

Pablo Moro

Telefónica Ventures Head of New Ventures

Currently, Head of New Ventures at Telefónica Ventures. Prior to that, Pablo was Head of Innovation at Mutua Madrileña (MM), responsible of defining and launching new products and services to the market. MM is the second largest non-life insurance Group in Spain, with 5+ Bn€ premiums. He was also member of Antai Venture Builder Board of Directors (1st Spanish Venture Builder that launched companies like Wallapop, Glogo...). Before, He worked in Wayra (Telefónica Seed Stage Corporate Venturing Unit) managing the portfolio of +500 startups and partnerships between them and Telefónica. Also, He started his career working in several positions related with product management and business development in Telefónica Spain. Mentor of several startups in the Spanish and Brazilian ecosystem. Passionate about sports, geopolitics, venture capital and innovation. Executive MBA at IE Business School, Master of Marketing at ESIC Business School and Business Administration at Valladolid University and Bucks New University. His specialties in startups and innovation are focused on Fintech, Cyber, IoT, Video and Health.