295	22.278	24.874	29.826	38.582	37.129	66,7
ARPU (EUR)	16,1	16,0	16,0	15,5	15,0	15,3	15,7	15,2	(2,2)
Prepay	6,3	6,0	6,6	5,9	5,5	5,6	6,2	5,5	(6,8)
Contract (1)	21,0	20,8	20,6	20,0	19,2	19,6	19,9	19,3	(3,4)
Data ARPU (EUR)	6,9	6,9	7,1	7,1	7,2	7,6	8,3	8,1	12,9
% non-SMS over data revenues	94,8%	95,4%	94,5%	95,3%	95,5%	95,5%	95,1%	95,8%	0,5 p.p.
Churn	3,5%	2,0%	1,8%	1,9%	1,8%	1,6%	1,6%	1,5%	(0,3 p.p.)
Contract (1)	2,2%	1,7%	1,5%	1,5%	1,5%	1,4%	1,3%	1,3%	(0,2 p.p.)

	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	% Chg
	Voice Traffic (Million minutes)	8.588	17.575	26.567	35.600	8.869	18.049	27.129	
Data traffic (TB)	14.058	29.255	47.549	69.827	24.874	54.700	93.282	130.411	86,8
ARPU (EUR)	16,1	16,0	16,0	15,9	15,0	15,2	15,3	15,3	(3,6)
Prepay	6,3	6,1	6,3	6,2	5,5	5,6	5,8	5,7	(8,2)
Contract (1)	21,0	20,9	20,8	20,6	19,2	19,4	19,6	19,5	(5,3)
Data ARPU (EUR)	6,9	6,9	7,0	7,0	7,2	7,4	7,7	7,8	11,0
% non-SMS over data revenues	94,8%	95,1%	94,9%	95,0%	95,5%	95,5%	95,4%	95,5%	0,5 p.p.
Churn	3,5%	2,8%	2,5%	2,3%	1,8%	1,7%	1,7%	1,6%	(0,7 p.p.)
Contract (1)	2,2%	1,9%	1,8%	1,7%	1,5%	1,4%	1,4%	1,4%	(0,3 p.p.)

Notes:

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOs, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOs, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.

TELEFÓNICA DEUTSCHLAND
CONSOLIDATED INCOME STATEMENT
Unaudited figures (Euros in millions)

	January - December		% Chg		October - December		% Chg	
	2015	2014	Reported	Organic	2015	2014	Reported	Organic
Revenues	7.888	5.522	42,9	1,2	2.059	2.019	2,0	2,0
Mobile Business	6.832	4.375	56,2	2,8	1.791	1.742	2,8	2,8
Mobile service revenues	5.532	3.580	54,5	0,1	1.378	1.391	(1,0)	(1,0)
Data revenues	2.840	1.793	58,4	0,2	712	723	(1,5)	(1,5)
Handset revenues	1.300	795	63,6	16,3	413	350	17,9	17,9
Fixed Business	1.043	1.138	(8,3)	(8,3)	266	274	(3,2)	(3,2)
FBB and new services (1)	799	815	(1,9)	(1,9)	198	197	0,7	0,7
Voice & access revenues	240	306	(21,6)	(21,6)	66	72	(8,3)	(8,3)
Other	4	18	(76,5)	(76,5)	1	5	(77,8)	(77,8)
Internal expenditure capitalized in fixed assets	113	92	22,5	22,5	30	34	(10,3)	(10,3)
Operating expenses	(6.226)	(4.817)	29,2	(3,3)	(1.631)	(2.006)	(18,7)	(4,0)
Supplies	(2.712)	(2.144)	26,5	(3,4)	(747)	(762)	(2,0)	(2,0)
Personnel expenses	(655)	(828)	(20,9)	(10,1)	(155)	(498)	(68,9)	(18,2)
Other operating expenses	(2.859)	(1.846)	54,9	(1,4)	(729)	(745)	(2,1)	(2,5)
Other net income (expense)	70	(64)	c.s.	(39,4)	128	(85)	c.s.	n.s.
Gain (loss) on sale of fixed assets	14	-	-	-	(1)	-	-	-
Impairment of goodwill and other assets	-	-	-	-	-	-	-	-
Operating income before D&A (OIBDA)	1.858	733	153,7	20,9	586	(38)	c.s.	35,5
OIBDA Margin	23,6%	13,3%	10,3 p.p.	3,8 p.p.	28,5%	(1,9%)	c.s.	5,9 p.p.
CapEx	2.230	849	162,8	(11,1)	330	438	(24,6)	(25,0)
Spectrum	1.198	-	n.m.	-	2	-	n.m.	-
OpCF (OIBDA-CapEx)	(372)	(116)	n.m.	126,2	256	(476)	c.s.	c.s.

Note:

- The Consolidated Income Statement of Telefónica Deutschland includes E-Plus from the fourth quarter 2014.

- OIBDA and OI before management and brand fees.

(1) Includes FBB connectivity services (retail and wholesale), including value added services, TV services, ICT revenues and other services over connectivity.

TELEFÓNICA DEUTSCHLAND

ACCESSES

Unaudited figures (Thousands)

	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
Final Clients Accesses	23.875,7	23.964,3	24.113,2	46.548,3	46.572,8	46.981,4	47.627,2	47.391,2	1,8
Fixed telephony accesses (1)	2.109,1	2.078,2	2.050,9	2.036,4	2.022,0	2.009,7	1.999,9	1.997,8	(1,9)
Internet and data accesses	2.491,7	2.450,2	2.413,4	2.387,0	2.371,6	2.354,7	2.338,7	2.330,6	(2,4)
Broadband	2.225,9	2.191,4	2.160,8	2.143,8	2.128,3	2.115,2	2.102,7	2.098,0	(2,1)
Mobile accesses	19.274,9	19.435,9	19.648,9	42.124,9	42.179,2	42.617,0	43.288,6	43.062,8	2,2
Prepay	8.910,9	8.919,7	8.989,3	23.350,7	23.264,2	23.500,9	24.003,7	23.979,4	2,7
Contract (2)	10.364,0	10.516,1	10.659,6	18.774,1	18.915,0	19.116,1	19.284,9	19.083,4	1,6
M2M	94,6	97,5	106,0	414,0	443,4	506,2	570,7	632,0	52,7
Wholesale Accesses	1.128,0	1.151,8	1.137,6	1.113,3	1.085,3	1.059,3	1.017,5	972,0	(12,7)
Total Accesses	25.003,7	25.116,1	25.250,8	47.661,5	47.658,1	48.040,7	48.644,7	48.363,2	1,5

- E-Plus accesses are consolidated from the fourth quarter 2014.

(1) Includes fixed wireless and VoIP accesses.

(2) In the fourth quarter of 2015, 400 thousand inactive customer accesses were excluded. In the fourth quarter of 2014, 428 thousand accesses were excluded from customer base on adjustments in the former E-Plus driven by the harmonization of criteria and the disconnection of a partner.

MOBILE ACCESSES

Unaudited figures (thousands)

	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
Prepay percentage (%)	46,2%	45,9%	45,7%	55,4%	55,2%	55,1%	55,5%	55,7%	0,3 p.p.
Contract percentage (%)	53,8%	54,1%	54,3%	44,6%	44,8%	44,9%	44,5%	44,3%	(0,3 p.p.)
Smartphones ('000) (1)	5.957,2	6.057,2	6.230,7	11.422,2	20.364,1	21.153,4	22.145,5	22.594,3	97,8
Prepay	792,1	773,1	791,0	1.450,6	9.086,7	9.538,8	10.097,5	10.279,7	n.m.
Contract	5.165,1	5.284,1	5.439,6	9.971,6	11.277,4	11.614,6	12.048,0	12.314,6	23,5
Smartphone penetration (%) (1)	32,8%	33,1%	33,8%	29,0%	49,8%	51,3%	52,9%	54,2%	25,3 p.p.
Prepay	9,4%	9,1%	9,3%	6,4%	39,6%	41,1%	42,6%	43,3%	36,9 p.p.
Contract	53,2%	53,9%	55,0%	59,2%	63,0%	64,4%	66,4%	68,7%	9,5 p.p.
LTE ('000) (1)	464,0	667,2	963,3	3.098,0	5.146,0	6.093,0	7.002,2	7.883,5	154,5
LTE penetration (%) (1)	2,4%	3,5%	4,9%	7,4%	12,3%	14,5%	16,4%	18,6%	11,2 p.p.

- E-Plus accesses are consolidated from the fourth quarter 2014.

(1) Smartphones from partners are included from January 2015.

SELECTED OPERATIONAL MOBILE BUSINESS DATA

Unaudited figures

	2014				2015				% Chg
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Voice Traffic (Million minutes)	7.572	7.775	7.398	18.441	15.837	15.492	15.487	15.879	(13,9)
Data traffic (TB)	10.569	11.247	12.898	37.159	40.172	42.255	45.898	50.501	35,9
ARPU (EUR)	12,1	12,5	12,7	10,9	10,6	10,8	10,9	10,5	(3,2)
Prepay	5,0	5,2	5,3	5,6	5,6	5,9	6,0	5,8	2,7
Contract (1)	18,5	18,8	19,1	17,7	17,2	17,2	17,4	16,9	(4,3)
Data ARPU (EUR)	6,0	6,1	6,2	5,7	5,5	5,6	5,6	5,5	(3,7)
% non-SMS over data revenues	72,0%	72,5%	73,8%	68,9%	70,5%	71,5%	71,9%	72,5%	3,6 p.p.
Churn	2,4%	1,9%	1,9%	2,9%	2,4%	2,1%	2,1%	2,8%	(0,1 p.p.)
Contract (1)	1,6%	1,3%	1,5%	2,7%	1,7%	1,7%	1,7%	2,4%	(0,3 p.p.)
	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	% Chg
Voice Traffic (Million minutes)	7.572	15.347	22.745	41.186	15.837	31.329	46.816	62.696	52,2
Data traffic (TB)	10.569	21.815	34.714	71.873	40.172	82.427	128.325	178.826	148,8
ARPU (EUR)	12,1	12,3	12,4	11,8	10,6	10,7	10,8	10,7	(8,9)
Prepay	5,0	5,1	5,2	5,4	5,6	5,8	5,8	5,8	8,2
Contract (1)	18,5	18,7	18,8	18,4	17,2	17,2	17,3	17,2	(6,5)
Data ARPU (EUR)	6,0	6,1	6,1	5,9	5,5	5,5	5,6	5,5	(6,8)
% non-SMS over data revenues	72,0%	72,3%	72,8%	71,2%	70,5%	71,0%	71,3%	71,6%	0,4 p.p.
Churn	2,4%	2,1%	2,1%	2,4%	2,4%	2,3%	2,2%	2,4%	(0,1 p.p.)
Contract (1)	1,6%	1,4%	1,5%	1,9%	1,7%	1,7%	1,7%	1,9%	(0,0 p.p.)

Notes:

- The operational data include E-Plus from 1 October 2014.

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.

TELEFÓNICA BRASIL
CONSOLIDATED INCOME STATEMENT
Unaudited figures (Euros in millions)

	January - December		% Chg		October - December		% Chg	
	2015	2014	Reported	Organic	2015	2014	Reported	Organic
Revenues	11.060	11.231	(1,5)	4,5	2.587	2.850	(9,2)	3,4
Mobile Business	6.905	7.617	(9,3)	6,2	1.526	1.960	(22,1)	3,3
Mobile service revenues	6.495	7.228	(10,1)	5,3	1.444	1.865	(22,6)	2,7
Data revenues	2.853	2.478	15,1	34,5	705	666	5,8	37,6
Handset revenues	410	390	5,1	22,9	82	94	(13,6)	16,4
Fixed Business	4.154	3.613	15,0	1,9	1.060	890	19,1	3,5
FBB and new services (1)	1.892	1.465	29,1	9,3	501	368	36,3	10,9
Voice & access revenues	2.235	2.113	5,7	(3,5)	554	514	7,7	(2,3)
Others	27	34	(19,6)	(6,0)	6	8	(32,4)	(9,4)
Internal exp. capitalized in fixed assets	91	48	90,1	(10,9)	23	12	89,6	(22,9)
Operating expenses	(7.655)	(7.742)	(1,1)	6,1	(1.741)	(1.952)	(10,8)	5,6
Supplies	(2.568)	(2.680)	(4,2)	4,4	(593)	(664)	(10,7)	5,3
Personnel expenses	(1.042)	(976)	6,8	3,5	(262)	(292)	(10,1)	5,5
Other operating expenses	(4.044)	(4.085)	(1,0)	7,8	(885)	(996)	(11,1)	5,9
Other net income (expense)	75	7	n.m.	n.m.	108	15	n.m.	n.m.
Gain (loss) on sale of fixed assets	5	(6)	c.s.	(71,9)	10	1	n.m.	n.m.
Impairment of goodwill and other assets	(3)	4	c.s.	c.s.	(3)	4	c.s.	c.s.
Operating income before D&A (OIBDA)	3.573	3.543	0,9	2,9	983	929	5,8	7,3
OIBDA Margin	32,3%	31,5%	0,8 p.p.	(0,5 p.p.)	38,0%	32,6%	5,4 p.p.	1,3 p.p.
CapEx	2.105	2.933	(28,2)	(1,1)	604	1.585	(61,9)	(11,3)
Spectrum	-	889	-	-	-	889	-	-
OpCF (OIBDA-CapEx)	1.468	610	140,8	9,3	379	(656)	c.s.	61,1

Note:

- The Consolidated Income Statement of Telefónica Brasil includes GVT since 1 May 2015.

- OIBDA and OI before management and brand fees.

(1) Includes FBB connectivity services (retail and wholesale), including value added services, TV services, ICT revenues and other services over connectivity.

TELEFÓNICA BRASIL
ACCESSES

Unaudited figures (thousands)

	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
Final Clients Accesses	94.028,1	95.071,1	95.601,5	95.528,6	97.339,9	106.528,1	103.432,6	96.899,3	1,4
Fixed telephony accesses (1)	10.828,1	10.929,1	10.942,1	10.743,4	10.609,4	14.869,6	14.876,8	14.654,5	36,4
Internet and data accesses	4.094,5	4.103,5	4.114,8	4.082,6	4.066,5	7.224,0	7.319,5	7.195,5	76,2
Broadband	3.933,0	3.944,9	3.961,6	3.939,8	3.926,5	7.092,4	7.191,5	7.129,5	81,0
Fibre	235,8	273,3	322,1	374,6	428,5	3.640,8	3.788,6	3.779,9	n.m.
Mobile accesses	78.460,8	79.350,7	79.817,0	79.932,1	81.873,2	82.648,6	79.407,1	73.261,3	(8,3)
Prepay	53.552,8	53.188,5	52.639,8	51.582,4	52.972,3	53.068,7	48.978,8	42.194,4	(18,2)
Contract	24.908,0	26.162,3	27.177,2	28.349,7	28.900,8	29.580,0	30.428,3	31.066,9	9,6
M2M	2.629,0	2.920,1	3.197,5	3.506,9	3.687,5	3.935,2	4.105,7	4.234,7	20,8
Pay TV	644,8	687,8	727,6	770,6	790,9	1.785,9	1.829,2	1.787,9	132,0
Wholesale Accesses	27,5	27,0	26,2	25,9	25,4	23,6	22,9	22,3	(14,0)
Total Accesses T. Brasil	94.055,6	95.098,1	95.627,7	95.554,5	97.365,2	106.551,7	103.455,5	96.921,5	1,4
Terra Accesses	379,3	361,8	329,9	300,3	269,0	172,1	159,9	150,3	(50,0)

- GVT accesses are consolidated from 1 May 2015.

(1) Includes fixed wireless and VoIP accesses.

MOBILE ACCESSES

Unaudited figures (thousands)

	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
Prepay percentage (%)	68,3%	67,0%	66,0%	64,5%	64,7%	64,2%	61,7%	57,6%	(6,9 p.p.)
Contract percentage (%)	31,7%	33,0%	34,0%	35,5%	35,3%	35,8%	38,3%	42,4%	6,9 p.p.
Smartphones ('000)	20.227,6	23.190,9	28.950,0	30.076,8	30.216,9	32.732,7	39.117,1	39.911,7	32,7
Prepay	12.117,3	14.231,3	18.758,7	18.997,3	18.710,6	19.372,1	22.945,3	22.376,4	17,8
Contract	8.110,3	8.959,6	10.191,3	11.079,5	11.506,3	13.360,6	16.171,8	17.535,4	58,3
Smartphone penetration (%)	28,0%	31,8%	39,5%	41,1%	40,3%	43,3%	54,2%	60,4%	19,3 p.p.
Prepay	22,7%	26,8%	35,8%	37,0%	35,5%	36,7%	47,1%	53,4%	16,4 p.p.
Contract	43,0%	45,1%	49,1%	50,9%	51,8%	58,8%	68,9%	72,7%	21,8 p.p.
LTE ('000)	348,3	632,8	1.113,3	2.629,8	3.943,1	5.691,1	7.542,2	10.214,7	n.m.
LTE penetration (%)	1,3%	1,9%	2,6%	3,9%	5,0%	7,2%	10,0%	14,8%	10,9 p.p.

SELECTED OPERATIONAL MOBILE BUSINESS DATA

Unaudited figures

	2014				2015				% Chg Local Cur
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Voice Traffic (Million minutes)	31.500	30.503	31.536	33.872	31.398	32.493	32.787	34.351	1,4
Data traffic (TB)	43.342	48.337	56.879	64.154	65.043	68.799	68.276	70.500	9,9
ARPU (EUR)	7,0	7,3	7,5	7,4	7,2	6,5	5,7	5,7	3,0
Prepay	3,8	3,9	4,0	4,0	3,8	3,3	2,8	2,9	(3,9)
Contract (1)	15,3	15,8	16,0	15,6	15,3	14,2	12,3	11,6	(1,3)
Data ARPU (EUR)	2,3	2,6	2,7	2,8	3,0	3,0	2,8	3,0	40,5
% non-SMS over data revenues	75,1%	76,3%	78,0%	79,8%	81,6%	82,5%	83,0%	84,5%	4,7 p.p.
Churn	3,4%	3,5%	3,7%	4,0%	2,9%	3,2%	4,7%	6,1%	2,0 p.p.
Contract (1)	1,5%	1,5%	1,8%	1,7%	1,8%	1,9%	1,9%	1,8%	0,0 p.p.
	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	% Chg Local Cur
Voice Traffic (Million minutes)	31.500	62.004	93.540	127.412	31.398	63.891	96.678	131.029	2,8
Data traffic (TB)	43.342	91.679	148.558	212.712	65.043	133.842	202.118	272.618	28,2
ARPU (EUR)	7,0	7,1	7,2	7,3	7,2	6,9	6,5	6,3	1,6
Prepay	3,8	3,9	3,9	3,9	3,8	3,5	3,3	3,2	(4,7)
Contract (1)	15,3	15,5	15,7	15,7	15,3	14,7	13,9	13,3	(0,7)
Data ARPU (EUR)	2,3	2,5	2,6	2,6	3,0	3,0	2,9	2,9	31,5
% non-SMS over data revenues	75,1%	75,7%	76,5%	77,4%	81,6%	82,1%	82,4%	82,9%	5,5 p.p.
Churn	3,4%	3,5%	3,6%	3,7%	2,9%	3,0%	3,6%	4,2%	0,5 p.p.
Contract (1)	1,5%	1,5%	1,6%	1,6%	1,8%	1,8%	1,8%	1,8%	0,2 p.p.

Notes:

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.

TELEFÓNICA HISPANOAMÉRICA
CONSOLIDATED INCOME STATEMENT
Unaudited figures (Euros in millions)

	January - December		% Chg		October - December		% Chg	
	2015	2014	Reported	Organic	2015	2014	Reported	Organic
Revenues	14.387	13.155	9,4	10,1	3.622	3.617	0,1	8,1
Internal exp. capitalized in fixed assets	125	104	20,1	15,9	39	30	31,8	32,3
Operating expenses	(10.329)	(9.284)	11,3	12,1	(2.652)	(2.569)	3,2	13,3
Supplies	(4.176)	(3.841)	8,7	7,2	(1.060)	(1.066)	(0,6)	3,9
Personnel expenses	(1.686)	(1.525)	10,6	16,0	(445)	(480)	(7,3)	19,5
Other operating expenses	(4.466)	(3.918)	14,0	15,5	(1.147)	(1.023)	12,1	20,9
Other net income (expense)	72	89	(19,4)	(21,0)	23	29	(22,2)	(21,9)
Gain (loss) on sale of fixed assets	101	4	n.s.	n.s.	93	4	n.s.	n.s.
Impairment of goodwill and other assets	-	-	-	-	-	-	-	-
Operating income before D&A (OIBDA)	4.356	4.068	7,1	7,2	1.124	1.111	1,2	4,0
<i>OIBDA Margin</i>	<i>30,3%</i>	<i>30,9%</i>	<i>(0,6 p.p.)</i>	<i>(0,8 p.p.)</i>	<i>31,0%</i>	<i>30,7%</i>	<i>0,3 p.p.</i>	<i>(1,3 p.p.)</i>
CapEx	3.060	2.842	7,7	17,2	857	1.068	(19,8)	18,2
Spectrum	338	405	(16,7)		(4)	213	c.s.	
OpCF (OIBDA-CapEx)	1.296	1.226	5,7	(7,0)	267	42	n.m.	(30,7)

Note:

- The comparative figures for October-December 2014 have been modified with respect to those presented at the close of December 2014, solely for comparative purposes, due to the conversion to SICAD II 50 VEF/USD of those operations referenced to the Venezuelan bolivar in the first, second and third quarters of 2014. In the January-December 2015 period the consolidated financial statements use the exchange rate of the Venezuelan bolivar set at the denominated SIMADI (as of 31 December this rate was set at 199 Venezuelan bolivars fuertes per dollar).

- OIBDA before management and brand fees.

- 2014 and 2015 reported figures include the hyperinflationary adjustments in Venezuela in both years.

ACCESSES

Unaudited figures (thousands)

	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
Final Clients Accesses	127.595,0	128.691,4	129.347,1	131.586,6	132.461,8	132.247,2	132.672,7	134.612,4	2,3
Fixed telephony accesses (1) (2)	13.561,0	13.603,4	13.515,7	13.374,4	13.266,5	13.158,7	13.035,3	12.829,8	(4,1)
Internet and data accesses	5.194,5	5.285,0	5.371,3	5.433,8	5.516,0	5.573,4	5.644,5	5.667,8	4,3
Broadband	5.134,5	5.228,7	5.315,1	5.379,4	5.452,7	5.514,1	5.586,1	5.610,4	4,3
Mobile accesses	106.647,6	107.508,3	108.117,1	110.346,5	111.143,1	110.866,4	111.251,2	113.302,7	2,7
Prepay (3)	83.703,0	84.197,0	84.688,7	86.698,0	87.454,6	87.077,4	87.013,2	88.332,8	1,9
Contract	22.944,6	23.311,3	23.428,4	23.648,5	23.688,6	23.789,1	24.238,1	24.969,8	5,6
M2M	1.873,3	1.923,3	1.970,9	2.062,2	2.125,9	2.144,8	2.214,3	2.296,9	11,4
Pay TV	2.192,0	2.294,6	2.343,0	2.431,9	2.536,2	2.648,6	2.741,7	2.812,2	15,6
Wholesale Accesses	21,8	21,8	112,7	16,4	31,4	31,4	31,0	30,9	87,8
Total Accesses T. Hispanoamerica	127.616,8	128.713,1	129.459,8	131.603,0	132.493,2	132.278,6	132.703,7	134.643,3	2,3

(1) Includes fixed wireless and VoIP accesses.

(2) In the second quarter of 2014, fixed telephony accesses include 50 thousand fixed wireless additional customers in Peru.

(3) In the fourth quarter of 2014, 1.8 million inactive accesses were disconnected in Central America.

MOBILE ACCESSES

Unaudited figures (thousands)

	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
Prepay percentage (%)	78,5%	78,3%	78,3%	78,6%	78,7%	78,5%	78,2%	78,0%	(0,6 p.p.)
Contract percentage (%)	21,5%	21,7%	21,7%	21,4%	21,3%	21,5%	21,8%	22,0%	0,6 p.p.
Smartphones ('000)	23.057,9	25.092,5	27.257,6	27.992,8	31.048,7	35.420,7	37.486,0	40.229,5	43,7
Prepay	12.002,8	13.445,2	15.356,9	15.687,5	18.205,6	21.877,1	23.118,9	25.508,0	62,6
Contract	11.055,1	11.647,3	11.900,7	12.305,3	12.843,1	13.543,6	14.367,1	14.721,5	19,6
Smartphone penetration (%)	22,4%	24,2%	26,1%	26,3%	28,9%	33,0%	34,8%	36,7%	10,4 p.p.
Prepay	14,5%	16,1%	18,3%	18,3%	21,0%	25,3%	26,8%	29,1%	10,8 p.p.
Contract	55,2%	57,1%	58,0%	59,4%	61,9%	64,9%	67,5%	67,0%	7,6 p.p.
LTE ('000)	348,3	632,8	1.113,3	1.989,8	2.811,4	4.233,6	6.037,5	8.321,9	n.m.
LTE penetration (%)	0,3%	0,6%	1,1%	1,8%	2,6%	3,9%	5,5%	7,5%	5,7 p.p.

TELEFÓNICA ARGENTINA
SELECTED FINANCIAL DATA

Unaudited figures (Euros in millions)	January - December				October - December			
	2015	2014	% Chg	% Chg Local Cur	2015	2014	% Chg	% Chg Local Cur
Revenues	3.915	3.063	27,8	21,5	983	855	14,9	18,0
Mobile Business	2.539	2.007	26,5	20,2	641	561	14,2	17,2
Mobile service revenues	2.194	1.697	29,2	22,9	543	479	13,4	16,6
Data revenues	1.000	790	26,7	20,4	246	195	26,3	30,2
Handset revenues	345	310	11,4	5,9	98	82	18,8	20,9
Fixed Business	1.376	1.055	30,4	24,0	342	294	16,3	19,6
FBB and new services (1)	787	564	39,5	32,6	203	164	23,8	26,7
Voice & access revenues	521	442	18,0	12,2	122	118	3,5	7,0
Others	68	50	37,4	30,7	17	12	39,9	44,1
OIBDA	1.006	802	25,4	19,2	224	248	(9,6)	(6,3)
OIBDA margin (2)	25,4%	25,8%	(0,4 p.p.)		22,6%	28,6%	(6,0 p.p.)	
CapEx	938	676	38,8	31,9	199	349	(42,8)	(40,8)
Spectrum	196	168	16,8	11,0	(5)	168	c.s.	c.s.
OpCF (OIBDA-CapEx)	68	126	(46,3)	(49,1)	25	(101)	c.s.	c.s.

Note:

- OIBDA is presented before management and brand fees.

(1) Includes FBB connectivity services (retail and wholesale), including value added services, TV services, ICT revenues and other services over connectivity.

(2) Margin over revenues includes fixed to mobile interconnection.

ACCESSES	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
<i>Unaudited figures (Thousands)</i>									
Final Clients Accesses	26.300,0	26.159,9	25.910,5	26.629,1	26.318,5	26.236,0	26.375,5	26.910,7	1,1
Fixed telephony accesses (1)	4.812,7	4.779,6	4.750,4	4.726,8	4.693,2	4.669,3	4.662,2	4.635,2	(1,9)
Fixed wireless	342,8	323,0	304,5	296,0	285,9	286,4	295,1	288,0	(2,7)
Internet and data accesses	1.845,4	1.854,5	1.870,7	1.880,2	1.880,7	1.877,8	1.883,9	1.886,3	0,3
Broadband	1.834,2	1.842,3	1.859,0	1.870,5	1.871,8	1.869,9	1.877,5	1.881,2	0,6
Mobile accesses	19.641,9	19.525,8	19.289,4	20.022,1	19.744,6	19.688,9	19.829,4	20.389,2	1,8
Prepay	12.649,6	12.522,0	12.337,2	12.957,6	12.778,0	12.859,0	12.985,6	13.434,6	3,7
Contract	6.992,3	7.003,8	6.952,1	7.064,5	6.966,5	6.829,9	6.843,8	6.954,6	(1,6)
M2M	452,6	454,9	470,8	470,7	455,4	446,9	450,5	448,8	(4,7)
Wholesale Accesses	14,0	13,9	104,9	8,4	23,3	23,5	23,0	23,1	173,3
Total Accesses	26.314,0	26.173,9	26.015,4	26.637,6	26.341,7	26.259,5	26.398,6	26.933,8	1,1

(1) Includes fixed wireless and VoIP accesses.

SELECTED OPERATIONAL MOBILE BUSINESS DATA	2014				2015				% Chg Local Cur
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
<i>Unaudited figures</i>									
Voice Traffic (Million minutes)	5.480	5.773	5.870	5.959	5.674	6.345	6.067	5.499	(7,7)
Data traffic (TB)	5.836	6.549	7.284	8.541	10.069	11.491	14.536	19.035	122,9
ARPU (EUR)	7,0	6,8	7,4	8,3	9,1	9,9	9,9	9,0	12,0
Prepay	2,1	2,2	2,3	2,7	2,7	2,9	2,9	2,7	1,3
Contract (1)	16,7	15,9	17,6	19,4	22,3	24,0	24,5	22,6	19,8
Data ARPU (EUR)	3,4	3,3	3,4	3,3	3,4	4,3	4,5	4,0	25,4
% non-SMS over data revenues	57,9%	59,1%	61,5%	57,3%	56,2%	78,1%	76,1%	79,2%	22,0 p.p.
Churn	3,2%	3,2%	3,1%	2,6%	3,1%	2,9%	2,7%	1,9%	(0,6 p.p.)
Contract (1)	1,1%	1,2%	1,2%	1,0%	1,1%	1,5%	1,7%	1,3%	0,3 p.p.
	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	% Chg Local Cur
Voice Traffic (Million minutes)	5.480	11.253	17.123	23.081	5.674	12.020	18.087	23.585	2,2
Data traffic (TB)	5.836	12.385	19.669	28.210	10.069	21.560	36.096	55.131	95,4
ARPU (EUR)	7,0	6,9	7,1	7,4	9,1	9,5	9,6	9,5	22,3
Prepay	2,1	2,2	2,2	2,3	2,7	2,8	2,9	2,8	14,0
Contract (1)	16,7	16,3	16,7	17,4	22,3	23,1	23,6	23,3	27,5
Data ARPU (EUR)	3,4	3,4	3,4	3,4	3,4	4,1	4,2	4,2	18,5
% non-SMS over data revenues	57,9%	58,5%	59,5%	59,0%	56,2%	68,8%	71,4%	73,5%	14,5 p.p.
Churn	3,2%	3,2%	3,2%	3,0%	3,1%	3,0%	2,9%	2,6%	(0,3 p.p.)
Contract (1)	1,1%	1,1%	1,1%	1,1%	1,1%	1,3%	1,4%	1,4%	0,3 p.p.

Notes:

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOs, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOs, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.

TELEFÓNICA CHILE

SELECTED FINANCIAL DATA

Unaudited figures (Euros in millions)	January - December				October - December			
	2015	2014	% Chg	% Chg Local Cur	2015	2014	% Chg	% Chg Local Cur
Revenues	2.220	2.089	6,3	1,7	536	551	(2,7)	(0,6)
Mobile Business	1.292	1.247	3,6	(0,9)	301	326	(7,7)	(5,5)
Mobile service revenues	1.177	1.113	5,8	1,2	278	284	(2,3)	0,0
Data revenues	424	318	33,0	27,2	109	85	28,1	30,2
Handset revenues	115	134	(14,0)	(17,7)	23	42	(44,2)	(42,4)
Fixed Business	928	842	10,1	5,4	235	225	4,5	6,4
FBB and new services (1)	641	530	20,8	15,6	163	145	12,6	14,5
Voice & access revenues	271	295	(8,0)	(12,0)	68	76	(10,0)	(8,3)
Others	16	17	(9,0)	(13,0)	4	4	(12,4)	(10,4)
OIBDA	760	708	7,4	2,7	194	192	1,1	2,8
OIBDA margin	34,2%	33,9%	0,4 p.p.		36,2%	34,9%	1,4 p.p.	
CapEx	433	429	1,0	(3,4)	90	111	(18,9)	(16,2)
Spectrum	6	-	-	-	-	-	-	-
OpCF (OIBDA-CapEx)	327	279	17,2	12,1	104	81	28,5	28,9

Note:

- OIBDA is presented before management and brand fees.

(1) Includes FBB connectivity services (retail and wholesale), including value added services, TV services, ICT revenues and other services over connectivity.

ACCESSES	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
<i>Unaudited figures (Thousands)</i>									
Final Clients Accesses	13.566,9	13.576,0	13.586,1	13.888,1	13.861,3	13.610,4	13.387,4	13.158,3	(5,3)
Fixed telephony accesses (1)	1.631,0	1.616,8	1.593,9	1.579,0	1.557,7	1.537,4	1.510,3	1.486,0	(5,9)
Internet and data accesses	984,5	1.005,3	1.030,5	1.047,7	1.067,9	1.093,6	1.106,4	1.112,0	6,1
Broadband	977,0	998,7	1.023,4	1.040,7	1.056,7	1.082,5	1.095,4	1.101,1	5,8
Fibre	38,8	47,3	55,9	63,7	73,8	82,8	90,5	97,3	52,9
Mobile accesses	10.424,3	10.394,0	10.381,4	10.660,2	10.619,5	10.345,1	10.129,6	9.915,6	(7,0)
Prepay	7.693,6	7.595,2	7.563,7	7.856,6	7.817,5	7.503,0	7.268,0	6.995,3	(11,0)
Contract	2.730,7	2.798,7	2.817,7	2.803,6	2.802,0	2.842,1	2.861,7	2.920,3	4,2
M2M	306,5	322,0	319,9	307,3	293,0	291,0	294,3	310,0	0,9
Pay TV	527,1	559,9	580,3	601,3	616,2	634,3	641,0	644,7	7,2
Wholesale Accesses	5,4	5,4	5,4	5,6	5,9	5,9	5,8	5,7	1,6
Total Accesses	13.572,3	13.581,4	13.591,5	13.893,8	13.867,2	13.616,3	13.393,2	13.164,0	(5,3)

(1) Includes fixed wireless and VoIP accesses.

SELECTED OPERATIONAL MOBILE BUSINESS DATA	2014				2015				% Chg Local Cur
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
<i>Unaudited figures</i>									
Voice Traffic (Million minutes)	3.151	3.107	3.095	3.239	3.148	3.043	3.159	3.406	5,2
Data traffic (TB)	11.510	13.550	14.686	15.895	14.616	19.302	21.607	26.114	64,3
ARPU (EUR)	8,9	8,4	8,6	9,0	9,4	9,7	9,0	8,8	0,2
Prepay	3,9	3,6	3,6	3,7	3,8	3,8	3,3	3,1	(13,9)
Contract (1)	25,8	24,4	24,7	26,1	27,8	28,7	26,3	25,2	(1,2)
Data ARPU (EUR)	2,3	2,4	2,7	2,7	3,1	3,4	3,4	3,5	32,9
% non-SMS over data revenues	89,2%	91,6%	93,3%	93,4%	94,0%	93,5%	93,5%	93,7%	0,3 p.p.
Churn	3,3%	3,1%	3,2%	3,3%	3,2%	3,7%	3,2%	3,4%	0,1 p.p.
Contract (1)	1,7%	1,7%	2,0%	2,1%	1,9%	1,9%	2,3%	2,2%	0,2 p.p.
	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	% Chg Local Cur
Voice Traffic (Million minutes)	3.151	6.259	9.354	12.593	3.148	6.191	9.350	12.756	1,3
Data traffic (TB)	11.510	25.059	39.745	55.640	14.616	33.918	55.525	81.639	46,7
ARPU (EUR)	8,9	8,7	8,6	8,7	9,4	9,5	9,4	9,2	1,0
Prepay	3,9	3,7	3,7	3,7	3,8	3,8	3,6	3,5	(9,9)
Contract (1)	25,8	25,1	24,9	25,2	27,8	28,2	27,6	27,0	2,2
Data ARPU (EUR)	2,3	2,4	2,5	2,5	3,1	3,3	3,3	3,4	26,9
% non-SMS over data revenues	89,2%	90,4%	91,5%	91,9%	94,0%	93,7%	93,7%	93,7%	1,7 p.p.
Churn	3,3%	3,2%	3,2%	3,2%	3,2%	3,4%	3,4%	3,4%	0,1 p.p.
Contract (1)	1,7%	1,7%	1,8%	1,9%	1,9%	1,9%	2,0%	2,1%	0,2 p.p.

Notes:

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.

TELEFÓNICA PERU

SELECTED FINANCIAL DATA

Unaudited figures (Euros in millions)	January - December				October - December			
	2015	2014	% Chg	% Chg Local Cur	2015	2014	% Chg	% Chg Local Cur
Revenues	2.766	2.504	10,5	3,5	695	666	4,3	3,4
Mobile Business	1.566	1.427	9,8	2,9	391	386	1,2	0,3
Mobile service revenues (1)	1.390	1.250	11,2	4,2	344	342	0,7	(0,2)
Data revenues	440	335	31,4	23,1	107	100	7,4	6,2
Handset revenues	176	177	(0,2)	(6,4)	47	44	5,4	4,5
Fixed Business	1.200	1.077	11,3	4,3	304	280	8,5	7,7
FBB and new services (2)	870	705	23,3	15,6	233	182	27,6	26,4
Voice & access revenues	312	351	(11,0)	(16,6)	67	92	(27,5)	(27,6)
Others	17	21	(17,8)	(23,0)	4	6	(21,6)	(22,2)
OIBDA	943	844	11,8	4,7	253	162	56,5	57,2
OIBDA margin	34,1%	33,7%	0,4 p.p.		36,4%	24,3%	12,2 p.p.	
CapEx	491	421	16,6	9,3	200	158	26,7	22,4
Spectrum	-	-	-	-	-	-	-	-
OpCF (OIBDA-CapEx)	452	423	6,9	0,2	53	4	n.m.	c.s.

Note:

- OIBDA is presented before management and brand fees.

(1) Includes fixed wireless revenues.

(2) Includes FBB connectivity services (retail and wholesale), including value added services, TV services, ICT revenues and other services over connectivity.

ACCESSES	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
<i>Unaudited figures (Thousands)</i>									
Final Clients Accesses	21.081,6	21.287,9	21.632,6	21.976,4	22.083,4	22.104,2	22.184,3	22.231,0	1,2
Fixed telephony accesses (1)	2.725,7	2.776,9	2.749,3	2.714,7	2.641,4	2.605,8	2.634,9	2.596,6	(4,4)
Fixed wireless (2)	251,4	292,8	280,2	262,7	191,2	229,8	208,5	191,9	(26,9)
Internet and data accesses	1.457,2	1.490,7	1.505,2	1.523,4	1.557,4	1.589,2	1.628,0	1.647,1	8,1
Broadband	1.431,8	1.468,8	1.483,2	1.501,3	1.529,7	1.564,4	1.602,5	1.621,2	8,0
Mobile accesses	16.012,9	16.133,1	16.489,0	16.790,2	16.870,2	16.819,1	16.773,8	16.786,5	(0,0)
Prepay	11.377,8	11.288,6	11.450,9	11.676,3	11.645,3	11.450,4	11.255,3	11.013,3	(5,7)
Contract	4.635,2	4.844,5	5.038,1	5.113,9	5.224,8	5.368,7	5.518,5	5.773,1	12,9
M2M	82,8	85,6	87,8	86,2	118,0	98,4	99,8	103,3	19,8
Pay TV	885,7	887,3	889,1	948,0	1.014,5	1.090,1	1.147,7	1.200,8	26,7
Wholesale Accesses	0,4	0,4	0,4	0,4	0,3	0,2	0,2	0,1	(71,6)
Total Accesses	21.082,1	21.288,4	21.633,0	21.976,8	22.083,7	22.104,3	22.184,5	22.231,1	1,2

(1) Includes fixed wireless and VoIP accesses.

(2) In the second quarter of 2014, fixed telephony accesses included 50 thousand additional customers.

SELECTED OPERATIONAL MOBILE BUSINESS DATA	2014				2015				% Chg Local Cur
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
<i>Unaudited figures</i>									
Voice Traffic (Million minutes)	7.886	6.762	7.177	7.607	8.001	8.083	8.775	9.351	22,9
Data traffic (TB)	2.901	3.078	3.599	4.206	5.040	6.389	8.232	10.616	152,4
ARPU (EUR)	6,1	6,2	6,7	6,9	7,0	6,8	6,7	6,7	(3,6)
Prepay	3,9	3,8	4,1	4,2	4,2	3,9	3,7	3,6	(13,3)
Contract (1)	12,0	11,9	12,6	13,4	13,5	13,2	13,1	12,9	(4,6)
Data ARPU (EUR)	1,5	1,6	1,8	2,0	2,2	2,3	2,1	2,1	5,3
% non-SMS over data revenues	85,5%	88,4%	88,6%	85,9%	92,1%	94,0%	94,5%	95,4%	9,5 p.p.
Churn	3,8%	4,0%	3,8%	3,7%	4,0%	4,3%	4,4%	4,3%	0,6 p.p.
Contract (1)	2,1%	1,5%	1,4%	1,9%	2,2%	2,0%	2,2%	1,8%	(0,1 p.p.)
	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	% Chg Local Cur
Voice Traffic (Million minutes)	7.886	14.648	21.825	29.432	8.001	16.084	24.860	34.210	16,2
Data traffic (TB)	2.901	5.979	9.578	13.784	5.040	11.429	19.662	30.278	119,7
ARPU (EUR)	6,1	6,1	6,3	6,5	7,0	6,9	6,8	6,8	(1,7)
Prepay	3,9	3,8	3,9	4,0	4,2	4,0	3,9	3,9	(8,8)
Contract (1)	12,0	11,9	12,1	12,4	13,5	13,3	13,3	13,2	(0,9)
Data ARPU (EUR)	1,5	1,5	1,6	1,7	2,2	2,2	2,2	2,2	19,0
% non-SMS over data revenues	85,5%	86,9%	87,5%	87,1%	92,1%	93,1%	93,6%	94,0%	6,9 p.p.
Churn	3,8%	3,9%	3,9%	3,8%	4,0%	4,1%	4,2%	4,3%	0,4 p.p.
Contract (1)	2,1%	1,5%	1,5%	1,6%	2,2%	2,1%	2,2%	2,1%	0,5 p.p.

Notes:

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.

TELEFÓNICA COLOMBIA
SELECTED FINANCIAL DATA

Unaudited figures (Euros in millions)	January - December				October - December			
	2015	2014	% Chg	% Chg Local Cur	2015	2014	% Chg	% Chg Local Cur
Revenues	1.508	1.719	(12,3)	(0,1)	358	438	(18,3)	0,3
Mobile Business	942	1.090	(13,6)	(1,6)	224	281	(20,6)	(2,4)
Mobile service revenues	829	985	(15,9)	(4,2)	192	250	(23,2)	(5,4)
Data revenues	256	258	(0,5)	13,3	62	67	(7,4)	13,6
Handset revenues	113	104	8,1	23,0	31	31	0,2	21,4
Fixed Business	566	629	(10,0)	2,4	134	156	(14,2)	5,3
FBB and new services (1)	336	356	(5,8)	7,3	83	90	(8,2)	12,2
Voice & access revenues	229	271	(15,4)	(3,8)	51	66	(22,3)	(3,9)
Others	1	1	(29,1)	(19,3)	0	0	n.m.	n.m.
OIBDA	547	627	(12,8)	(0,8)	130	170	(23,8)	(6,3)
OIBDA margin	36,2%	36,5%	(0,2 p.p.)		36,3%	39,0%	(2,6 p.p.)	
CapEx	342	496	(31,1)	(21,5)	88	105	(16,8)	0,7
Spectrum	-	111	-	-	-	(1)	-	-
OpCF (OIBDA-CapEx)	205	132	55,9	77,5	42	65	(35,1)	(17,7)

Note:

- OIBDA is presented before management and brand fees.

(1) Includes FBB connectivity services (retail and wholesale), including value added services, TV services, ICT revenues and other services over connectivity.

ACCESSES	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
<i>Unaudited figures (Thousands)</i>									
Final Clients Accesses	15.128,7	15.052,5	15.403,9	15.689,7	15.777,5	15.308,1	15.587,6	15.824,5	0,9
Fixed telephony accesses (1)	1.459,9	1.464,0	1.468,6	1.461,0	1.465,8	1.450,8	1.448,2	1.430,6	(2,1)
Internet and data accesses	895,1	922,4	952,9	970,2	997,3	999,8	1.012,8	1.008,7	4,0
Broadband	886,7	913,9	944,5	961,7	988,9	991,3	1.004,4	1.000,2	4,0
Mobile accesses	12.409,8	12.281,9	12.581,6	12.842,5	12.884,9	12.413,3	12.655,6	12.896,7	0,4
Prepay	9.105,9	8.982,4	9.313,3	9.582,6	9.633,2	9.158,6	9.341,8	9.510,9	(0,7)
Contract	3.303,9	3.299,5	3.268,3	3.259,9	3.251,7	3.254,7	3.313,7	3.385,8	3,9
M2M	404,7	416,2	421,5	427,8	438,7	444,4	456,4	467,5	9,3
Pay TV	363,8	384,1	400,8	416,0	429,4	444,2	471,0	488,6	17,5
Wholesale Accesses	1,9	1,9	1,9	1,9	1,9	1,9	1,9	1,9	0,0
Total Accesses	15.130,6	15.054,4	15.405,9	15.691,6	15.779,4	15.310,1	15.589,5	15.826,5	0,9

(1) Includes fixed wireless and VoIP accesses.

SELECTED OPERATIONAL MOBILE BUSINESS DATA	2014				2015				% Chg Local Cur
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
<i>Unaudited figures</i>									
Voice Traffic (Million minutes)	5.603	5.525	5.607	5.781	5.591	5.713	6.076	6.273	8,5
Data traffic (TB)	6.670	7.454	8.708	9.410	10.516	11.387	12.232	13.520	43,7
ARPU (EUR)	6,1	6,4	6,6	6,2	5,5	5,5	4,7	4,6	(7,5)
Prepay	1,7	1,7	1,8	1,8	1,4	1,4	1,3	1,3	(9,8)
Contract (1)	20,4	21,4	22,6	21,5	19,9	19,6	16,4	16,0	(8,3)
Data ARPU (EUR)	1,6	1,7	1,8	1,7	1,7	1,8	1,6	1,6	13,1
% non-SMS over data revenues	93,7%	94,7%	95,4%	97,5%	96,9%	97,3%	97,7%	98,2%	0,8 p.p.
Churn	3,0%	3,8%	2,7%	3,0%	3,0%	4,5%	3,4%	3,3%	0,4 p.p.
Contract (1)	2,3%	2,1%	2,2%	2,1%	2,2%	2,3%	2,0%	1,8%	(0,3 p.p.)
	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	% Chg Local Cur
Voice Traffic (Million minutes)	5.603	11.128	16.735	22.516	5.591	11.304	17.379	23.652	5,0
Data traffic (TB)	6.670	14.124	22.832	32.242	10.516	21.902	34.134	47.654	47,8
ARPU (EUR)	6,1	6,2	6,3	6,3	5,5	5,5	5,2	5,2	(8,2)
Prepay	1,7	1,7	1,8	1,8	1,4	1,4	1,4	1,4	(12,0)
Contract (1)	20,4	20,9	21,5	21,5	19,9	19,8	18,7	18,0	(4,8)
Data ARPU (EUR)	1,6	1,7	1,7	1,7	1,7	1,7	1,7	1,7	11,7
% non-SMS over data revenues	93,7%	94,2%	94,6%	95,3%	96,9%	97,1%	97,3%	97,6%	2,2 p.p.
Churn	3,0%	3,4%	3,2%	3,1%	3,0%	3,8%	3,6%	3,6%	0,4 p.p.
Contract (1)	2,3%	2,2%	2,2%	2,2%	2,2%	2,2%	2,1%	2,1%	(0,2 p.p.)

Notes:

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOs, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOs, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.

TELEFÓNICA MÉXICO

SELECTED FINANCIAL DATA

Unaudited figures (Euros in millions)	January - December				October - December			
	2015	2014	% Chg	% Chg Local Cur	2015	2014	% Chg	% Chg Local Cur
Revenues	1.783	1.649	8,2	7,6	427	452	(5,6)	(0,1)
Mobile service revenues	1.539	1.413	8,9	8,4	374	380	(1,7)	4,0
Data revenues	363	340	6,6	6,1	87	91	(4,4)	1,2
Handset revenues	244	236	3,6	3,1	53	72	(25,9)	(21,4)
OIBDA	481	337	42,4	41,7	133	109	21,8	27,4
OIBDA margin	27,0%	20,5%	6,5 p.p.		31,1%	24,1%	7,0 p.p.	
CapEx	266	252	5,6	5,1	101	108	(5,9)	(3,4)
Spectrum	8	-	-	-	8	-	-	-
OpCF (OIBDA-CapEx)	215	86	150,1	148,9	32	1	n.m.	n.m.

Note:

- OIBDA is presented before management and brand fees.

ACCESSES	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
<i>Unaudited figures (Thousands)</i>									
Mobile accesses	19.324,8	20.244,2	20.561,0	21.673,4	22.536,6	23.048,8	23.405,0	24.895,0	14,9
Prepay	17.862,0	18.777,4	19.127,6	20.207,5	21.056,6	21.553,9	21.779,8	23.102,0	14,3
Contract	1.462,8	1.466,8	1.433,4	1.465,8	1.480,0	1.494,9	1.625,2	1.793,0	22,3
M2M	351,0	354,1	362,1	433,7	455,8	485,9	521,2	567,5	30,9
Fixed Wireless	1.504,8	1.530,6	1.540,4	1.551,3	1.545,6	1.553,8	1.468,9	1.382,9	(10,9)
Total Accesses	20.829,6	21.774,8	22.101,5	23.224,7	24.082,2	24.602,6	24.873,9	26.277,9	13,1

SELECTED OPERATIONAL MOBILE BUSINESS DATA	2014				2015				% Chg Local Cur
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
<i>Unaudited figures</i>									
Voice Traffic (Million minutes)	6.626	7.723	7.454	8.807	8.485	8.559	8.587	9.881	12,2
Data traffic (TB)	4.460	4.590	6.497	6.832	7.891	7.967	8.991	11.791	72,6
ARPU (EUR)	4,6	5,0	5,0	5,2	4,9	4,9	4,7	4,4	(10,2)
Prepay	3,9	4,3	4,4	4,6	4,3	4,3	4,3	3,9	(9,5)
Contract (1)	20,0	19,1	19,2	19,3	19,0	19,2	17,1	15,7	(13,8)
Data ARPU (EUR)	1,3	1,4	1,4	1,4	1,3	1,3	1,4	1,2	(12,2)
% non-SMS over data revenues	65,4%	68,2%	70,2%	73,4%	80,2%	82,0%	76,2%	81,7%	8,4 p.p.
Churn	5,7%	2,9%	3,5%	3,4%	2,8%	3,4%	3,6%	3,4%	0,0 p.p.
Contract (1)	1,1%	1,4%	1,4%	1,6%	1,7%	2,2%	1,6%	1,7%	0,1 p.p.

	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	% Chg Local Cur
	Voice Traffic (Million minutes)	6.626	14.349	21.804	30.611	8.485	17.044	25.630	
Data traffic (TB)	4.460	9.050	15.547	22.379	7.891	15.858	24.849	36.640	63,7
ARPU (EUR)	4,6	4,8	4,9	5,0	4,9	4,9	4,8	4,7	(5,6)
Prepay	3,9	4,1	4,2	4,3	4,3	4,3	4,3	4,2	(3,0)
Contract (1)	20,0	19,5	19,4	19,4	19,0	19,1	18,4	17,6	(9,5)
Data ARPU (EUR)	1,3	1,4	1,4	1,4	1,3	1,3	1,3	1,3	(6,3)
% non-SMS over data revenues	65,4%	66,8%	67,9%	69,3%	80,2%	81,1%	79,3%	79,9%	10,6 p.p.
Churn	5,7%	4,3%	4,0%	3,9%	2,8%	3,1%	3,3%	3,3%	(0,5 p.p.)
Contract (1)	1,1%	1,3%	1,4%	1,4%	1,7%	1,9%	1,8%	1,8%	0,4 p.p.

Notes:

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOs, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOs, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.

TELEFÓNICA VENEZUELA AND CENTRAL AMERICA (1) (2)

SELECTED FINANCIAL DATA

Unaudited figures (Euros in millions)	January - December				October - December			
	2015	2014	% Chg	% Chg Local Cur	2015	2014	% Chg	% Chg Local Cur
Revenues	1.379	1.420	(2,9)	33,2	414	462	(10,3)	29,7
Mobile service revenues	1.261	1.305	(3,4)	31,7	380	409	(7,0)	37,8
Data revenues (3)	414	397	4,2	58,3	119	121	(1,9)	67,2
Handset revenues	119	114	4,2	52,0	34	53	(35,3)	(25,4)
OIBDA	342	463	(26,1)	15,8	121	150	(19,7)	33,4
OIBDA margin	24,8%	32,6%	(7,8 p.p.)		29,1%	32,5%	(3,4 p.p.)	
CapEx	317	435	(27,3)	18,2	137	188	(26,9)	50,2
Spectrum (4)	-	126	-	-	-	46	-	-
OpCF (OIBDA-CapEx)	26	27	(7,0)	156,0	(17)	(38)	(55,8)	96,3

Note:

- The comparative figures for October-December 2014 have been modified with respect to those presented at the close of December 2014, solely for comparative purposes, due to the conversion to SICAD II 50 VEF/USD of those operations referenced to the Venezuelan bolivar in the first, second and third quarters of 2014. In the January-December 2015 period the consolidated financial statements use the exchange rate of the Venezuelan bolivar set at the denominated SIMADI (as of 31 December this rate was set at 199 Venezuelan bolivars fuertes per dollar).

- OIBDA is presented before management and brand fees.

(1) Reported figures include the hyperinflationary adjustments in Venezuela in both years. For comparative purposes and to facilitate the interpretation of the year-on-year changes vs. 2014, variations in local currency of the headings affected by the hyperinflation adjustments are reported excluding the impact of this adjustment.

(2) Central America includes Guatemala, Panama, El Salvador, Nicaragua and Costa Rica.

(3) Data revenues do not include hyperinflationary adjustments.

(4) Corresponds to Panama, Nicaragua and Venezuela.

ACCESSES (1)	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
<i>Unaudited figures (Thousands)</i>									
Fixed telephony accesses (2)	1.377,3	1.386,0	1.361,8	1.288,4	1.314,7	1.297,8	1.274,1	1.265,1	(1,8)
Fixed Wireless	1.127,4	1.138,2	1.128,7	1.065,0	1.093,5	1.078,1	1.056,0	1.032,2	(3,1)
Internet and data accesses	12,2	12,1	11,9	12,3	12,6	13,0	13,4	13,7	11,5
Broadband	4,8	4,9	5,1	5,3	5,6	6,0	6,4	6,7	25,5
Mobile accesses	21.813,8	21.919,5	21.947,2	21.471,9	21.899,6	22.161,8	22.316,2	22.666,5	5,6
Prepay (3) (4)	19.602,9	19.676,2	19.721,3	19.242,6	19.672,9	19.943,2	20.098,1	20.445,6	6,3
Contract	2.210,9	2.243,3	2.225,9	2.229,2	2.226,7	2.218,6	2.218,1	2.220,9	(0,4)
M2M	123,8	129,8	134,9	141,7	147,9	147,7	148,3	149,7	5,6
Pay TV	415,3	463,2	472,8	466,6	476,1	480,0	482,1	478,1	2,5
Total Accesses	23.618,6	23.780,9	23.793,7	23.239,2	23.703,0	23.952,6	24.085,8	24.423,4	5,1

(1) Central America includes Guatemala, Panama, El Salvador, Nicaragua and Costa Rica.

(2) Includes fixed wireless and VoIP accesses.

(3) Includes prepay M2M accesses.

(4) In the fourth quarter of 2014, 1.8 million inactive accesses were disconnected in Central America.

SELECTED OPERATIONAL MOBILE BUSINESS DATA (1)	2014				2015				% Chg Local Cur
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
<i>Unaudited figures</i>									
Voice Traffic (Million minutes)	9.173	9.262	9.413	9.627	10.125	10.215	10.695	11.062	14,9
Data traffic (TB)	9.993	10.434	11.848	13.400	14.300	16.472	17.848	21.499	60,4
ARPU (EUR) (2)	3,6	3,7	4,1	4,6	5,2	2,9	4,0	4,1	24,5
Prepay (3)	3,0	2,9	3,3	3,8	4,4	2,3	3,2	3,4	31,1
Contract (4)	10,2	10,8	11,7	12,9	13,4	8,7	12,0	10,6	(16,8)
Data ARPU (EUR) (3) (5)	1,3	1,3	1,5	1,7	2,1	1,1	1,7	1,8	57,4
% non-SMS over data revenues	66,7%	70,3%	74,2%	75,4%	79,9%	81,5%	83,6%	86,7%	11,3 p.p.
Churn (3)	2,6%	2,8%	3,1%	4,8%	2,6%	2,9%	2,9%	2,9%	(1,9 p.p.)
Contract (4)	1,1%	1,2%	1,3%	1,2%	1,1%	1,2%	1,1%	1,0%	(0,1 p.p.)
	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	% Chg Local Cur
Voice Traffic (Million minutes)	9.173	18.435	27.848	37.475	10.125	20.340	31.034	42.097	12,3
Data traffic (TB)	9.993	20.427	32.274	45.675	14.300	30.772	48.619	70.118	53,5
ARPU (EUR) (2)	3,6	3,7	3,8	4,0	5,2	4,0	4,0	4,0	27,9
Prepay (3)	3,0	3,0	3,1	3,3	4,4	3,3	3,3	3,3	32,7
Contract (4)	10,2	10,5	10,9	11,4	13,4	11,0	11,3	11,2	(2,1)
Data ARPU (EUR) (3) (5)	1,3	1,3	1,3	1,4	2,1	1,6	1,6	1,7	56,7
% non-SMS over data revenues	66,7%	68,5%	70,6%	72,0%	79,9%	80,7%	81,9%	83,4%	11,4 p.p.
Churn (3)	2,6%	2,7%	2,9%	3,3%	2,6%	2,7%	2,8%	2,8%	(0,5 p.p.)
Contract (4)	1,1%	1,1%	1,2%	1,2%	1,1%	1,1%	1,1%	1,1%	(0,1 p.p.)

Notes:

- For comparative purposes, the quarterly data for 2014 are reported adjusting the exchange rate in Venezuela from SICAD I to SICAD II 50 VEF/USD for the Telefónica Group, Hispanoamérica and Venezuela and Central America following the adoption of SICAD II 50 VEF/USD in the fourth quarter of 2014.

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOs, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOs, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Central America includes Guatemala, Panama, El Salvador, Nicaragua and Costa Rica.

(2) For comparative purposes and in order to facilitate the interpretation of the year-on-year change versus 2014 results, the variation in local currency of the ARPU in Venezuela is reported excluding the impact of the hyperinflation adjustment.

(3) Impacted by the disconnection of 1.8 million inactive accesses in Central America in the fourth quarter of 2014.

(4) Excludes M2M.

(5) Does not include hyperinflation adjustment.

TELEFÓNICA ECUADOR
SELECTED FINANCIAL DATA

Unaudited figures (Euros in millions)	January - December				October - December			
	2015	2014	% Chg	% Chg Local Cur	2015	2014	% Chg	% Chg Local Cur
Revenues	605	508	19,2	(0,3)	157	138	13,7	(0,4)
Mobile service revenues	546	471	15,8	(3,2)	143	126	13,5	(0,4)
Data revenues	203	151	34,5	12,4	55	40	39,0	22,2
Handset revenues	59	36	63,4	36,6	14	12	15,6	(0,5)
OIBDA	194	188	3,1	(13,8)	49	54	(9,2)	(20,8)
OIBDA margin	32,0%	37,0%	(5,0 p.p.)		31,2%	39,0%	(7,8 p.p.)	
CapEx	241	102	n.m.	n.m.	30	37	(20,1)	(32,8)
Spectrum	127	-	-	-	-	-	-	-
OpCF (OIBDA-CapEx)	(47)	85	c.s.	c.s.	19	17	15,1	7,0

- OIBDA is presented before management and brand fees.

TELEFÓNICA URUGUAY
SELECTED FINANCIAL DATA

Unaudited figures (Euros in millions)	January - December				October - December			
	2015	2014	% Chg	% Chg Local Cur	2015	2014	% Chg	% Chg Local Cur
Revenues	240	232	3,8	1,8	58	62	(5,3)	1,4
Mobile service revenues	224	218	3,0	1,0	54	58	(7,0)	(0,3)
Data revenues	99	88	12,3	10,1	24	24	1,7	8,8
Handset revenues	16	14	16,9	14,6	5	4	19,3	25,6
OIBDA	86	94	(8,5)	(9,9)	23	27	(14,0)	(9,0)
OIBDA margin	35,9%	40,7%	(4,8 p.p.)		40,2%	44,2%	(4,1 p.p.)	
CapEx	33	31	4,7	2,7	12	13	(4,7)	(2,0)
Spectrum	-	-	-	0,0	-	-	-	-
OpCF (OIBDA-CapEx)	53	63	(15,1)	(16,2)	11	14	(22,4)	(15,3)

- OIBDA is presented before management and brand fees.

TELEFÓNICA ECUADOR
ACCESSES

Unaudited figures (Thousands)	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
Mobile accesses	5.174,5	5.155,4	4.995,9	5.002,5	4.675,3	4.545,3	4.355,5	4.000,9	(20,0)
Prepay	4.165,4	4.111,9	3.915,1	3.897,8	3.545,6	3.380,8	3.135,8	2.738,8	(29,7)
Contract	1.009,1	1.043,5	1.080,9	1.104,7	1.129,7	1.164,6	1.219,7	1.262,2	14,3
M2M	116,4	124,2	136,9	154,2	173,3	182,7	191,5	196,4	27,3
Fixed Wireless	49,5	49,5	51,3	53,1	48,1	43,8	36,7	33,4	(37,1)
Total Accesses	5.224,0	5.204,9	5.047,3	5.055,6	4.723,4	4.589,1	4.392,1	4.034,4	(20,2)

SELECTED OPERATIONAL MOBILE BUSINESS DATA

Unaudited figures	2014				2015				% Chg Local Cur
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Voice Traffic (Million minutes)	1.175	1.203	1.212	1.201	1.172	1.253	1.273	1.279	6,5
Data traffic (TB)	1.142	1.223	1.315	1.485	1.786	2.213	2.950	3.857	159,7
ARPU (EUR)	6,8	7,0	7,3	7,8	8,3	8,9	9,3	10,1	14,0
Prepay	4,0	3,9	4,1	4,4	4,6	4,8	5,2	5,6	11,1
Contract (1)	21,1	22,1	21,8	22,3	24,5	24,6	23,8	24,1	(5,4)
Data ARPU (EUR)	2,3	2,4	2,4	2,6	3,0	3,6	3,8	4,3	45,1
% non-SMS over data revenues	76,8%	78,6%	78,5%	80,6%	82,5%	85,1%	85,8%	87,8%	7,2 p.p.
Churn	2,5%	2,8%	3,7%	3,2%	5,7%	4,6%	5,3%	4,6%	1,4 p.p.
Contract (1)	1,3%	1,3%	1,3%	1,7%	1,6%	1,5%	1,5%	1,5%	(0,2 p.p.)

Unaudited figures	2014				2015				% Chg Local Cur
	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	
Voice Traffic (Million minutes)	1.175	2.378	3.589	4.790	1.172	2.426	3.698	4.977	3,9
Data traffic (TB)	1.142	2.366	3.680	5.165	1.786	3.999	6.949	10.806	109,2
ARPU (EUR)	6,8	6,9	7,0	7,2	8,3	8,6	8,8	9,1	5,3
Prepay	4,0	3,9	4,0	4,1	4,6	4,7	4,9	5,0	2,9
Contract (1)	21,1	21,7	21,7	21,9	24,5	24,6	24,3	24,3	(7,3)
Data ARPU (EUR)	2,3	2,3	2,3	2,4	3,0	3,3	3,4	3,6	26,1
% non-SMS over data revenues	76,8%	77,7%	78,0%	78,6%	82,5%	83,9%	84,5%	85,5%	6,9 p.p.
Churn	2,5%	2,6%	3,0%	3,0%	5,7%	5,2%	5,2%	5,1%	2,0 p.p.
Contract (1)	1,3%	1,3%	1,3%	1,4%	1,6%	1,6%	1,5%	1,5%	0,1 p.p.

Notes:

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.

TELEFÓNICA URUGUAY

ACCESSES

Unaudited figures (Thousands)	2014				2015				% Chg
	March	June	September	December	March	June	September	December	
Mobile accesses	1.845,7	1.854,4	1.871,6	1.883,8	1.912,5	1.844,1	1.786,1	1.752,3	(7,0)
Prepay	1.245,8	1.243,2	1.259,6	1.276,9	1.305,3	1.228,4	1.148,7	1.092,3	(14,5)
Contract	599,9	611,2	612,0	606,9	607,1	615,7	637,4	660,0	8,7
M2M	35,5	36,6	37,0	40,6	43,7	47,8	52,3	53,7	32,2
Total Accesses	1.845,7	1.854,4	1.871,6	1.883,8	1.912,5	1.844,1	1.786,1	1.752,3	(7,0)

SELECTED OPERATIONAL MOBILE BUSINESS DATA

Unaudited figures	2014				2015				% Chg Local Cur
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	
Voice Traffic (Million minutes)	850	845	862	864	840	783	801	814	(5,8)
Data traffic (TB)	1.045	1.118	1.318	1.499	1.704	1.937	2.345	2.682	78,9
ARPU (EUR)	9,5	9,1	9,2	9,8	10,0	9,8	9,5	9,8	7,1
Prepay	4,6	4,3	4,2	4,6	4,5	4,6	4,4	4,6	7,2
Contract (1)	20,8	20,1	20,6	21,8	23,2	22,2	20,8	20,2	(0,6)
Data ARPU (EUR)	3,9	3,8	3,9	4,2	4,5	4,5	4,4	4,6	15,3
% non-SMS over data revenues	51,5%	54,0%	56,7%	60,8%	67,3%	67,5%	70,0%	69,0%	8,2 p.p.
Churn	1,9%	1,6%	1,4%	1,5%	1,4%	3,0%	3,0%	2,7%	1,2 p.p.
Contract (1)	0,6%	0,6%	0,7%	0,9%	0,7%	0,7%	0,9%	0,7%	(0,2 p.p.)

Unaudited figures	2014				2015				% Chg Local Cur
	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	Jan-Mar	Jan-Jun	Jan-Sep	Jan-Dec	
Voice Traffic (Million minutes)	850	1.695	2.557	3.421	840	1.623	2.424	3.238	(5,4)
Data traffic (TB)	1.045	2.163	3.482	4.981	1.704	3.641	5.986	8.668	74,0
ARPU (EUR)	9,5	9,3	9,2	9,4	10,0	9,9	9,8	9,8	2,1
Prepay	4,6	4,4	4,4	4,4	4,5	4,6	4,5	4,5	0,3
Contract (1)	20,8	20,4	20,5	20,8	23,2	22,7	22,1	21,6	1,7
Data ARPU (EUR)	3,9	3,8	3,9	4,0	4,5	4,5	4,5	4,5	11,2
% non-SMS over data revenues	51,5%	52,7%	54,0%	55,7%	67,3%	67,4%	68,3%	68,5%	12,8 p.p.
Churn	1,9%	1,7%	1,6%	1,6%	1,4%	2,2%	2,5%	2,5%	0,9 p.p.
Contract (1)	0,6%	0,6%	0,7%	0,7%	0,7%	0,7%	0,8%	0,7%	0,0 p.p.

Notes:

- ARPU: monthly average revenue divided by the monthly average accesses of the period.

- Voice traffic is defined as minutes used by the company customers, both outbound and inbound. On-net traffic is only included once (outbound), and promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is excluded. Traffic volume non rounded.

- Data traffic is defined as Terabytes used by the company customers, both upload and download (1TByte = 10¹² bytes). Promotional traffic is included. Traffic not associated to the Company's mobile customers (roaming-in, MVNOS, interconnection of third parties and other business lines) is also included. Traffic volume non rounded.

(1) Excludes M2M.