



4iQ Raises \$14 Million Series A Round, Led by Trident Capital Cybersecurity

4iQ Co-Founder Julio Casal Also Co-Founded AlienVault®, A Unified Security Management™ (USM) and Crowdsourced Threat Intelligence Company

Madrid, Spain - (4 Oct 2016) --Cyber risk intelligence company [4iQ](#) announced today that it has raised a \$14 million Series A round, led by Silicon Valley-based Trident Capital Cybersecurity.

Julio Casal, the co-founder and CTO of 4iQ and also co-founder of AlienVault®, the leading provider of Unified Security Management™ (USM) and crowdsourced threat intelligence, announced that Alberto Yépez, co-founder and managing director of Trident Capital Cybersecurity, will join the 4iQ board as chairman.

The round, which includes funding from Adara Ventures and [Telefónica Open Future](#), through its corporate fund Telefónica Ventures, will fuel 4iQ product development and global expansion.

4iQ today powers Cyber Risk Intelligence Centers for defense and law enforcement agencies, managed security service providers, critical infrastructure companies, and multi-national companies. These organizations use the 4iQ platform to fuse data and documents from surface, social, deep and dark web sources. Organizations also use the platform to investigate topics and targets, research relationships, collaborate on cases, and produce intelligence that helps protect people, physical and digital assets, intellectual property and reputation.

4iQ data loss monitoring capabilities help companies reduce business risk created by stolen credentials, personal information and proprietary documents that may be exposed.

“Unlike other companies that focus on technical risk inside the company’s network, 4iQ focuses on business risk that comes from beyond the corporate network, in documents exposed and data traded in underground communities in the deep and dark web”, said 4iQ CEO, Monica Pal.

Alberto Yépez added that 4iQ is used by a variety of intelligence units in Spain, including Guardia Civil, which lies at the forefront of the fight against terrorism,



hacktivism, fraud and organized crime. “With these same forces attacking the enterprise, we believe that 4iQ is well positioned to power intelligence units and reduce business risk for companies worldwide,” Yépez said.

Ana Segurado, Telefonica Open Future_ global manager, said 4iQ also powers [ElevenPaths](#)’ Cybersecurity strategy, enabling Telefónica to provide a complete solution that protects customers’ IT assets and monitors the external environment to protect people, physical property and proprietary information. “Our investment in 4iQ continues our commitment to cybersecurity, a high growth part of the industry,” Segurado added.

Founded in Spain by Julio Casal, 4iQ raised seed funding from Adara Ventures, a specialist in discovering and developing high-growth tech companies with global market promise. According to Alberto Gomez, managing partner of Adara Ventures, “Serial entrepreneur Julio Casal is following the same blueprint that created AlienVault, an extremely successful company.”

About 4iQ

4iQ powers Cyber Risk Intelligence Centers for defense departments, law enforcement agencies, physical security service providers, managed security service providers and critical infrastructure companies. The multi-tenant 4iQ Investigation Platform fuses surface, social, deep and dark web sources, so that analysts can investigate topics and targets, collaborate on cases and assess risks to people, physical infrastructure, intellectual property and reputation. In addition, 4iQ helps enterprises manage business risks posed by stolen credentials, data loss incidents and breaches. Funded by Trident Capital Cybersecurity, Adara Ventures and Telefonica Ventures, 4iQ operates out of Spain and Silicon Valley. For more information, visit www.4iQ.com.

About Trident Capital Cybersecurity

Trident Capital Cybersecurity is a venture capital firm that invests in early-stage companies leveraging emerging technologies in cybersecurity. Trident Capital Cybersecurity is a spinout of Trident Capital, which was among the pioneers in cybersecurity venture capital investing, starting in 1998. Managing Directors Alberto Yépez, Don Dixon and Sean Cunningham jointly lead the cybersecurity investment team and are on the boards of 4iQ, Airtight Networks, AlienVault, Appthority, Bayshore Networks, Blue Cat, Hytrust, ID Experts, IronNet Cybersecurity, Mocana, and Qualys. Renowned as the venture capital firm



with the most valuable network of relationships in cybersecurity, Trident Capital Cybersecurity has an impressive Cybersecurity Advisory Council, including industry CEOs, customers and former top-level government leaders. For more information, visit www.tridentcybersecurity.com.

About Telefonica Open Future_

Telefónica Open Future_ is a global programme designed to connect entrepreneurs, startups, investors and public and private partners around the world to capture innovation and business opportunities. Its goal is to support talent at all stages of growth through a comprehensive model for acceleration that is designed to connect talent with organizations, investors and companies. The programme incorporates all the Telefónica Group's open innovation, entrepreneurship and investment initiatives (Think Big, Talentum, Crowdfunding, Wayra, Amérigo and Telefónica Ventures) through a global network that is open to participation by external partners that wish to develop their own entrepreneurial and investment strategies. To date, more than 49,000 proposals have been analysed, with a portfolio of 1,360 startups; it is present in 17 countries and a total of 384 million euros has been committed to investment by Telefónica and its partners. More info: <https://www.openfuture.org/en>.

About Adara Ventures

Adara aims to back European entrepreneurs and build successful companies that target large enterprise markets and have a high degree of engineering and innovation. To achieve this, Adara manages \$100 million to invest in teams with vision, ability to execute and the courage to overcome challenges. Adara helps European technology companies develop their growth strategies, organization and international expansion, also contributing to future rounds of investment and the formation of strong investor syndicates. Adara has backed a number of successful companies in the business software space, like LoopUp (www.loopup.com), and in the cybersecurity sector in companies such as AlienVault (www.alienvault.com), a prime example of a company migrating from Europe to Silicon Valley and now the leading global provider of unified security management for mid-market customers. For more information www.adaravp.com.

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