Progress against strategic pillars in Q3 2020

Core Markets: Spain, Germany, UK and Brazil
- Spain: 5G launch to reach 75% coverage at the end of the year, solid commercial recovery and expansion of margins
- Germany: Extension and expansion of the existing fixed network agreement with Deutsche Telekom and the launch of 5G in major cities
- UK: Application for regulatory approval of the joint venture O2 Plus in the European Union and completion of £1.7 billion recapitalisation process
- Brazil: Progress in the joint bid for the acquisition of Oi, qualified as “preferred bidder” for the auction and 5G launch in 8 cities

Reduce exposure to Huawei
- The U.K. regulatory approval of Cobham Wireless sale to Liberty Latin Americas
- Portfolio actions to underpin

Telefonica Tech
- The 3 companies (Fiber, Cloud and Big Data) have been incorporated and are fully functional
- Acquisitions to foster Cybersecurity/abilities, Geovers andricklabs

Telefonica Infra
- Announcement of joint venture with Allians in Germany to deploy fiber in low penetration areas
- Increase in Telxius tower portfolio through the agreement in Germany
(30,000 sites after the first stage; 50,000 sites after completion of the agreement)

New Spectrum models
- Agreement with Euskaltel to advance in Open RAN, 5G Core and OSS (Operator Support Systems)

Our main figures

- €734M Net income underlying
- €2.672M EBITDA
- €36.676M Free cash flow
- €1.579M Free cash flow per share
- 341M Total number of accesses
- 113,392 Employees

Our revenues breakdown by regions

- 30% Spain
- 18% Germany
- 18% UK
- 16% Brazil
- 18% Other

Shareholder’s remuneration

- Voluntary scrip 2020: 0.40%
- Dividend 2020: 0.40%